



# Vermont Cannabis Control Board

April 24, 2023  
Board Meeting  
Executive Director Report

# Public engagement: since last Board meeting and upcoming

- **March 30:** Navigating Local Licensing
- **April 13:** Human Resources 101 – Rescheduled TBA
- **April 27:** Insuring your Cannabis Business
- **May 4:** Cultivator Inventory Tracking Reporting
- **May 10:** Public hearing on Rule amendments (10 AM)
- **May 15:** Public hearing on rule amendments (6 PM)



# Hiring activity update

- Active recruitment for Medical Program Technician
- 

# Guidance Updates

- Inventory Tracking  
Guidance: [Cultivation reporting](#)
  - [Submitting First Cultivation Inventory Tracking Report](#)
- [Application Status Flow Chart](#)
- [Bulk Flower Guidance](#)

# Excise Tax Revenue Update

- October 1 - March 31:  
\$3,416,584
- Consensus Revenue  
Forecast for FY23:  
\$4.7M

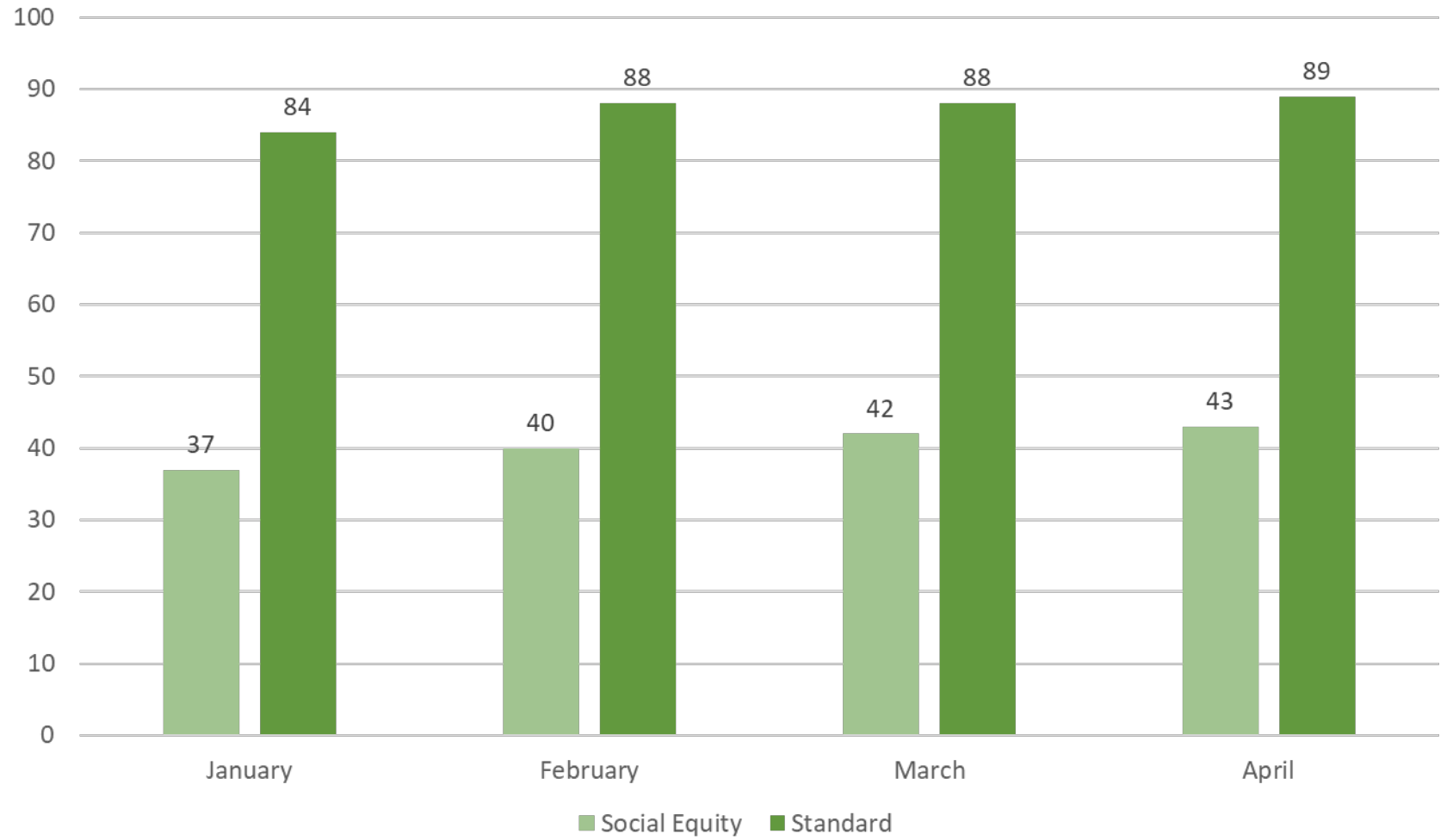
# Adult use program: licensing data

Data as of  
