



Vermont Cannabis Control Board

February 27, 2023
Board Meeting
Executive Director Report

Public engagement: 2023 so far and next month

- **January 5:** SE/EE networking event for new businesses: navigating the first few years
- **January 19:** SE/EE networking event on energy efficiency requirements
- **January 24:** Advertising Q&A
- **February 2:** SE/EE networking event on tax compliance
- **February 16:** Product Registration Q&A
- February 28: SE/EE networking event on license renewals
- **March 2:** Developing a Plan for Positive Impact Criteria
- **March 16:** Cultivation Technical Assistance
- **March 30:** Navigating Local Licensing

Hiring activity update

- 2 Compliance Agents hired and onboarded in January
 - Duane Tomlin
 - Andy Chevrefils
- General Counsel hired and onboarded in February
 - Gabe Gilman
- Director of Operations hired and onboarded in February
 - Olga Fitch
- Active recruitment for Licensing Agent
- Active recruitment for Medical Program Technician
- Active recruitment for Financial Manager

Legislative update

- H.270/S.71, an act relating to miscellaneous amendments to the adult-use and medical cannabis programs
- S.72, an act relating to lifting the potency limits on concentrated cannabis products
- H.145, an act relating to fiscal year 2023 budget adjustments

Adult use program: licensing data

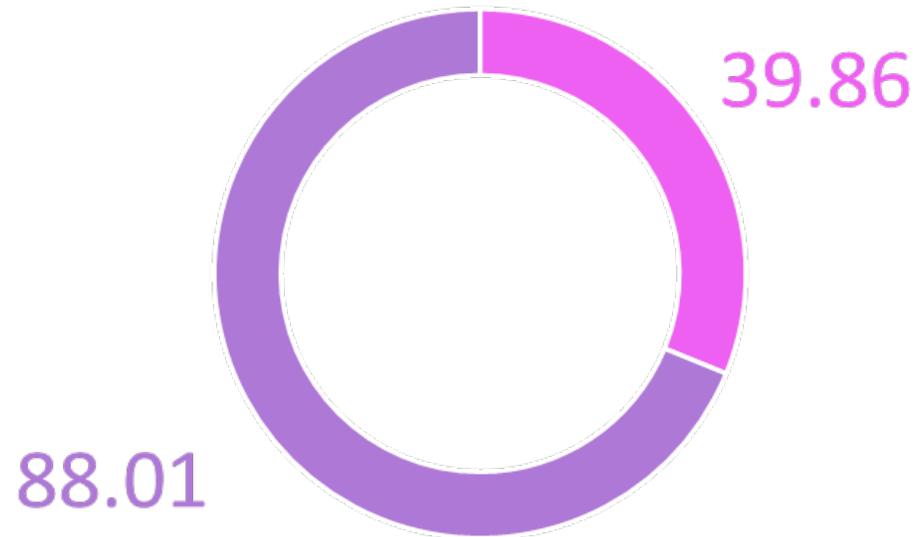
Data as of
2/23/23

ADULT USE PROGRAM

Licensing cannabis establishments:
average days from submission to approval

Days from Submitted to Approval

■ Social Equity ■ All Applications



ADULT USE PROGRAM

How does CCB review period compare to some other states?

- Alaska: 90 days from complete application
- Maine: 90 days from complete application for simple conditional license; no statutory processing time for active licenses
- Michigan: 90 days from complete application
- Montana: 120 days from complete application

ADULT USE PROGRAM

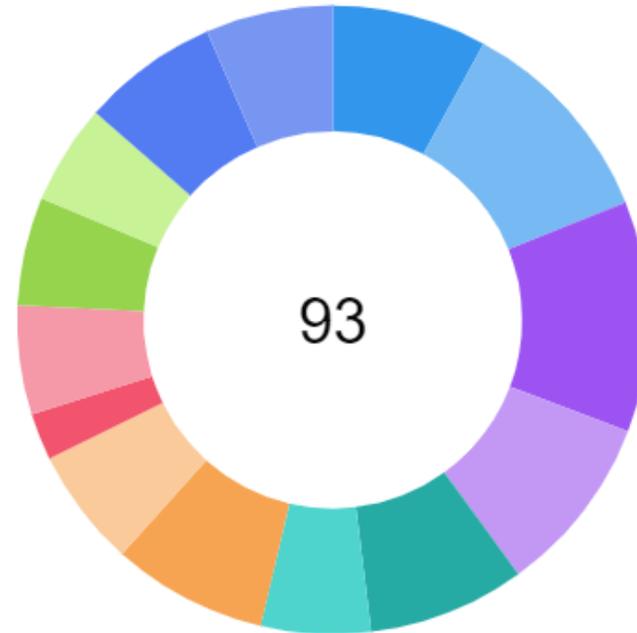
Cultivation applications:

average days from submission to approval

Submitted to Approved Cultivation



Average Days to Approval



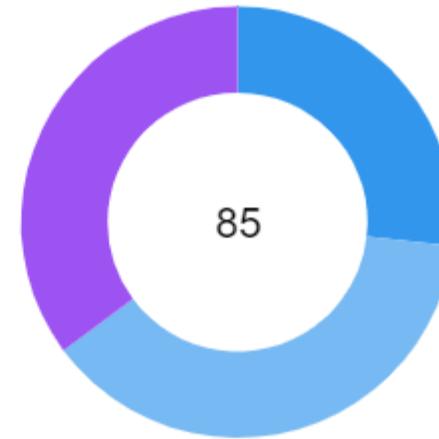
- Applying For
- Indoor Cultivator Tier 1 Sm... ●
 - Indoor Cultivator Tier 2 ●
 - Indoor Cultivator Tier 3 ●
 - Indoor Cultivator Tier 5 ●
 - Mixed Cultivator Tier 1 Sm... ●
 - Mixed Cultivator Tier 2 ●
 - Mixed Cultivator Tier 3 ●
 - Mixed Cultivator Tier 4 ●
 - Mixed Cultivator Tier 5 ●
 - Outdoor Cultivator Tier 1 S... ●
 - Outdoor Cultivator Tier 2 ●
 - Outdoor Cultivator Tier 3 ●
 - Outdoor Cultivator Tier 4 ●
 - Outdoor Cultivator Tier 5 ●

