

Vermont Cannabis Control Board

March 27, 2023
Board Meeting
Executive Director Report

Public engagement: since last **Board meeting** and upcoming

- February 28: SE/EE networking event on license renewals
- March 2: Developing a Plan for Positive Impact Criteria
- March 16: SE/EE
 networking event on
 Cultivation Technical
 Assistance
- March 30: Navigating Local Licensing
- April 13: Human Resources
 101
- April 27: Insuring your Cannabis Business

Hiring activity update

- Licensing Agent hired and onboarded
 - Heather Munzberg-Edson
- Financial Manger hired and onboarded
 - Karen Schifferle
- Active recruitment for Medical Program Technician

Legislative update

- H.270, miscellaneous cannabis: moving to Senate this week
- H.145, fiscal year 2023 budget adjustments: became law on March 20.
 - Authorization for lab positions and equipment
 - Tobacco products tax

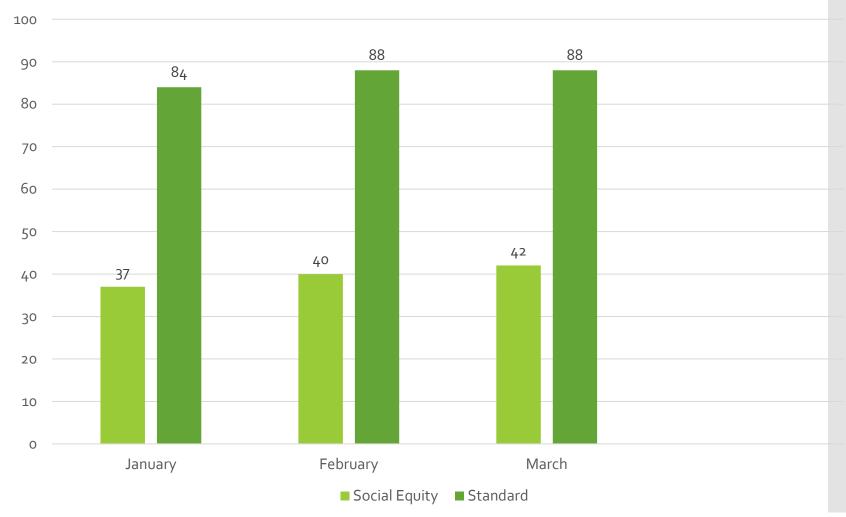
Adult use program: licensing data

Data as of 3/23/23

Licensing cannabis establishments:

average days from submission to approval

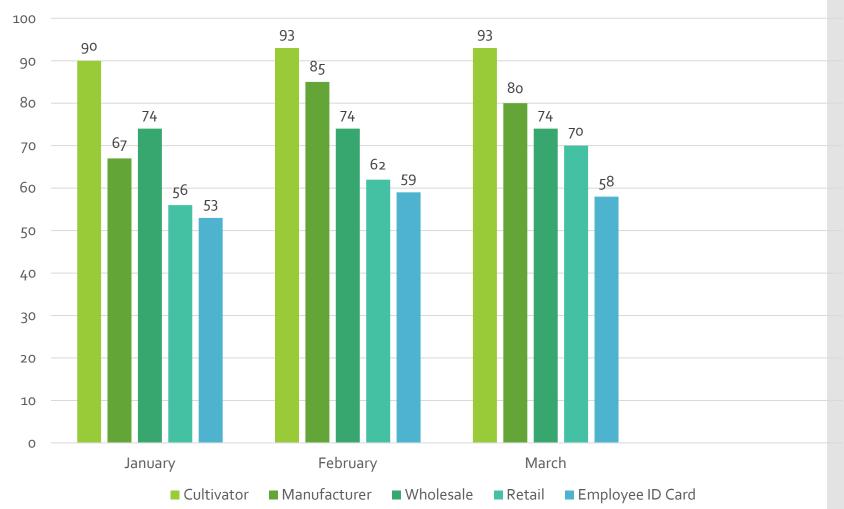
Social Equity & Standard Apps



Licensing cannabis establishments:

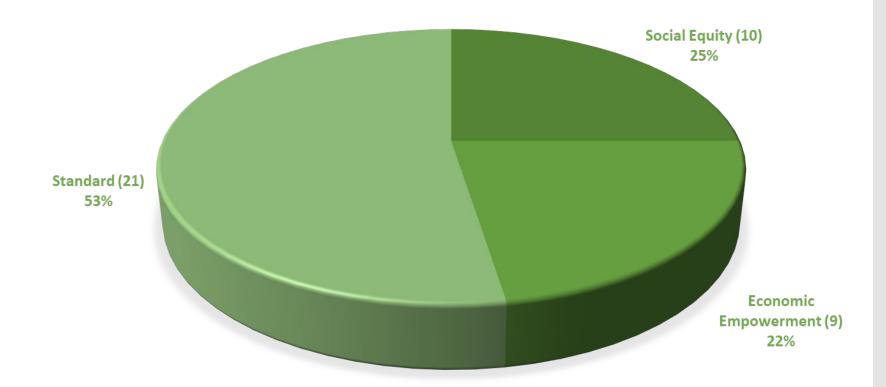
average days from submission to approval





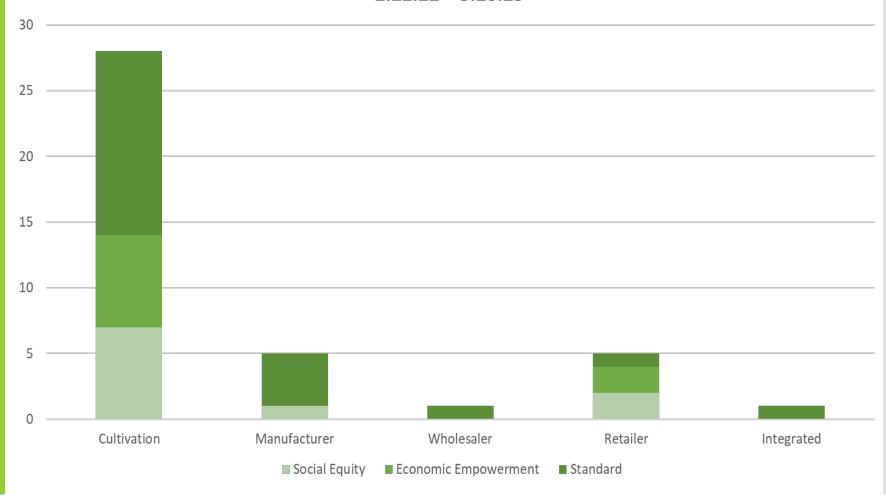
New cannabis establishment license application submissions by status

40 NEW SUBMISSIONS 2.22.22 - 3.20.23



New cannabis establishment license application submissions by license type

40 NEW SUBMISSIONS 2.22.22 - 3.20.23



Number of issued licenses by type and tier

Applying For	Issued
Indoor Cultivator Tier 1 Small Cultivator	66
Indoor Cultivator Tier 2	8
Indoor Cultivator Tier 3	7
Indoor Cultivator Tier 4	0
Indoor Cultivator Tier 5	1
Integrated Licenses	2
Manufacturers Tier 1	7
Manufacturers Tier 2	29
Manufacturers Tier 3	7
Mixed Cultivator Tier 1 Small Cultivator	62
Mixed Cultivator Tier 2	11
Mixed Cultivator Tier 3	4
Mixed Cultivator Tier 4	1
Mixed Cultivator Tier 5	1
Outdoor Cultivator Tier 1 Small Cultivator	82
Outdoor Cultivator Tier 2	16
Outdoor Cultivator Tier 3	4
Outdoor Cultivator Tier 4	4
Outdoor Cultivator Tier 5	3
Retailers	48
Testing Labs	3
Wholesalers	9
Total	375

Issued License Amendments

&

Employee ID cards

Applying For	Issued
Indoor Cultivator Tier 1 Small Cultivator Amendment	2
Indoor Cultivator Tier 3 Amendment	1
Manufacturers Tier 2 Amendment	1
Manufacturers Tier 3 Amendment	1
Mixed Cultivator Tier 1 Small Cultivator Amendment	4
Mixed Cultivator Tier 4 Amendment	1
Outdoor Cultivator Tier 1 Small Cultivator Amendment	8
Retailers Amendment	2
Testing Labs Amendment	1
Total	21