4/19/23

# ADULT USE PROGRAM

Licensing cannabis establishments:  
average days from submission to approval

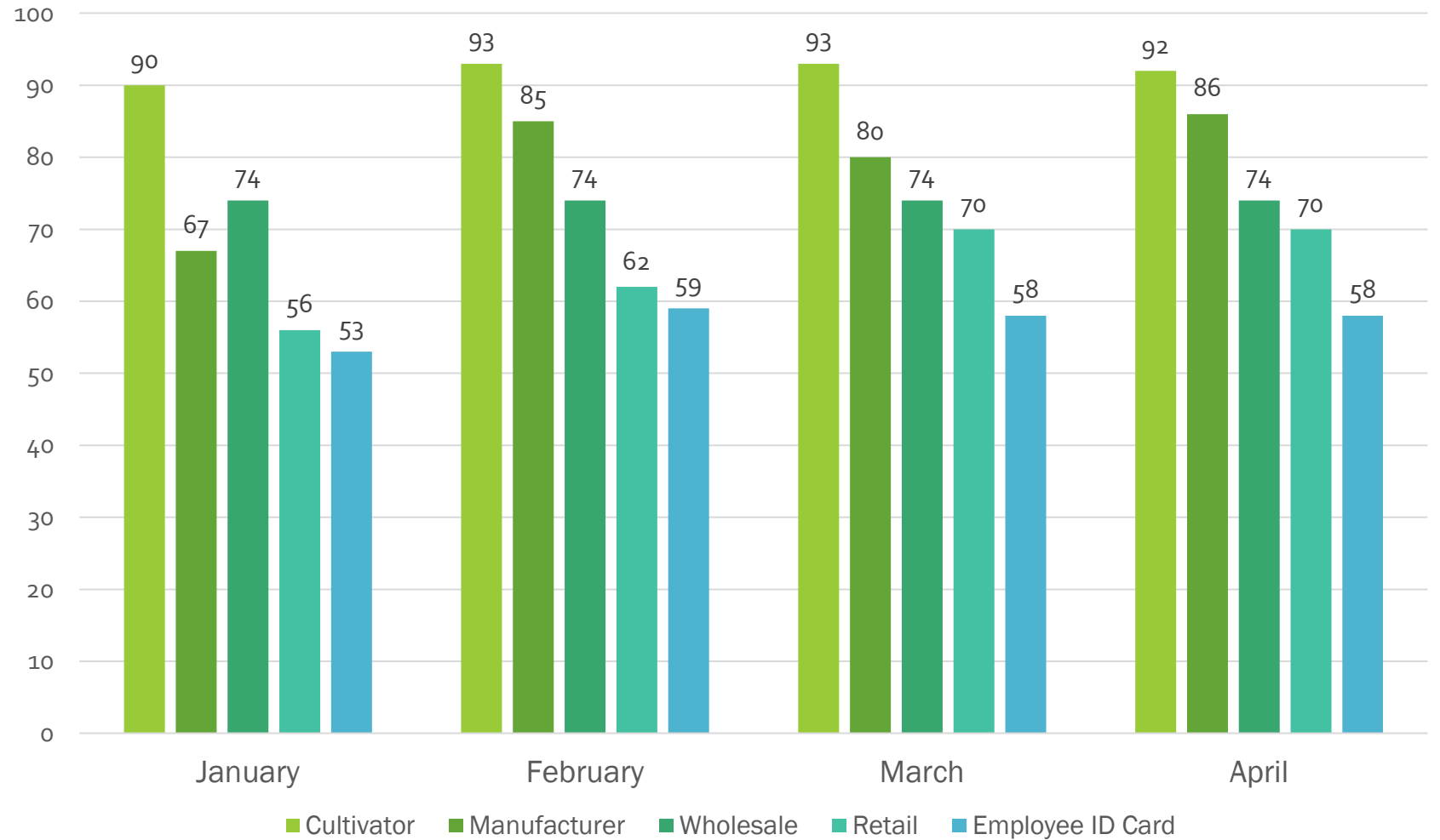
## Social Equity & Standard Apps



# ADULT USE PROGRAM

Licensing cannabis establishments:  
average days from submission to approval

## Based on License Type





## ADULT USE PROGRAM

Other state  
statutory review  
periods for  
complete license  
applications

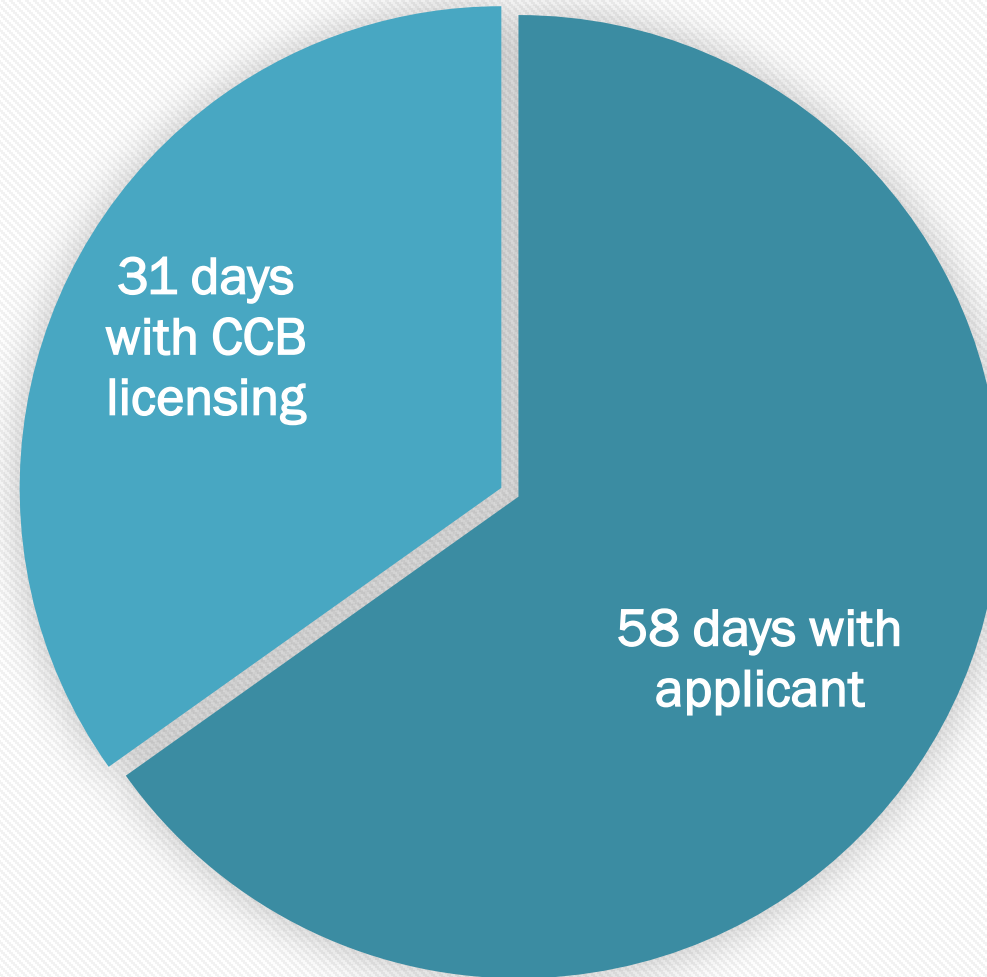
- Alaska: 90 days from complete application
- Maine: 90 days from complete application for simple conditional license
- Michigan: 90 days from complete application
- Montana: 120 days from complete application

## ADULT USE PROGRAM

Licensing cannabis establishments:

Breakdown of days to approval

Average of 89 Days to Approval (all license types)

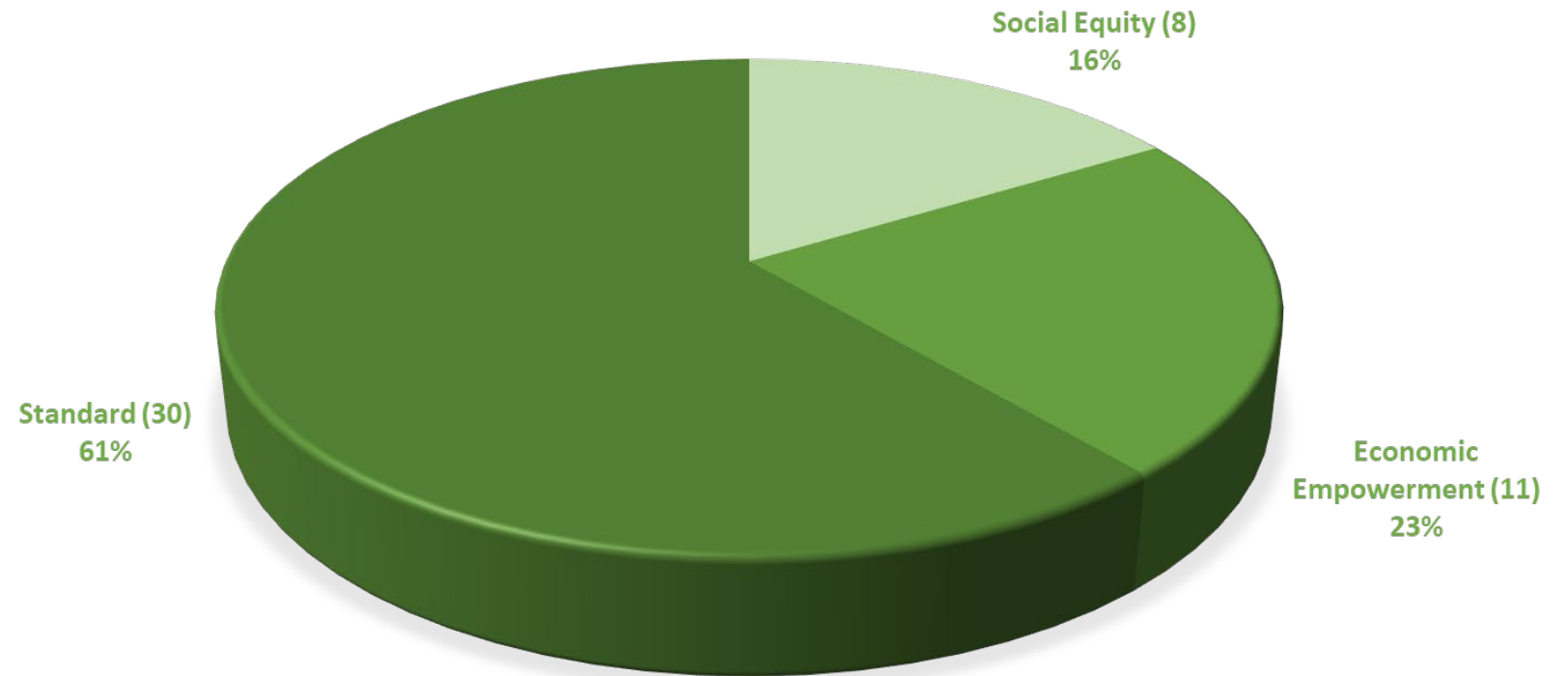


# ADULT USE PROGRAM

New cannabis establishment license application submissions:

by status

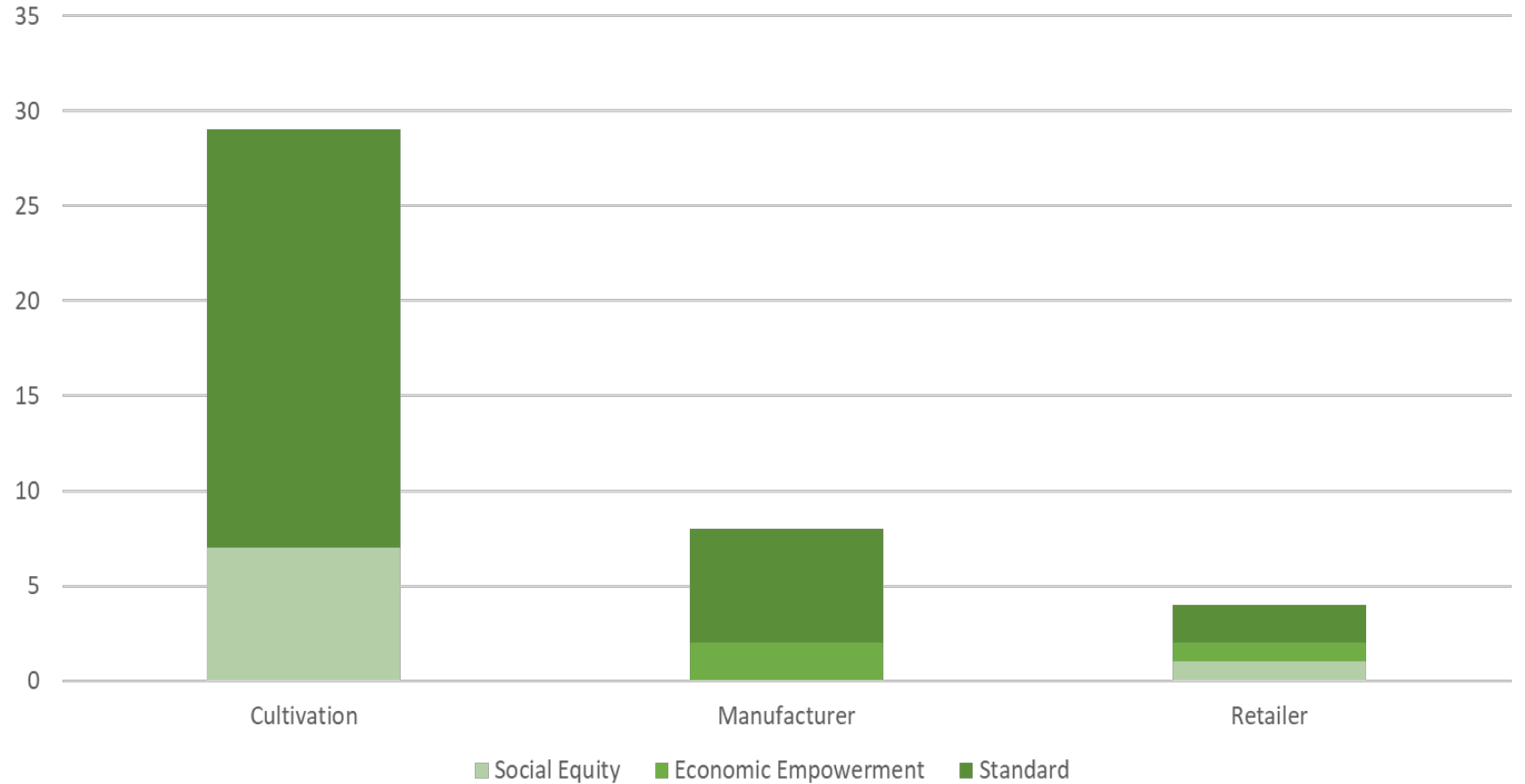
49 NEW SUBMISSIONS  
EXCLUDING RENEWALS  
3.21.2023 – 4.19.2023



# ADULT USE PROGRAM

New cannabis establishment license application submissions:  
by license type

49 NEW SUBMISSIONS  
EXCLUDING RENEWALS  
3.21.2023 – 4.19.2023

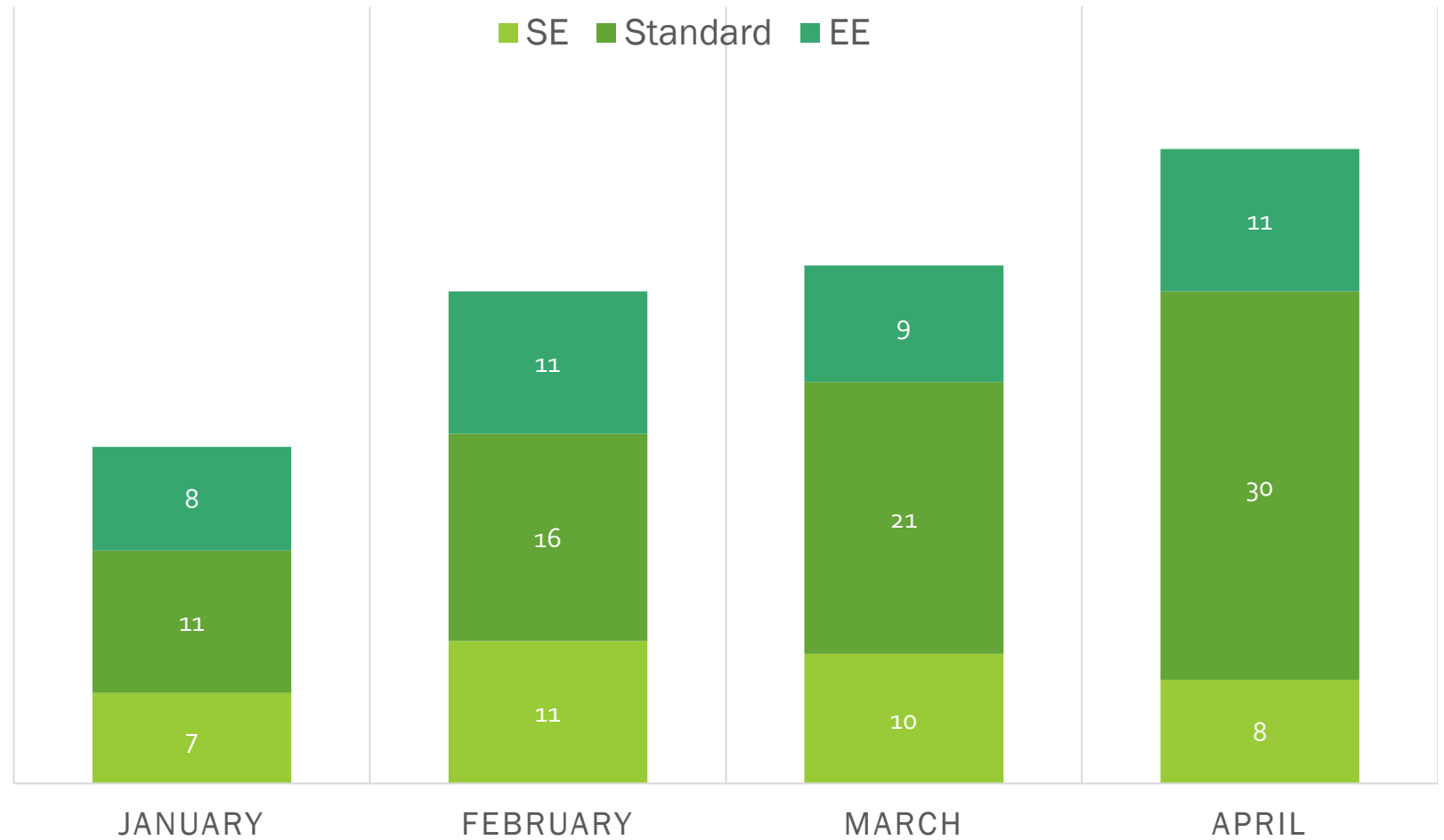


# ADULT USE PROGRAM

New cannabis establishment license application submissions:

Quarterly review

## NEW SUBMISSIONS BY STATUS

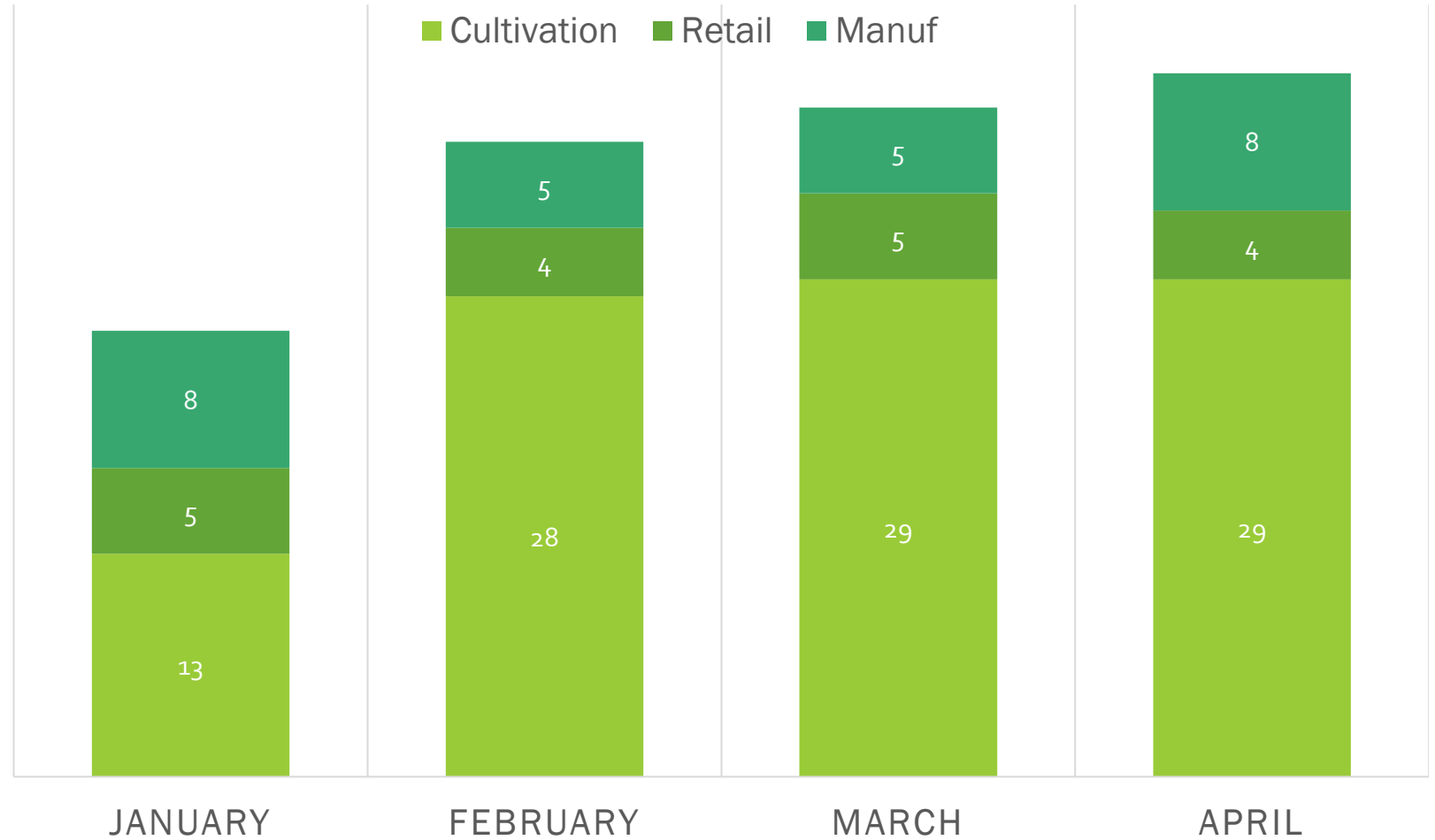


# ADULT USE PROGRAM

New cannabis establishment license application submissions:

Quarterly review

## NEW SUBMISSIONS BY LICENSE TYPE



# ADULT USE PROGRAM

Number of issued licenses by type and tier as of 4/19/23

Applying For	Issued
Indoor Cultivator Tier 1 Small Cultivator	70
Indoor Cultivator Tier 2	11
Indoor Cultivator Tier 3	7
Indoor Cultivator Tier 4	0
Indoor Cultivator Tier 5	1
Integrated Licenses	2
Manufacturers Tier 1	7
Manufacturers Tier 2	30
Manufacturers Tier 3	8
Mixed Cultivator Tier 1 Small Cultivator	66
Mixed Cultivator Tier 2	11
Mixed Cultivator Tier 3	4
Mixed Cultivator Tier 4	1
Mixed Cultivator Tier 5	1
Outdoor Cultivator Tier 1 Small Cultivator	88
Outdoor Cultivator Tier 2	16
Outdoor Cultivator Tier 3	5
Outdoor Cultivator Tier 4	4
Outdoor Cultivator Tier 5	3
Retailers	52
Testing Labs	3
Wholesalers	9
Total	399

# ADULT USE PROGRAM

Issued License Amendments

&

Employee ID cards

Applying For	Issued
Indoor Cultivator Tier 1 Small Cultivator Amendment	2
Indoor Cultivator Tier 3 Amendment	1
Manufacturers Tier 2 Amendment	1
Manufacturers Tier 3 Amendment	1
Mixed Cultivator Tier 1 Small Cultivator Amendment	4
Mixed Cultivator Tier 4 Amendment	1
Outdoor Cultivator Tier 1 Small Cultivator Amendment	8
Outdoor Cultivator Tier 2 Amendment	1
Retailers Amendment	2
Testing Labs Amendment	1
<b>Total</b>	<b>22</b>