ADULT USE PROGRAM

Manufacturer applications:
average days from submission to approval

Submitted to Approved Manufacturers

Average Days to Approval



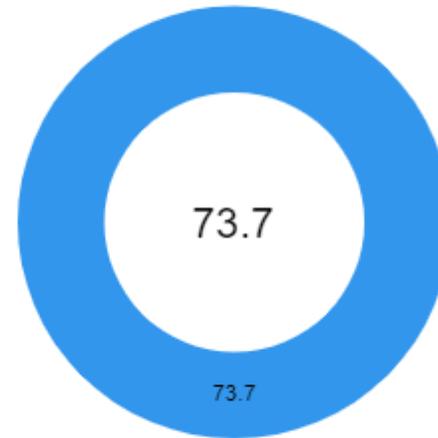
Applying For ● Manufacturers Tier 1 ● Manufacturers Tier 2 ● Manufacturers Tier 3

ADULT USE PROGRAM

Wholesaler applications:
average days from submission to approval

Submitted to Approved Wholesale

Average Days to Approval



Applying For ● Wholesalers

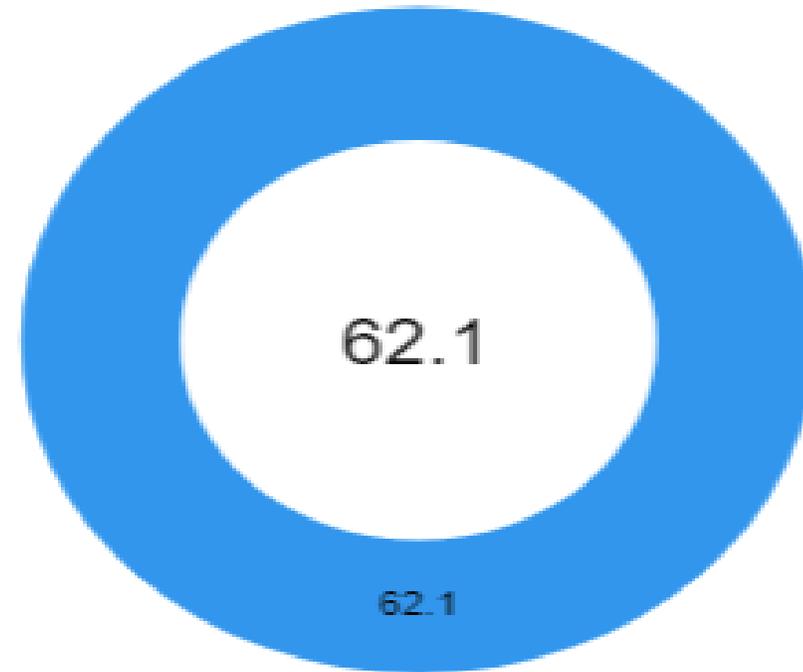
ADULT USE PROGRAM

Retailer applications:
average days from submission to approval

Submitted to Approved Retail



Average Days to Approval



Applying For ● Retailers

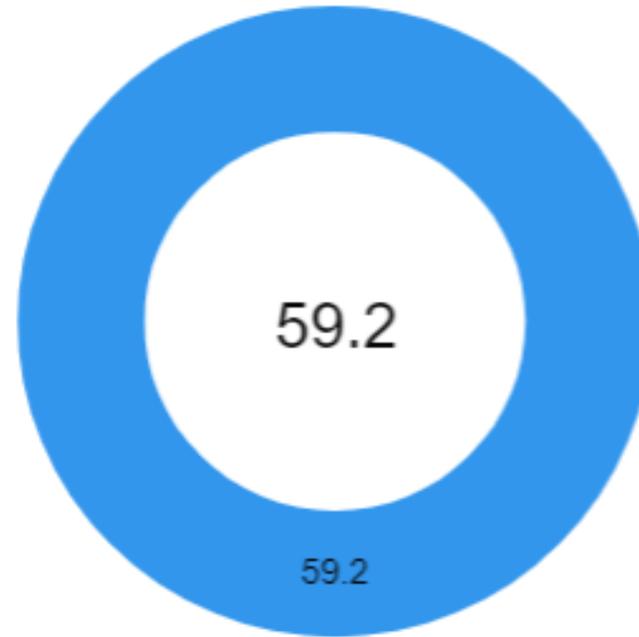