Applying For	Issued
Employee ID Card	366

Renewals by type and tier as of 3/23/23

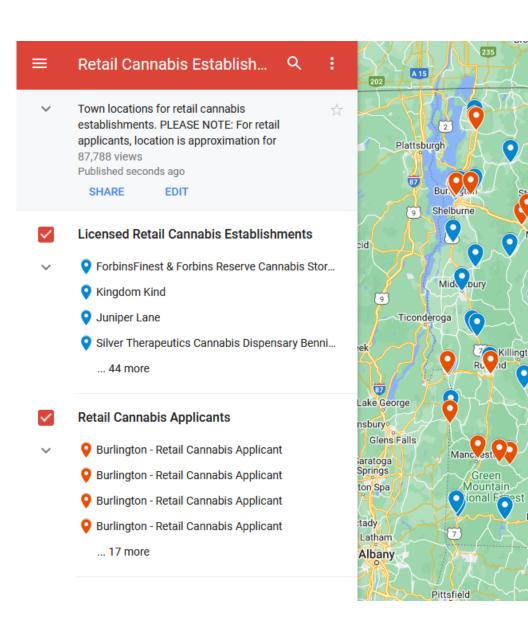
Applying For	Issued
Manufacturers Tier 2 Renewal	1

Applying For	Submitted	Received	Under Review
Indoor Cultivator Tier 1 Small Cultivator Renewal	1	0	1
Outdoor Cultivator Tier 1 Small Cultivator Renewal	0	0	1
Wholesalers Renewal	0	1	0

Licensed canopy vs. estimated utilized licensed canopy

	Indoor Canopy (sq ft)	Outdoor (sq ft)
Licensed	140,000	468,000
Estimated utilized	140,000	280,800

Retail locations: map



Coaticook

St Johnsbury 93

Q5

Littleton

89

Concord

Mou Nation

Retail locations: areas of density

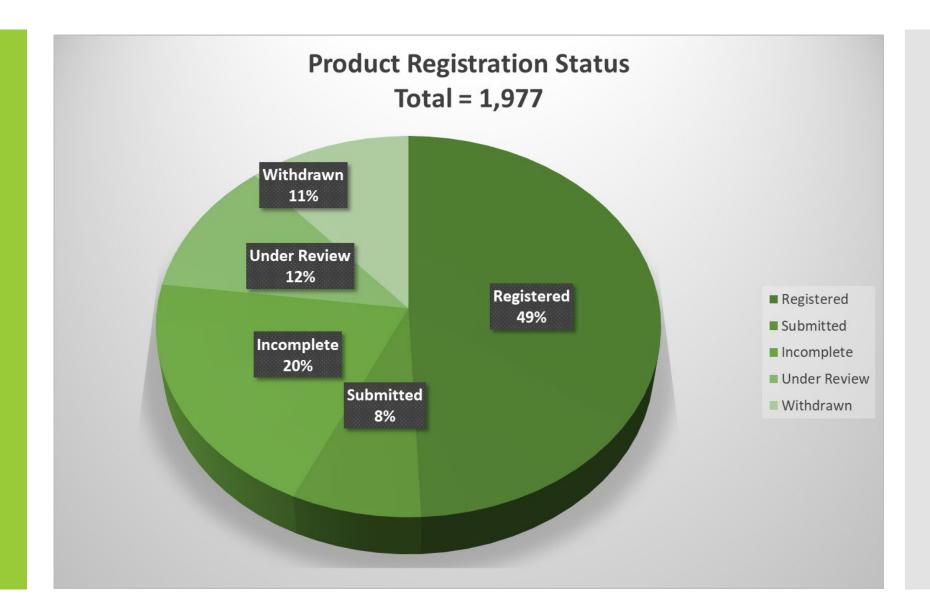
	Licensed Retailers	Retail applications in the queue
Burlington	5	6
Brandon	2	1
Rutland	2	1
Brattleboro	2	1
Morrisville	3	0
Derby	1	2
Waterbury/ Waterbury Center	1	2