Applying For	Issued
Employee ID Card	413





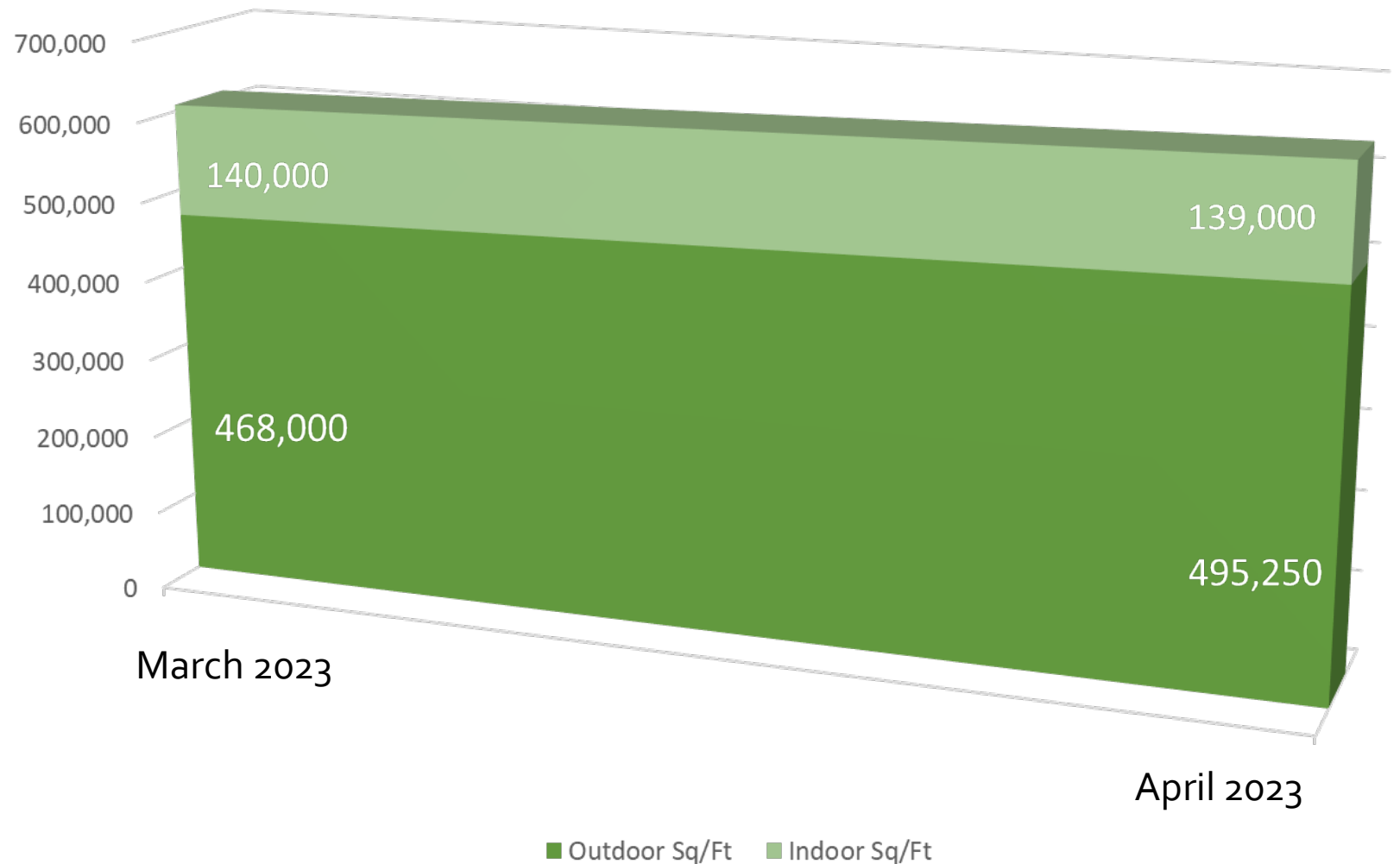
# ADULT USE PROGRAM Renewals

State Licensed Canopy with cultivation renewals in the queue

+ 27,250 sq/ft Outdoor Canopy

- 1,000 sq/ft Indoor Canopy

### Canopy Capacity Change with Renewals



## ADULT USE PROGRAM

Total  
submissions  
received from  
March 27 –  
April 19

- 65 licensing applications  
(new & renewals)
- 421 product registration submissions
- 107 employee ID card applications

# ADULT USE PROGRAM

## Retail locations: map

**Retail Cannabis Establish...**

▼ Town locations for retail cannabis establishments. PLEASE NOTE: For retail applicants, location is approximation for 96,604 views  
Published 2 minutes ago  
[SHARE](#) [EDIT](#)

**Licensed Retail Cannabis Establishments**

- ▼ ForbinsFinest & Forbins Reserve Cannabis Stor...
- Kingdom Kind
- Juniper Lane
- Silver Therapeutics Cannabis Dispensary Benni...
- ... 48 more

**Retail Cannabis Applicants**

- ▼ Alburgh - Retail Cannabis Establishment
- Barton - Retail Cannabis Establishment
- Bradford - Retail Cannabis Establishment
- Burlington - Retail Cannabis Applicant
- ... 13 more

# ADULT USE PROGRAM

Retail locations: areas of density

	Licensed Retailers (and Integrated)	Retail applications in the queue
Burlington	9	4
Montpelier	3	0
Rutland	3	0
Brattleboro	3	0
Morrisville	3	0
Brandon	2	1
Waterbury/ Waterbury Center	2	1
Derby	1	2

## ADULT USE PROGRAM

### Product registration: by numbers

2,398 total product registration applications submitted

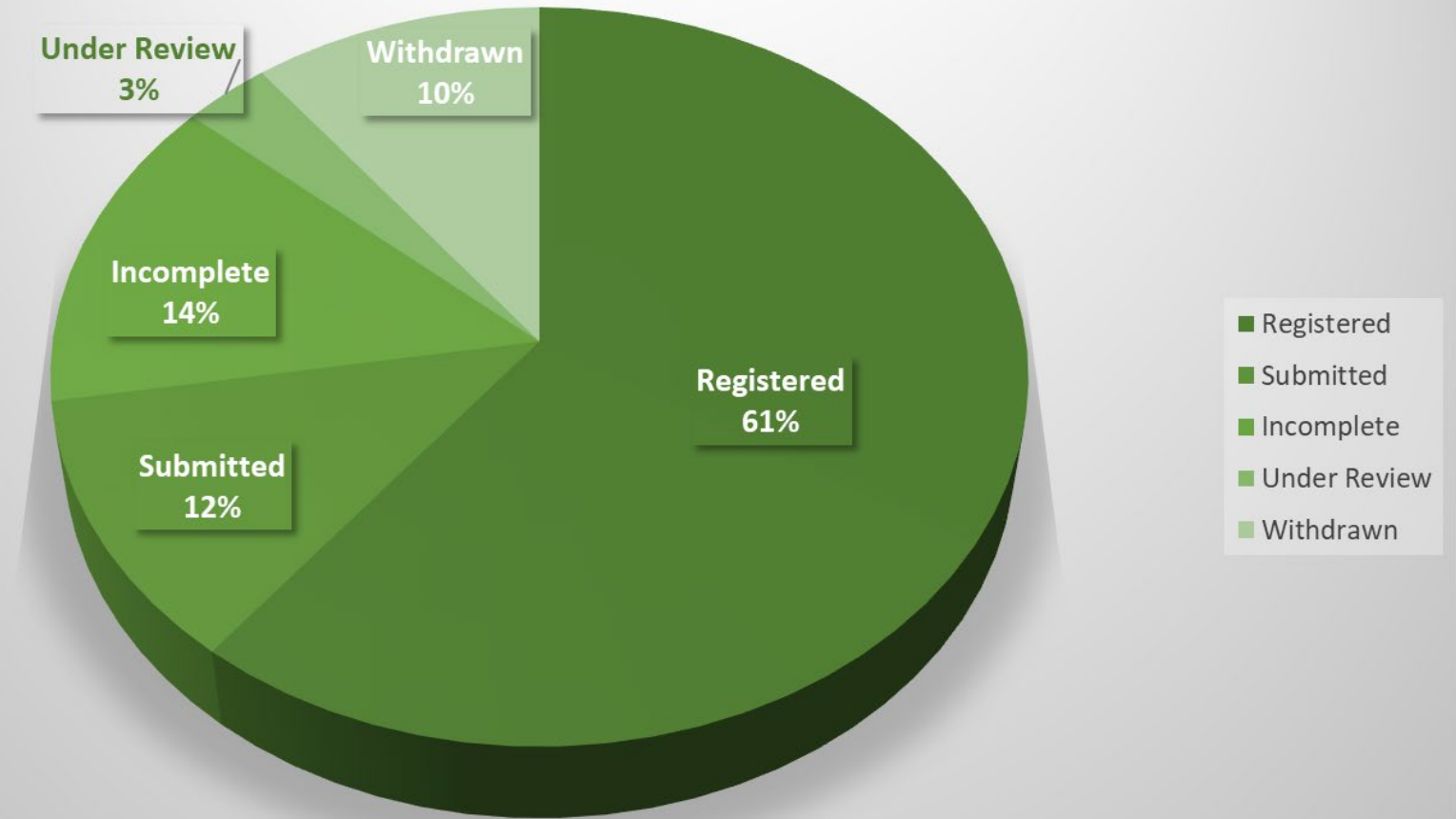
- 256 applications awaiting review
- 302 applications incomplete
- 1,321 products registered