ADULT USE PROGRAM

Employee ID card applications:
average days from submission to approval

Submitted to Approved Employee ID Card



Average Days to Approval

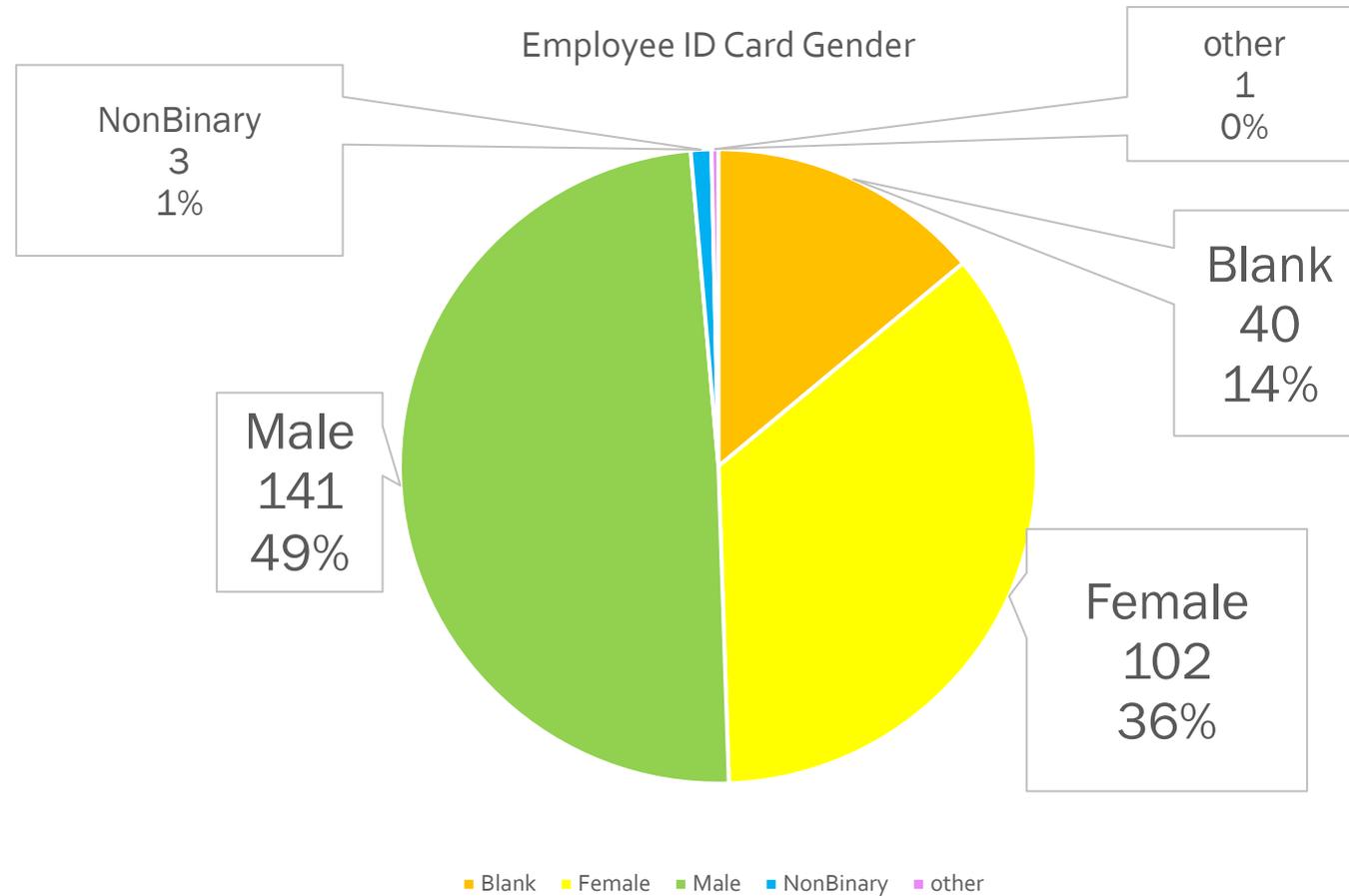


Applying For

Employee ID Card ●

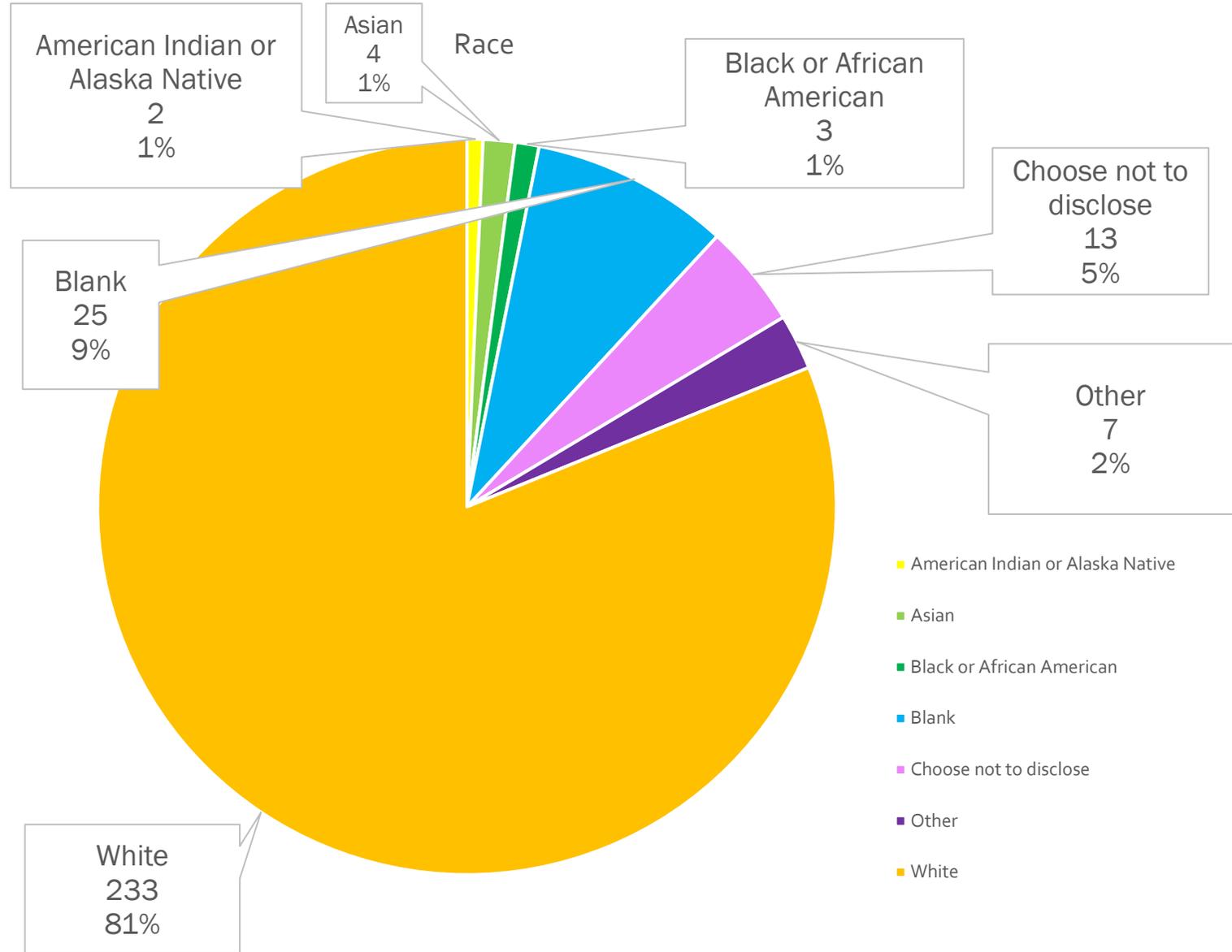
ADULT USE PROGRAM

Employee ID card Demographics: Gender



ADULT USE PROGRAM

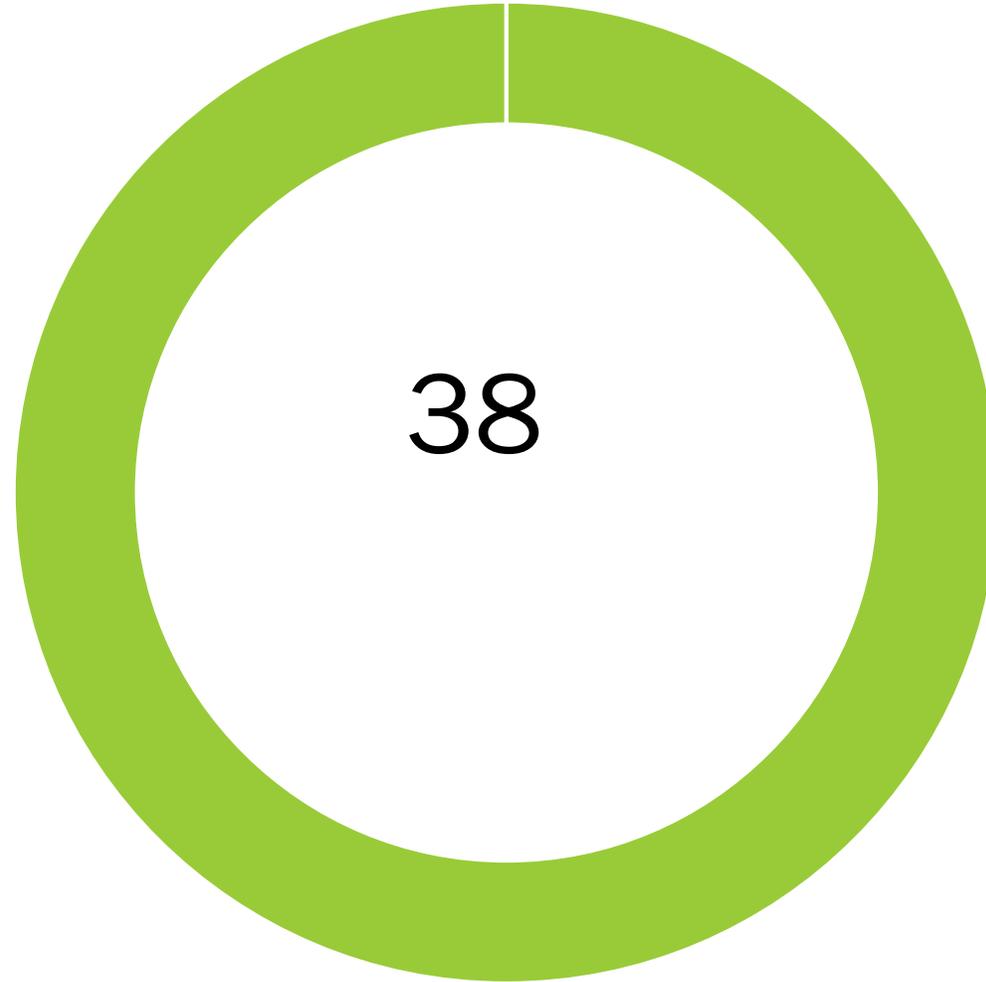
Employee ID card Demographics: Race



ADULT USE PROGRAM

Employee ID card
Demographics:
Average Age

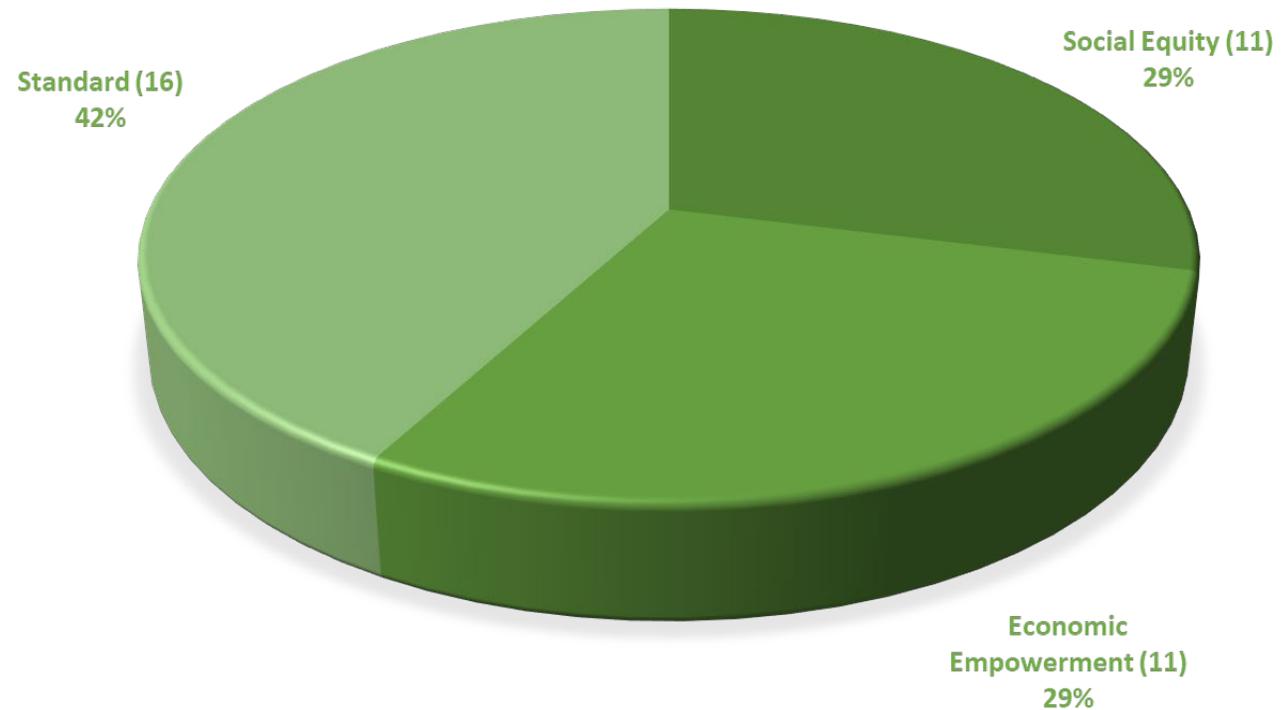
Average Age



ADULT USE PROGRAM

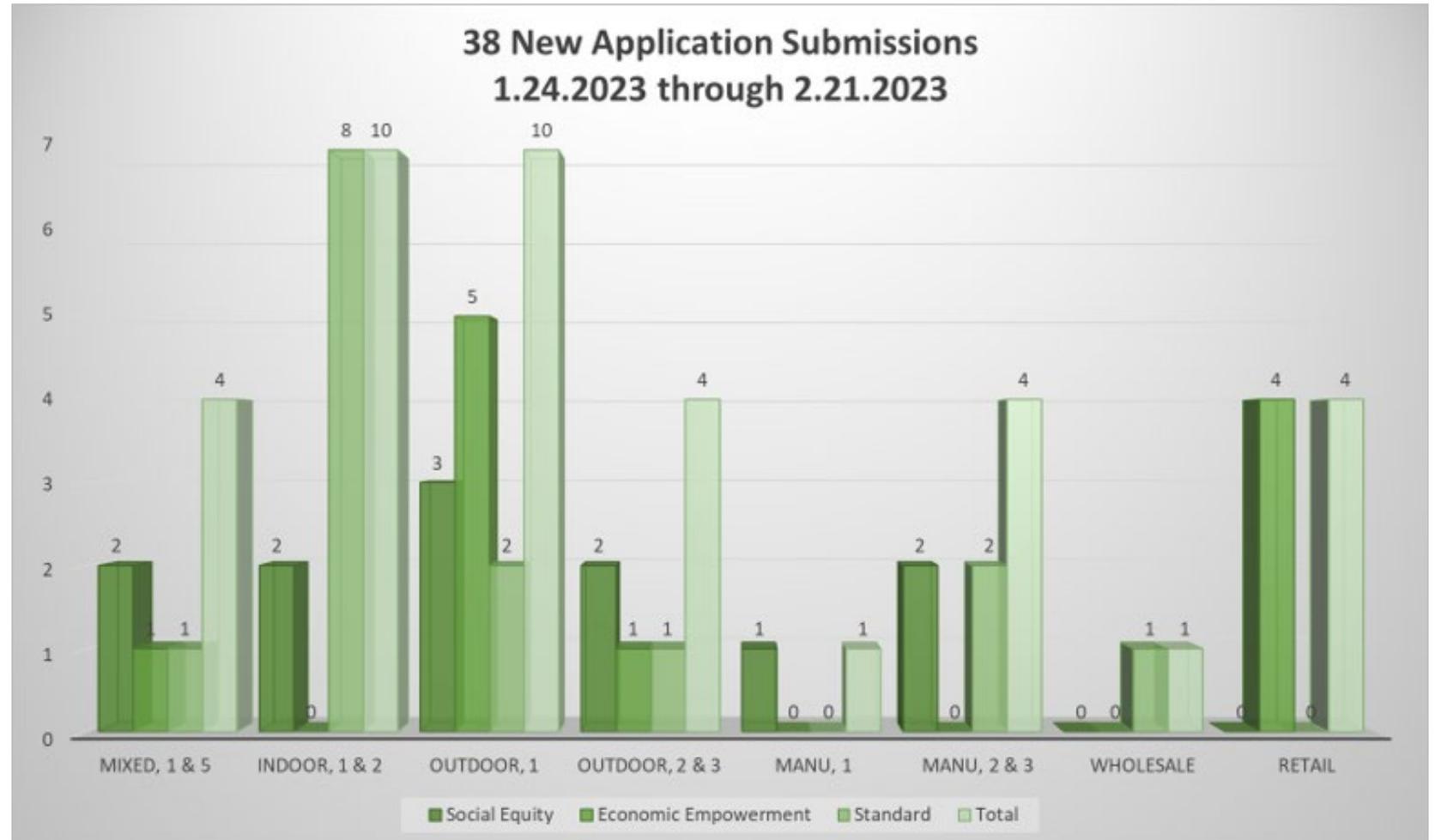
New cannabis establishment license application submissions by status