Product registration: by numbers

1,977 total product registration applications submitted

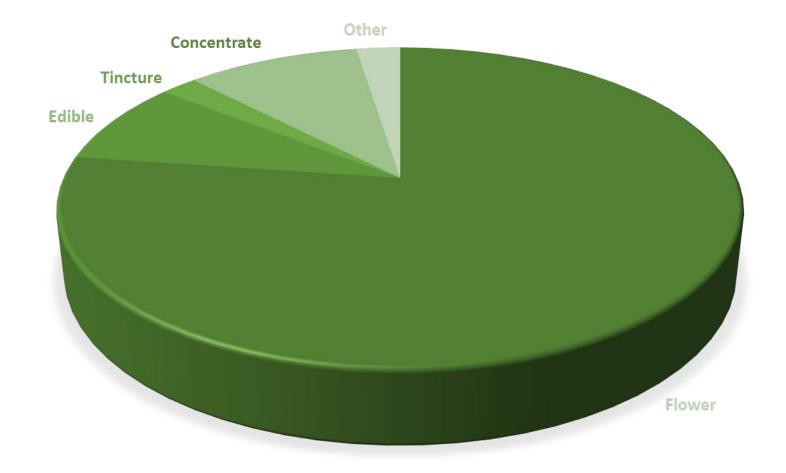
- 150 applications awaiting review
- 399 applications incomplete
- 974 products registered

Product registration: by status



Product registration: all submitted registration applications by product type

TYPES OF PRODUCTS IN ALL STATUSES



Adult use program: compliance data

Data as of 3/23/23

Advertising data since 11/21/22

- 51 advertising submissions received and reviewed
 - Approved: 26
 - Denied: 21
 - Withdrawn or incomplete: 4
- Reasons for denial:
 - 12 failed to meet 15% threshold for youth audience composition
 - 4 failed to include health warnings
 - 2 were considered appealing to children
 - 3 lacked sufficient information

Inspections from February 24 – March 24

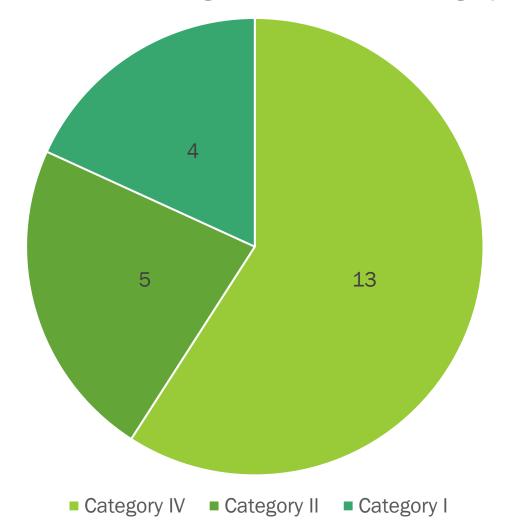
- Total inspections: 89
 - Cultivation site: 51
 - Manufacturing site: 16
 - Wholesale site: 2
 - Retail site: 20
- Average inspections per week: ~22
- Average hours per inspection:
 - 2 for most license types
 - 3.5 for cultivation sites

Investigations from February 24 – March 24

- Total new investigations: 25
 - Advertising
 - Product complaints
 - Pesticide misuse complaints
 - Failure to track inventory
 - Product registration
 - Operating outside of license