# ADULT USE PROGRAM

Product registration:  
by status

## Product Registration Status

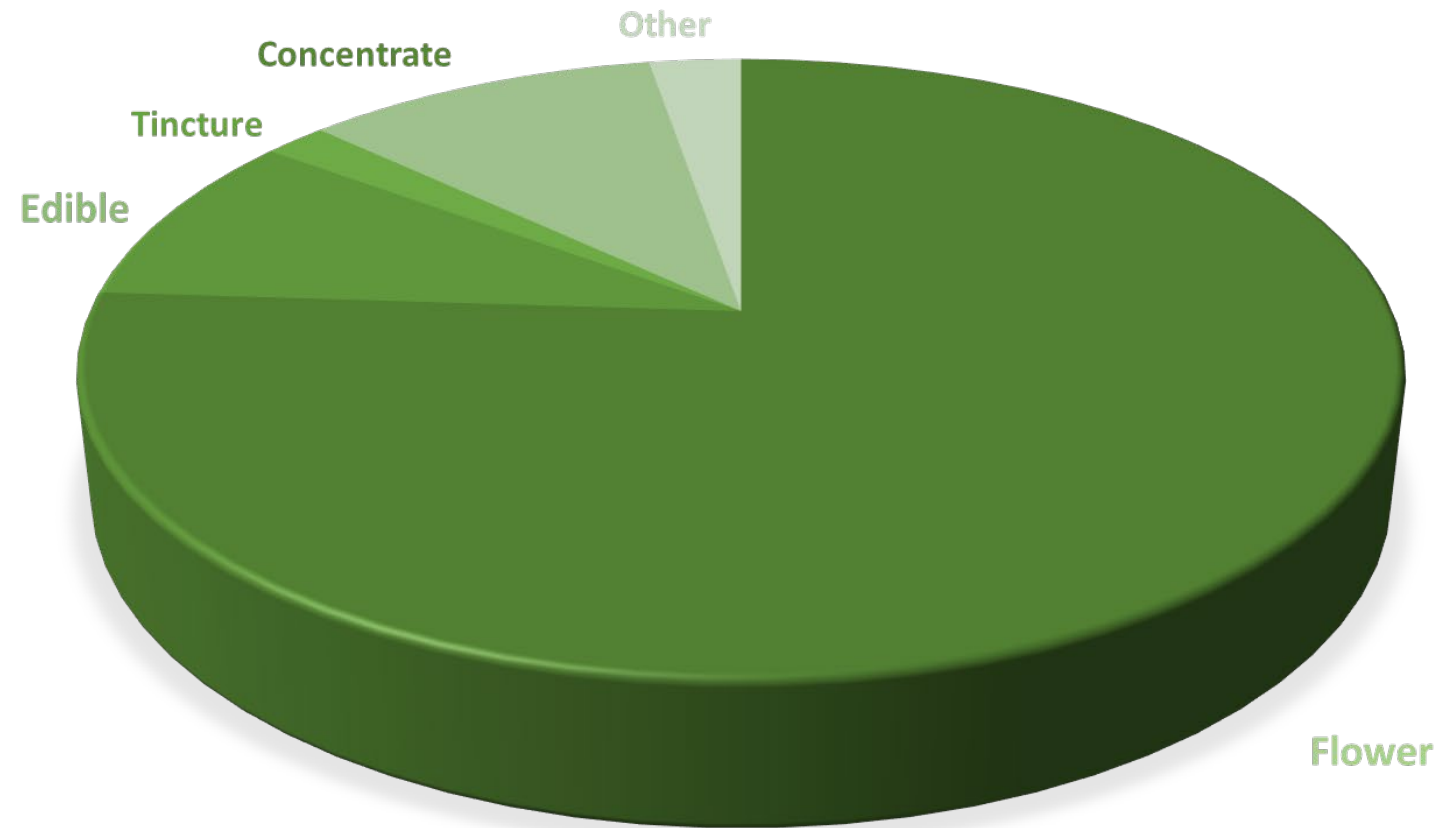
Total = 2,398



# ADULT USE PROGRAM

Product registration:  
by product type

TYPES OF PRODUCTS IN ALL STATUSES





# Adult use program: compliance data

Data as of  
4/19/23

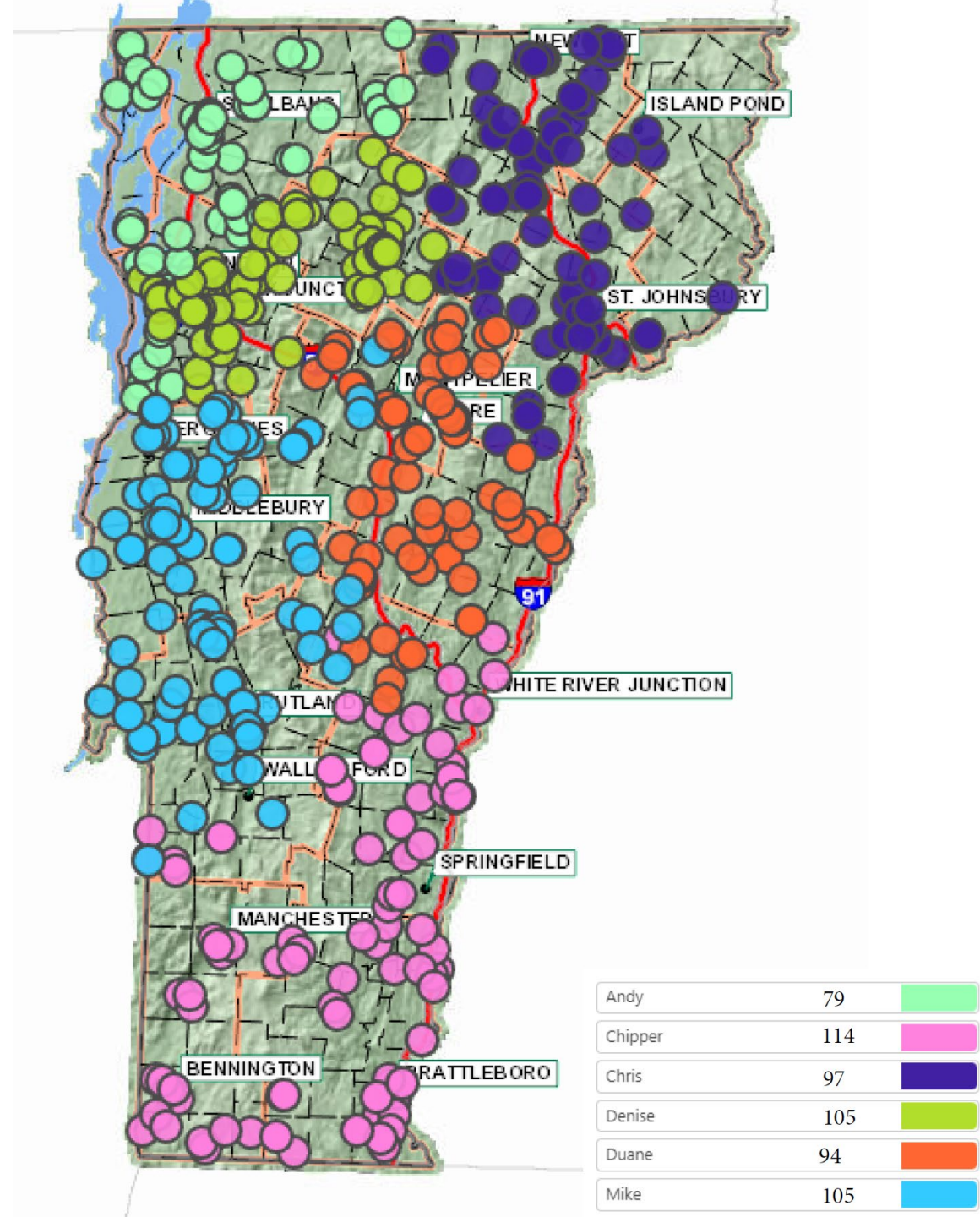
## ADULT USE PROGRAM

Advertising  
data since  
11/21/22

- 72 advertising submissions received and reviewed
  - Approved: 37
  - Denied: 30
  - Withdrawn or incomplete: 5
- Reasons for denial:
  - 14 failed to meet 15% threshold for youth audience composition
  - 8 failed to include health warnings
  - 3 included prizes or giveaways of cannabis
  - 3 lacked sufficient information
  - 2 were considered appealing to children