38 NEW SUBMISSIONS
1.24.22 - 2.21.23



ADULT USE PROGRAM

New cannabis establishment license application submissions by license type



ADULT USE PROGRAM

Number of issued licenses by type and tier as of 2/23/23

Applying For	Issued
Employee ID Card	299
Indoor Cultivator Tier 1 Small Cultivator	59
Indoor Cultivator Tier 2	8
Indoor Cultivator Tier 3	6
Indoor Cultivator Tier 4	0
Indoor Cultivator Tier 5	1
Integrated Licenses	2
Manufacturers Tier 1	7
Manufacturers Tier 2	22
Manufacturers Tier 3	7
Mixed Cultivator Tier 1 Small Cultivator	60
Mixed Cultivator Tier 2	10
Mixed Cultivator Tier 3	3
Mixed Cultivator Tier 4	1
Mixed Cultivator Tier 5	1
Outdoor Cultivator Tier 1 Small Cultivator	80
Outdoor Cultivator Tier 2	15
Outdoor Cultivator Tier 3	4
Outdoor Cultivator Tier 4	4
Outdoor Cultivator Tier 5	3
Retailers	41
Testing Labs	3
Wholesalers	9
Total	645

ADULT USE PROGRAM

Licensed canopy
vs.
estimated
utilized licensed
canopy

	Indoor Canopy	Outdoor and Mixed Canopy
Licensed	123,500	455,500
Utilized (estimated)	92,625	227,500

ADULT USE PROGRAM

Retail locations: map

Retail Cannabis Establish...

Town locations for retail cannabis establishments. PLEASE NOTE: For retail applicants, location is approximation for 75,542 views
Published 2 minutes ago

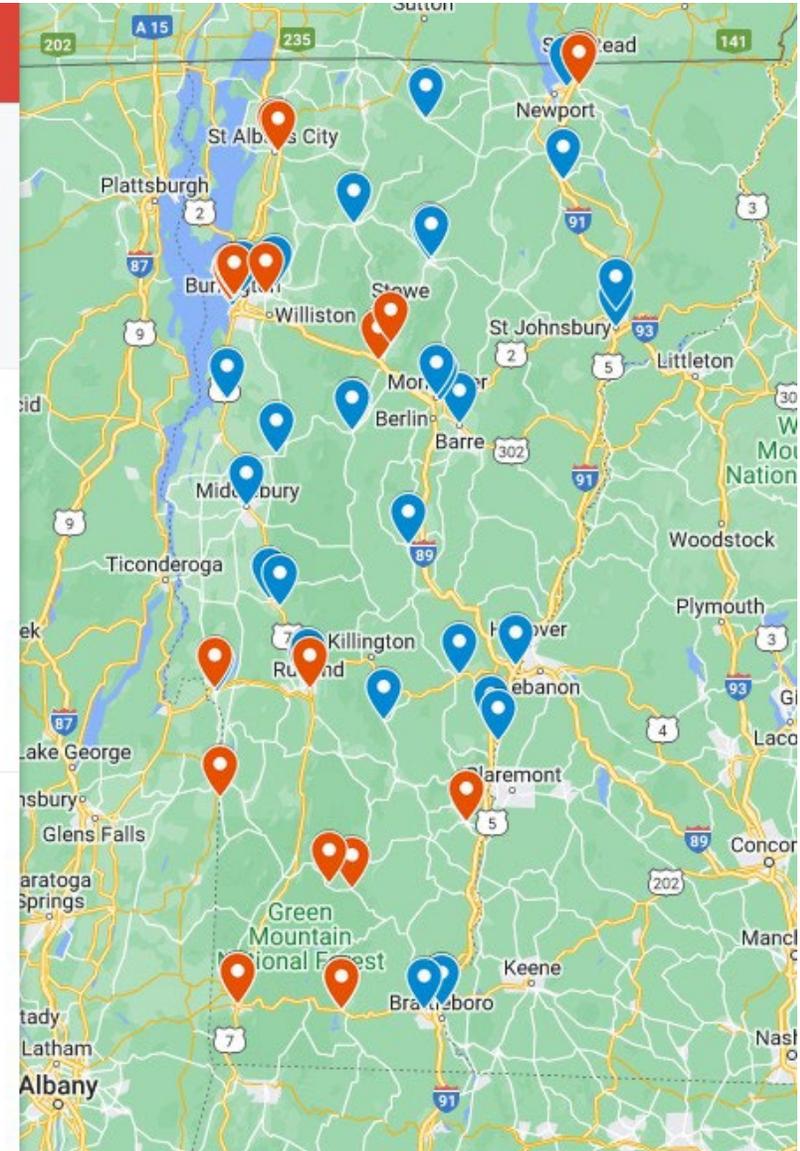
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Licensed Retail Cannabis Establishments