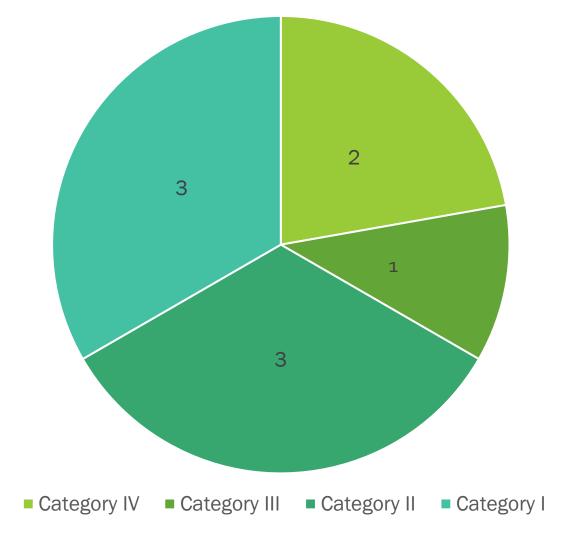
Total closed investigations to date

20 Closed Investigations Based on Category



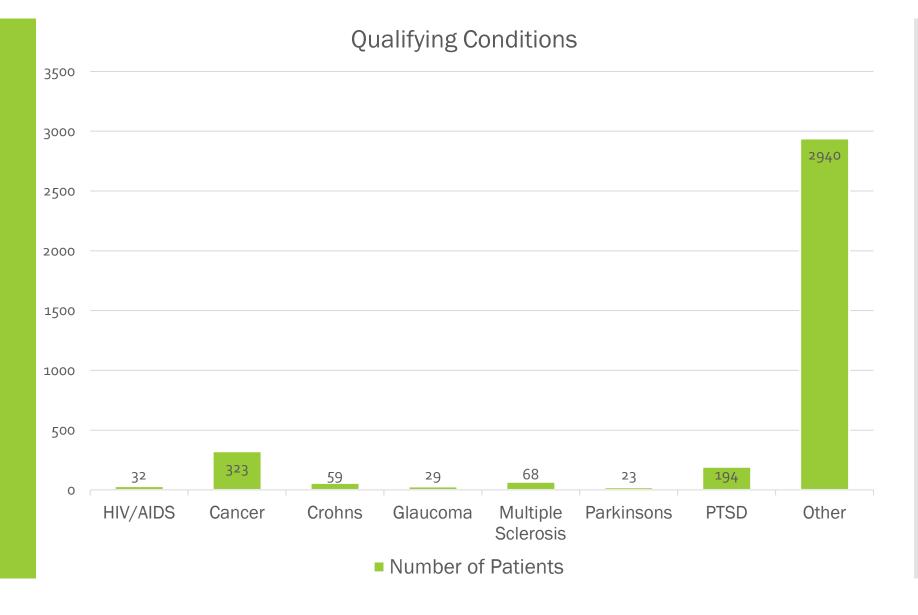
Total active investigations/ enforcement actions