# ADULT USE PROGRAM

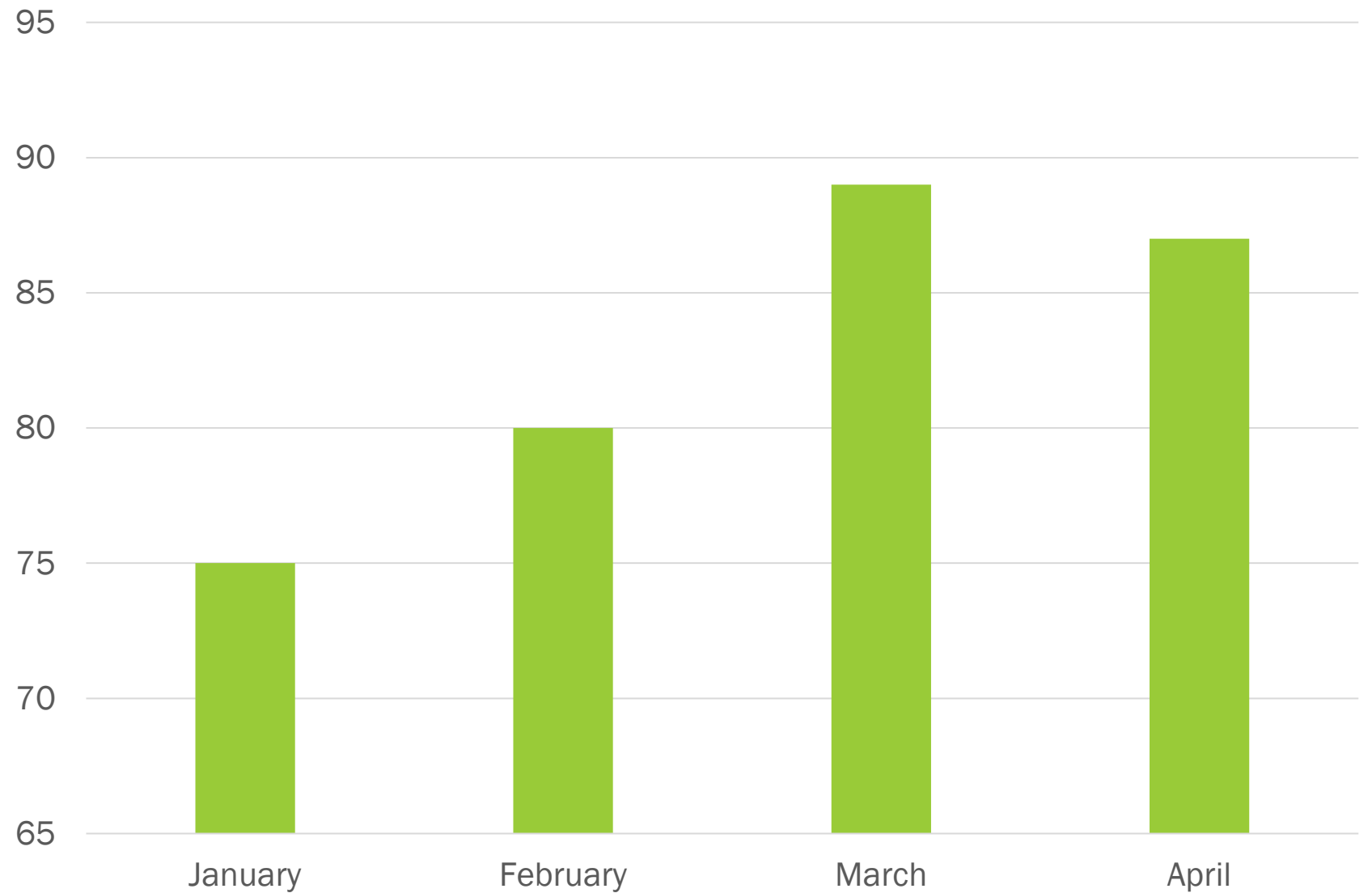
Geographic distribution of compliance agents



# ADULT USE PROGRAM

Quarterly inspection numbers

Inspections



## ADULT USE PROGRAM

Inspections  
from  
March 24 –  
April 20

- Total inspections: 87
  - Cultivation site: 48
  - Manufacturing site: 12
  - Wholesale site: 2
  - Retail site: 25
- Average hours per inspection:
  - 2 for most license types
  - 3.5 for cultivation sites

## ADULT USE PROGRAM

Investigations  
from  
March 24 –  
April 19

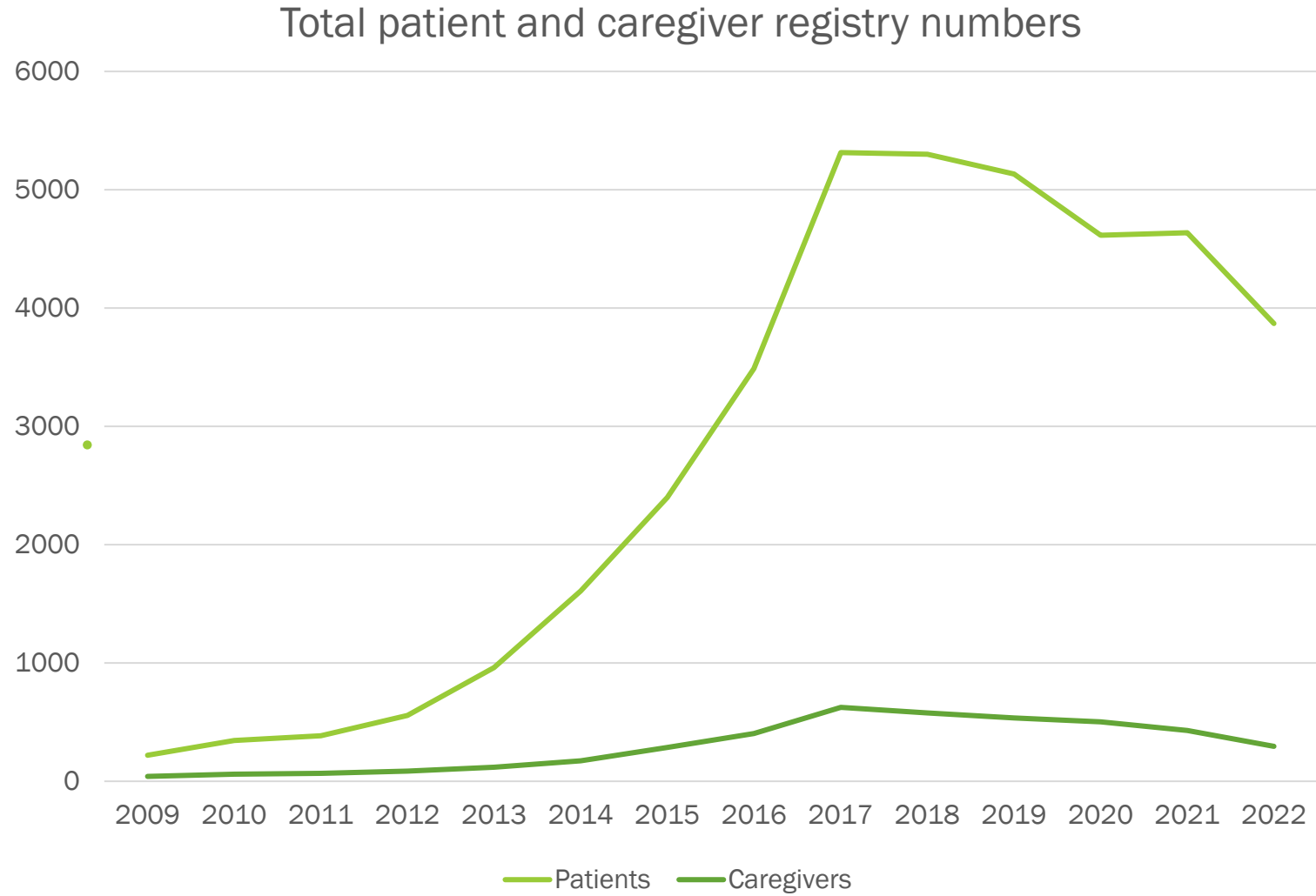
- Total new investigations: 8
  - Advertising
  - On-premises consumption
  - Product registration
  - Labeling deficiencies
  - Inversion
- Notices of violation issued: 2
  - Category 1 (sale of adulterated product)
  - Category 1 (unauthorized operation)
- Finalized Corrective Action Plan: 1