- ForbinsFinest & Forbins Reserve Cannabis Stor...
- Kingdom Kind
- Juniper Lane
- Pine Grove Organics
- ... 37 more

Retail Cannabis Applicants

- Bennington - Retail Cannabis Applicant
- Burlington - Retail Cannabis Applicant
- Burlington - Retail Cannabis Applicant
- Burlington - Retail Cannabis Applicant
- ... 17 more



ADULT USE PROGRAM

Retail locations:
areas of density

	Licensed Retailers	Retail applications in the queue
Burlington	5	6
Rutland	2	1
Brattleboro	2	1
Morrisville	3	0
Derby	1	2
Waterbury/ Waterbury Center	1	2

ADULT USE PROGRAM

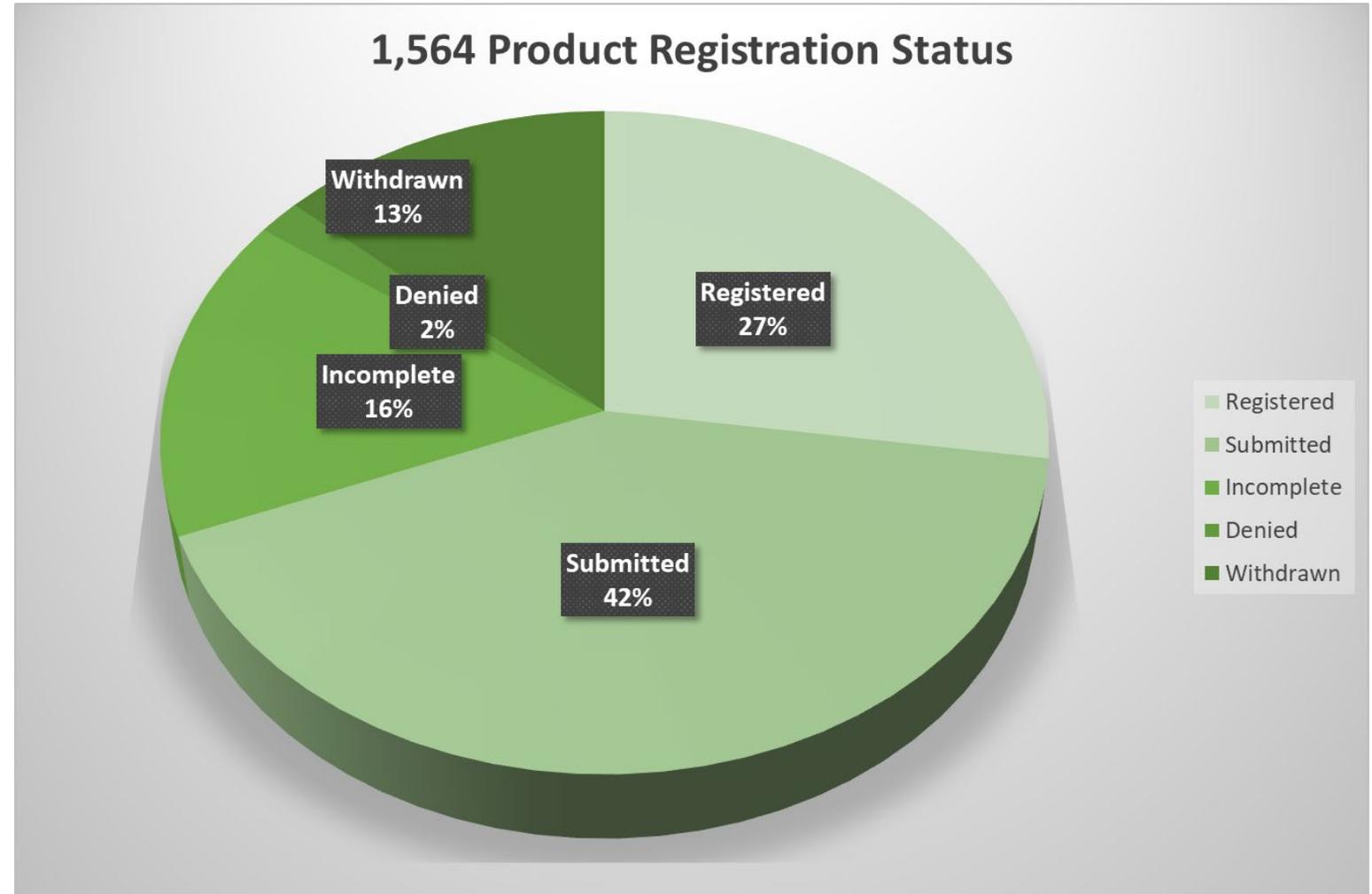
Product
registration:
by numbers

As of 2/21/23, 1,564 total product registration applications submitted

- 645 applications awaiting review
- 246 applications incomplete
- 422 products registered