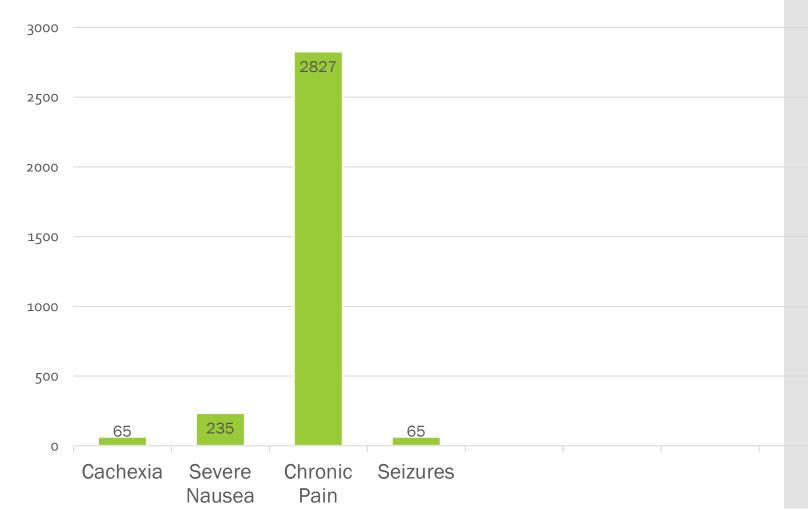
Medical program data

Qualifying Conditions

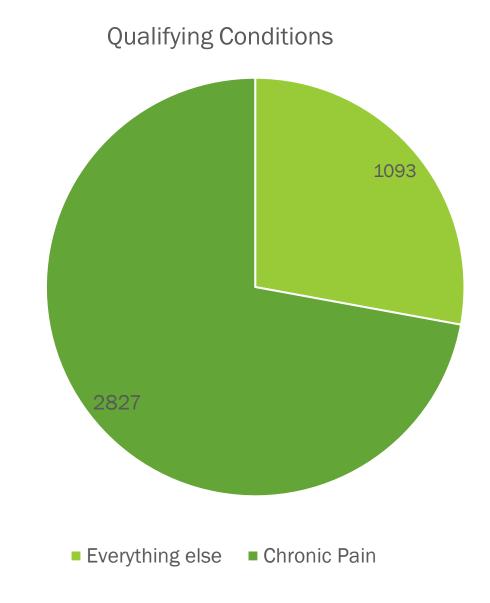


Qualifying Conditions

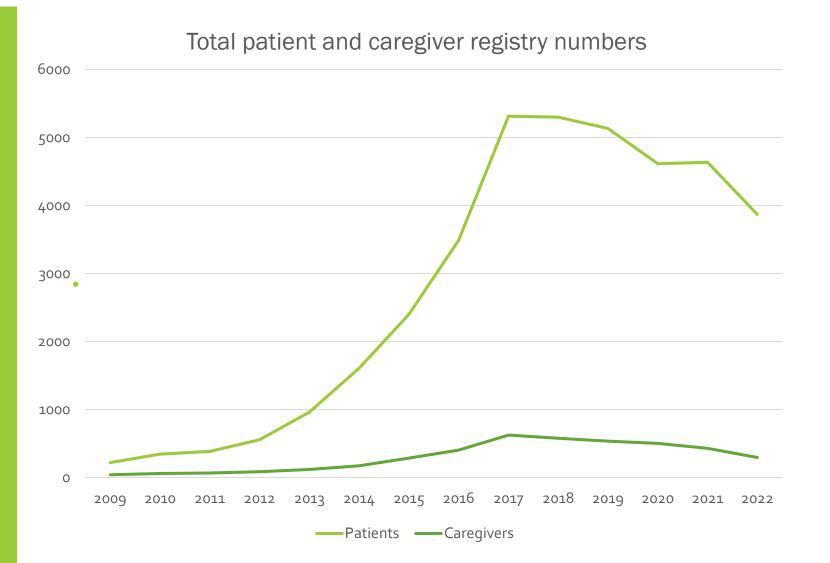




Qualifying Conditions

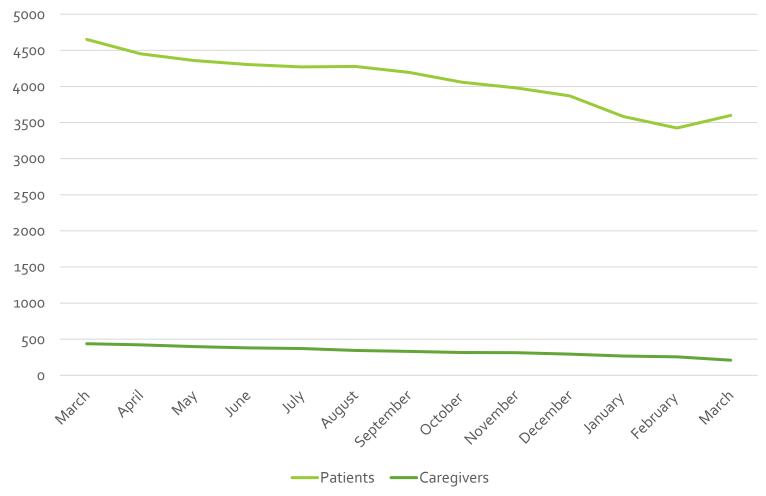


Patient and caregiver numbers: 2009-2022



Patient and caregiver numbers over last 12 months





Adult use program: staff recommendations

Staff recommendations on social equity status

Staff Recommendations for Social Equity Status Denial

Submission S-000002256

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity applicant as defined in Board Rule 1.1.3 (q)(ii)

Submission S-000002841

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity applicant as defined in Board Rule 1.1.3 (o)

Submission S-000003064

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity applicant as defined in Board Rule 1.1.3 (o)(ii)

Submission S-000001736

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity applicant as defined in Board Rule 1.1.3 (o)(ii)

Submission S-000002036 & S-000001882

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity applicant as defined in Board Rule 1.1.3 (q)(ii)

Staff Recommendations for Social Equity Status Approval

ADULT USE PROGRAM

Staff recommendations on social equity status

Submission S-000001241

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (o)(i)

Submission S-000003438

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (q)(i)

Submission S-000003076

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (o)(ii)

Adult use program: staff recommendations for licensure

The following applicants have demonstrated compliance with all requirements for their license contained in CCB Rules 1.4 and 1.5 and 7 V.S.A. chapter 33.