# Medical program data

Data as of  
4/19/23

# MEDICAL CANNABIS PROGRAM

Patient and  
caregiver  
numbers:  
2009-2022

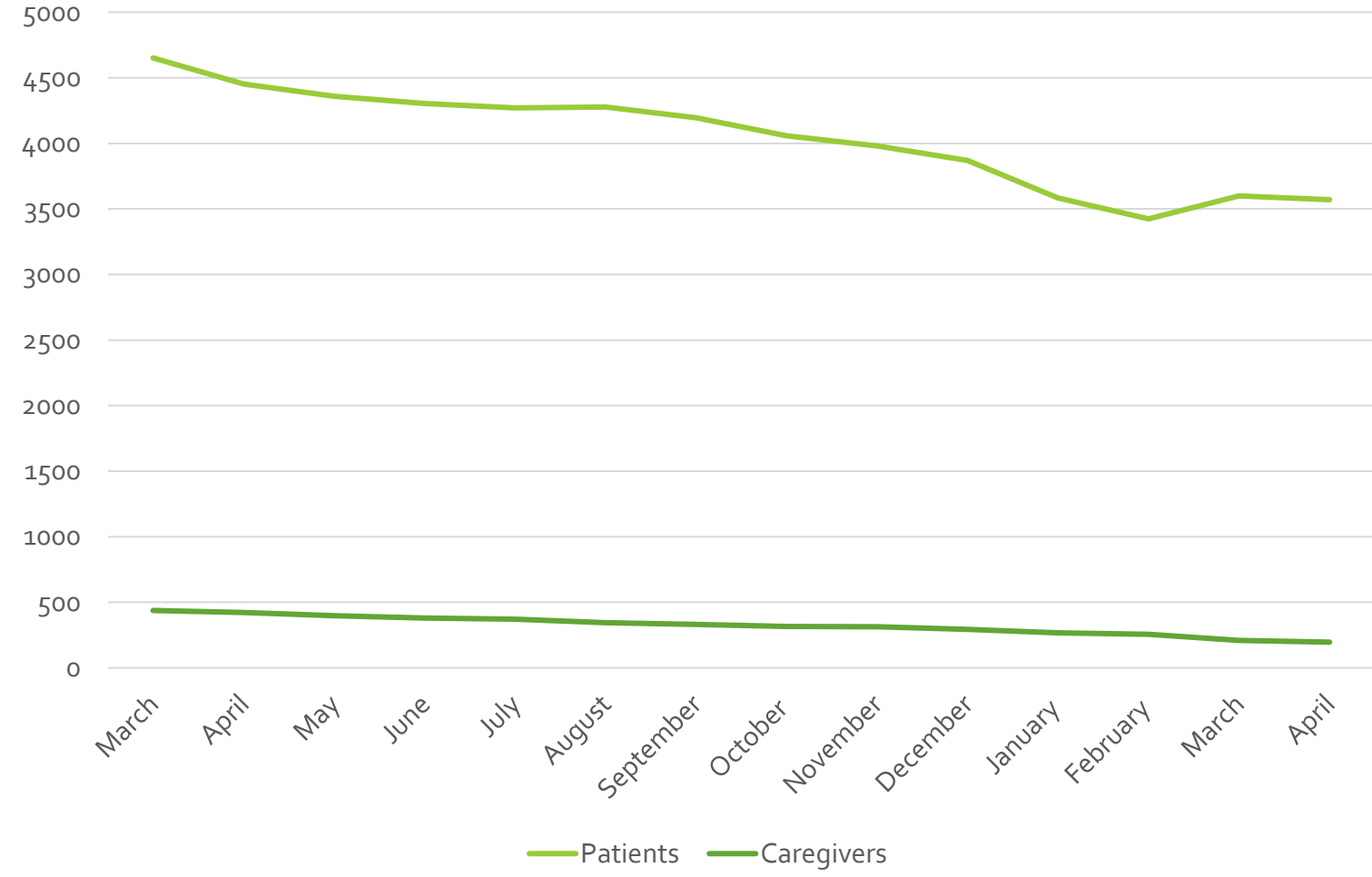




# MEDICAL CANNABIS PROGRAM

Patient and  
caregiver  
numbers over  
last 12  
months

Total patient and caregiver registry numbers



# Adult use program: staff recommendations

4/24/23

# ADULT USE PROGRAM

Staff  
recommendations  
on social equity  
status

## Staff Recommendations for Social Equity Status Denial

Submission S-000003643

Staff recommends denial of social equity status for this applicant, as the applicant does not meet the criteria for social equity applicant as defined in Board Rule 1.1.3 (o)(i)

# ADULT USE PROGRAM

Staff  
recommendations  
on social equity  
status

## Staff Recommendations for Social Equity Status Approval

Submission S-000002745

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (o)(ii)

Submission S-000002851

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (o)(i)

# Adult use program: staff recommendations for licensure

The following applicants have demonstrated compliance with all requirements for their license contained in CCB Rules 1.4 and 1.5 and 7 V.S.A. chapter 33.

As of 4/24/23

Initial Application				
Submission #	Business Name	Applying For	City	Priority Status
S-000000055	Cloud Watch LLC	Outdoor Cultivator Tier 1 Small Cultivator	Woodbury	Economic Empowerment
S-000001736	Return to our Roots Farm	Outdoor Cultivator Tier 1 Small Cultivator	Readsboro	Standard
S-000001788	TMM Dispensary, LLC	Retailers	Springfield	Economic Empowerment
S-000001882	Tao Labs LTD CO.	Indoor Cultivator Tier 2	Brattleboro	Economic Empowerment
S-000002167	Sweet Green Supply	Mixed Cultivator Tier 1 Small Cultivator	West Charleston	Economic Empowerment
S-000002492	Big Budz LLC	Manufacturers Tier 1	Bradford	Standard
S-000002574	Green River Cannabis Company Edibles LLC	Manufacturers Tier 2	Albany	Standard
S-000002745	Shamus Farms LLC	Indoor Cultivator Tier 1 Small Cultivator	East Calais	Social Equity
S-000002749	Valley Organics LLC - DBA - The Evidence Room	Manufacturers Tier 2	Jeffersonville	Economic Empowerment
S-000002771	Grandma'am's Hill Farm, LLC DBA Grandma'am's Grass	Mixed Cultivator Tier 1 Small Cultivator	Bridgewater	Economic Empowerment
S-000002841	Bel Solas Farm, LLC	Indoor Cultivator Tier 1 Small Cultivator	Brownington	Standard
S-000002848	Sungrows LLC	Outdoor Cultivator Tier 1 Small Cultivator	Colchester	Economic Empowerment
S-000002851	The Farm at Bolton Dome LLC	Mixed Cultivator Tier 1 Small Cultivator	Bolton	Social Equity

S-000002975	Cabbage Collective LLC	Outdoor Cultivator Tier 1 Small Cultivator	Hinesburg	Economic Empowerment
S-000002985	Starksboro Sativa & Seed Company, LLC	Outdoor Cultivator Tier 1 Small Cultivator	Starksboro	Economic Empowerment
S-000003003	Pine Blue LLC	Outdoor Cultivator Tier 1 Small Cultivator	Waterford	Economic Empowerment
S-000003018	Cold Hollow Cannabis LLC	Mixed Cultivator Tier 1 Small Cultivator	Bakersfield	Economic Empowerment
S-000003041	Bud Butter	Outdoor Cultivator Tier 2	Orwell	Standard
S-000003044	Prospect Farm	Outdoor Cultivator Tier 1 Small Cultivator	Lunenburg	Economic Empowerment
S-000003091	Sweet Leaf Farm LLC	Outdoor Cultivator Tier 1 Small Cultivator	Walden	Economic Empowerment
S-000003166	LGH LLC	Mixed Cultivator Tier 1 Small Cultivator	Plymouth	Standard
S-000003170	FWR, Inc. DBA Grassroots Vermont	Integrated Licenses	Brandon	Standard
S-000003176	Hornbeam Hill Farm LLC	Indoor Cultivator Tier 1 Small Cultivator	Plainfield	Standard
S-000003190	Pine Rock, LLC	Indoor Cultivator Tier 1 Small Cultivator	Island Pond	Standard
S-000003199	Green Flash LLC	Outdoor Cultivator Tier 1 Small Cultivator	Moretown	Standard
S-000003255	Lavishly Sweet, LLC; Lavishly Sweet	Wholesalers	Saint Albans	Standard
S-000003288	Coach Grown Farms, LLC	Outdoor Cultivator Tier 1 Small Cultivator	West Pawlet	Economic Empowerment
S-000003369	Green Acres Vermont Cannabis	Outdoor Cultivator Tier 1 Small Cultivator	Hartland	Standard
S-000003690	420 Craft Cannabis LLC	Outdoor Cultivator Tier 1 Small Cultivator	Rochester	Economic Empowerment
Total				29

**Renewal Application**

<b>Submission #</b>	<b>Business Name</b>	<b>Applying For</b>	<b>City</b>	<b>Priority Status</b>
S-000002605	Full Circle Farm, LLC	Outdoor Cultivator Tier 3	Williston	Social Equity
S-000002892	Armetra Wilcox LLC DBA Boujee Bones	Mixed Cultivator Tier 1 Small Cultivator	whitingham	Social Equity
S-000003365	Ojorojo Cannabis	Wholesalers Renewal	St. Albans	Standard
S-000002882	Sweet Rhapsody LLLC DBA Skunk Hollow Cannabis	Mixed Cultivator Tier 5	Greensboro	Standard
Total				4