ADULT USE PROGRAM

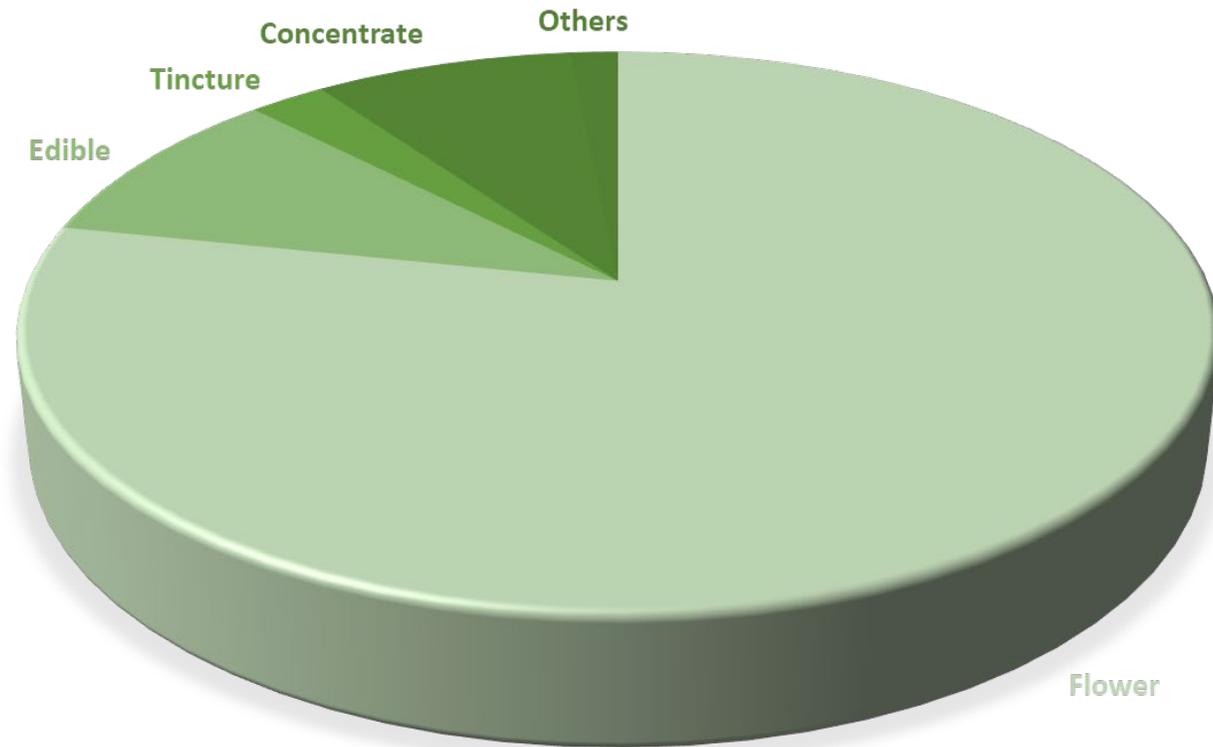
Product registration:
by status



ADULT USE PROGRAM

Product registration: all submitted registration applications by product type

TYPES OF PRODUCTS



Adult use program: compliance data

Data as of
2/24/23

ADULT USE PROGRAM

Inspections
from January
1 – February
23

- As of February 1, total full time compliance agents = 6
- Total inspections: 159
 - of these, 47 were retail inspections
- Average inspections per week: ~20 per week or ~4 per agent
- Average hours per inspection: 3