Submission #	Business Name	Applying For	City	Priority Status
		Indoor Cultivator Tier 1		
S-00000180	Black Mountain Magic LLC.	Small Cultivator	Brattleboro	Standard
S-000000965	SA Cultivation LLC	Manufacturers Tier 2	Plymouth	Standard
S-00000986	Colibri Provisions	Manufacturers Tier 2	Saint Albans	Economic Empowerment
		Outdoor Cultivator Tier 1		
S-000001030	Central Piedmont Cannabis Co. Ltd.	Small Cultivator	S Royalton	Standard
		Indoor Cultivator Tier 1		
S-000001058	Truefella LLC	Small Cultivator	Ryegate	Standard
S-000001083	Gas Factory LLC DBA Gas Factory	Indoor Cultivator Tier 2	Williston	Standard
S-000001144	Dirt Rich Farms	Manufacturers Tier 2	Manchester	Economic Empowerment
	802Apoth LLC d/b/a TRUE-802			
S-000001173	Cannabis	Retailers	Burlington	Standard
		Outdoor Cultivator Tier 1		
S-000001213	Paradise Shire	Small Cultivator	Groton	Economic Empowerment
		Outdoor Cultivator Tier 1		
S-000001238	Midsomer Green LLC	Small Cultivator	Barnard	Standard
		Indoor Cultivator Tier 1		
S-000001436	Druid Flowers LLC	Small Cultivator	St Albans	Standard
S-000001568	Euphoria Cannabis, LLC	Retailers	Burlington	Social Equity
S-000001596	Ferngully Farm, LLC	Mixed Cultivator Tier 2	Chester	Economic Empowerment
S-000001597	Ferngully Farm, LLC	Manufacturers Tier 2	Chester	Standard
		Indoor Cultivator Tier 1		
S-000001626	Density	Small Cultivator	Fairfield	Standard
S-000001715	Sedwin Cannabis, LLC	Manufacturers Tier 2	Winooski	Social Equity
S-000001794	Seven Leaf Genetics, LLC	Indoor Cultivator Tier 2	North Hyde Park	Standard
S-00001845	Gaston Weed Company	Manufacturers Tier 3	Williston	Standard
S-00001897	Mary Jane Junction VT LLC	Retailers	St. Albans City	Economic Empowerment

Submission #	Business Name	Applying For	City	Priority Status
		Outdoor Cultivator Tier 1		
S-000002335	Windy Hill Farm	Small Cultivator	East Hardwick	Standard
		Mixed Cultivator Tier 1		
S-000002376	Farmhouse Cannabis LLC	Small Cultivator	New Haven	Social Equity
		Outdoor Cultivator Tier 1		
S-000002450	Green Mountain Sativa, LLC	Small Cultivator	Stockbridge	Economic Empowerment
		Outdoor Cultivator Tier 1		
S-000002451	Earthbound Genetics LLC	Small Cultivator	Bennington	Standard
	CBBK LLC d/b/a/ Master Blaster	Mixed Cultivator Tier 1		
S-000002520	Cultivators	Small Cultivator	Plymouth	Economic Empowerment
S-000002603	Burning Bush Industries	Manufacturers Tier 2	Leicester	Social Equity
	•	Indoor Cultivator Tier 1		
S-000002715	Greenmont craft cannabis Co	Small Cultivator	Jericho	Economic Empowerment
S-000002753	Kingdom Boyz	Retailers	Derby	Standard
S-000002772	Rutland Craft Cannabis LTD CO	Manufacturers Tier 3	brandon	Social Equity
S-000002776	The Clean Cannabis Company	Manufacturers Tier 2	Hardwick	Standard
		Indoor Cultivator Tier 1		
S-000002842	Decibel Forest LLC	Small Cultivator	Plymouth	Standard
		Outdoor Cultivator Tier 1		
S-000002845	Norsemen CBD LLC	Small Cultivator	Cornwall	Economic Empowerment
S-000002886	Cola Crafting Farms LLC	Outdoor Cultivator Tier 3	Williston	Social Equity
S-000002936	Great Hill Growers LLC	Outdoor Cultivator Tier 3	Groton	Economic Empowerment
		Indoor Cultivator Tier 1		
S-000003002	Cosmic Giggle Cannabis LLC	Small Cultivator	Shelburne	Economic Empowerment
		Indoor Cultivator Tier 1		
S-000003100	Wookberry Farm LLC	Small Cultivator	Fairfax	Standard
	Kind Green Insight, LLC. / Swift	Mixed Cultivator Tier 1		
S-000003216	Hawk Canna	Small Cultivator	Lincoln	Economic Empowerment