ADULT USE PROGRAM

February
enforcement
actions

10 Closed Investigations / Enforcement Actions

- 1 Category I
- 3 Category II
- 6 Category IV

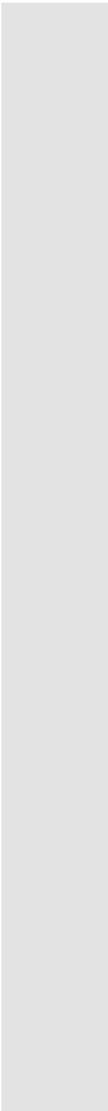
4 Active Enforcement Actions

- 4 Category I



Medical program data

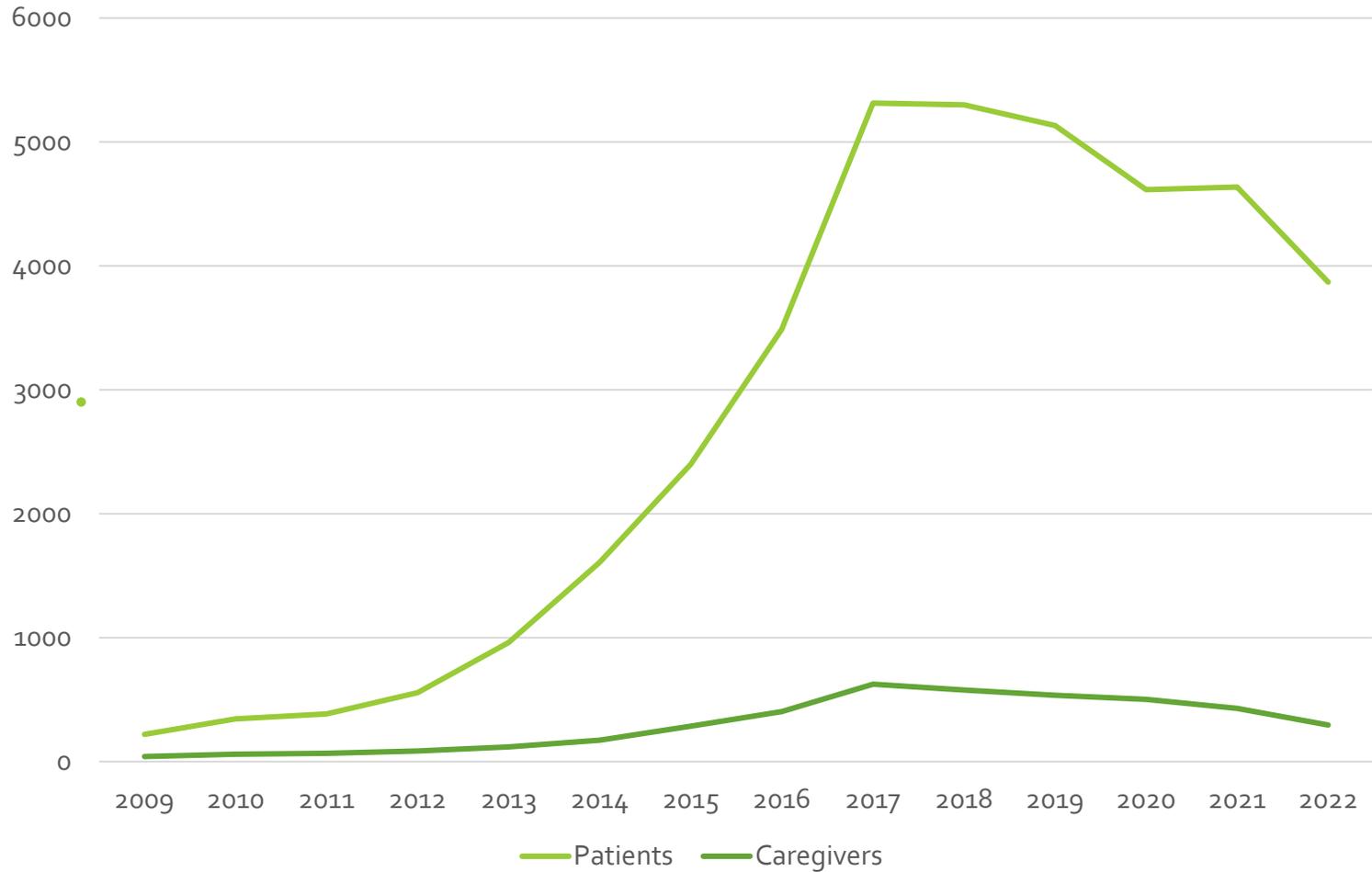
Data as of
2/24/23



MEDICAL CANNABIS PROGRAM

Patient and
caregiver
numbers:
2009-2022

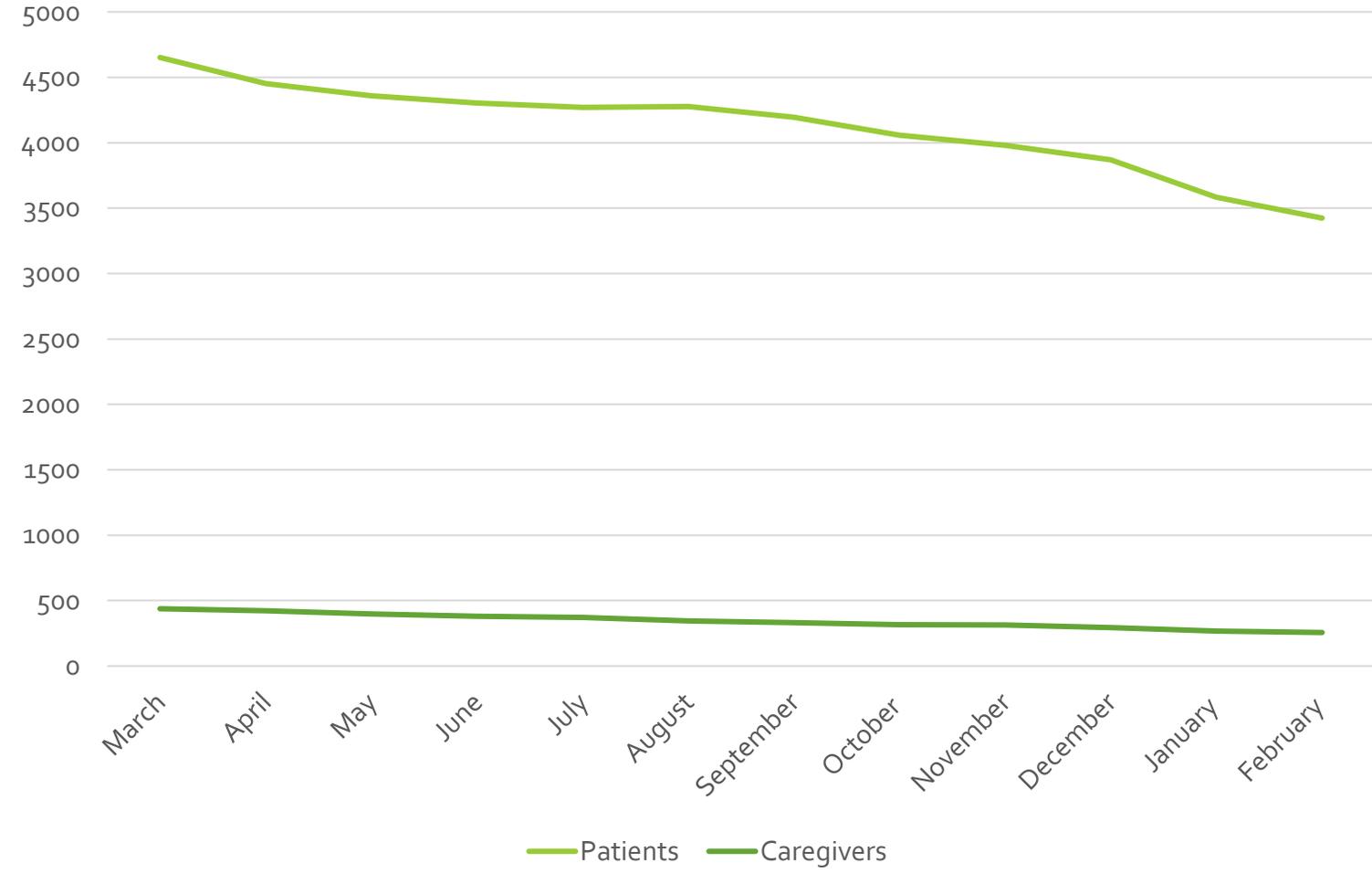
Total patient and caregiver registry numbers



MEDICAL CANNABIS PROGRAM

Patient and
caregiver
numbers over
last 12
months

Total patient and caregiver registry numbers



Adult use program: staff recommendations

2/27/23

ADULT USE PROGRAM

Staff
recommendations
on social equity
status

Staff Recommendations for Social Equity Status Approval

Submission S-000002958 & S-000002976

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (q)(i)

Staff Recommendations for Social Equity Status Denial

Submission S-000002376

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity business applicant as defined in Board Rule 1.1.3 (q)(i)

Staff Recommendations for Social Equity Status Denial

Submission S-000002167

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity applicant as defined in Board Rule 1.1.3 (q)(i)

Adult use program: staff recommendations for licensure

The following applicants have demonstrated compliance with all requirements for their license contained in CCB Rules 1.4 and 1.5 and 7 V.S.A. chapter 33.

As of 2/27/23

Submission #	Value (Text)	Applying For	City	Priority Status
S-000000781	Buttom Farm Company	Indoor Cultivator Tier 3	New Haven	Standard
S-000001155	GoodFire, LLP	Retailers	Waterbury	Social Equity
S-000001184	The Herb Closet LLC	Retailers	Burlington	Social Equity
S-000001194	Giving Tree Cannabis	Retailers	West Pawlet	Standard
S-000001216	Silver Therapeutics of Bennington, LLC	Retailers	Bennington	Standard
S-000001713	Hero Cannabis, LLC	Outdoor Cultivator Tier 1 Small Cultivator	South Hero	Economic Empowerment
S-000001843	Sharp Family Farms d.b.a The Gas Station	Retailers	Rutland	Standard
S-000002348	EDWARD-HASH-HANDS LLC	Mixed Cultivator Tier 1 Small Cultivator	Norwich	Social Equity
S-000002496	High Priestess LLC, High Priestess	Indoor Cultivator Tier 1 Small Cultivator	Brattleboro	Social Equity
S-000002510	Burrington Hill Co., LLC	Mixed Cultivator Tier 2	Whitingham	Standard
S-000002573	The Flying Cactus LLC	Indoor Cultivator Tier 2	Fair Haven	Standard
S-000002637	New England Cannabis Partners, LLC, d/b/a MothaPlant	Retailers	St. Albans	Economic Empowerment
S-000002681	TROMBLY HOUSE OF CANNABIS LLC	Mixed Cultivator Tier 3	Chelsea	Standard
S-000002769	DEMETERS DG LLC	Manufacturers Tier 2	Brattleboro	Standard