

## **Vermont Cannabis Control Board**

August 30, 2023 Board Meeting Executive Director Report

## Flood Impact Assessment Survey Data

- 157 flood damage survey responses received as of 8/30/23.
- 16 licensees have reported being impacted by the flood:
  - 9 tier 1 cultivators
  - 2 tier 2 cultivators
  - 1 tier 3 cultivator
  - 1 tier 5 cultivator
  - 1 tier 2 manufacturer
  - 2 retailers

#### Summary of damage

- Cultivation impact oversaturation/standing water caused root rot, stunted growth, powdery mildew. Overall losses from 20-90%
- Retail impact move operations; some loss of sales due to road closures; no reported product loss.
- Manufacturing impact 15k of equipment damage and temporary business closure; minimal product loss.

#### Impacted licensees

- 2 are economic empowerment licensees
- 4 are social equity licensees

## Public Engagement

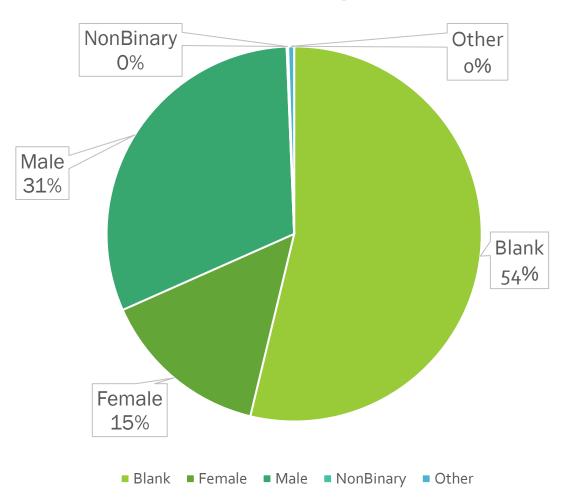
- 8/8: Meeting # 1
   Medical Program
   Study Committee
   <u>Video Recording</u>
  - Upcoming; Date
     TBD: Meeting # 2
     Medical Program
     Study Committee

# Adult use program: licensing data

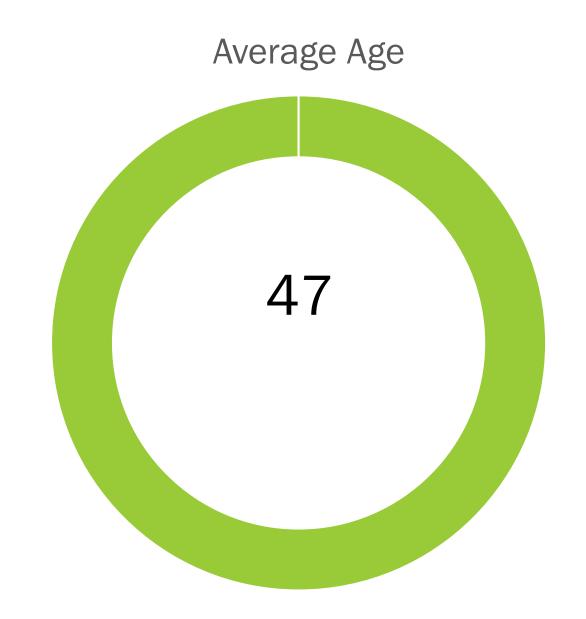
Data as of 8-23-23

Licensee
Demographics:
Gender of
Principals &
Controllers

#### Principal/Controller Demographics - Gender

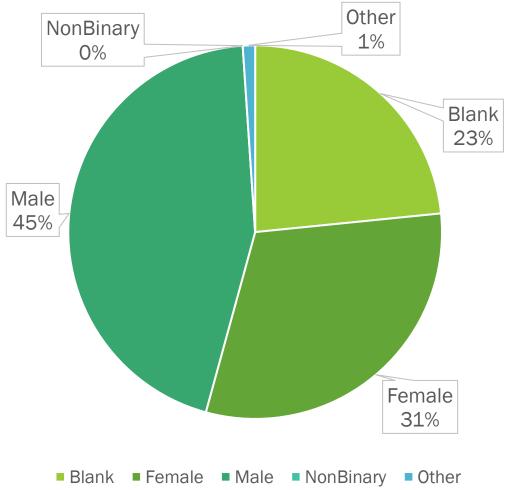


Licensee
Demographics:
Age of Principals
& Controllers

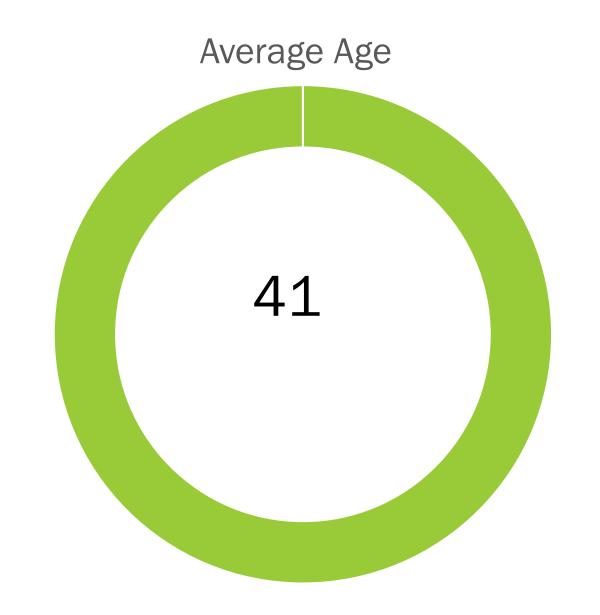


Social Equity
Licensee
Demographics:
Gender of
Principals &
Controllers





Social Equity
Licensee
Demographics:
Age of Principals
& Controllers



Outdoor cultivation licenses as of 8/28/23

Outdoor Cultivator	Initial	Renewal	Renewal in Progress	% of total licensees renewed or in process of renewing so far
Tier 1	94	15	39	57%
Tier 2	25	3	3	24%
Tier 3	10	1	4	50%
Tier 4	4	0	0	0%
Tier 5	4	0	1	25%
Totals	137	19	47	

Indoor cultivation licenses as of 8/28/23

Indoor Cultivator	Initial License	Renewal Issued	Renewal in Process	% of Total Licensees Renewed or in process of renewing so far
Tier 1	86	5	22	31%
Tier 2	14	1	2	47%
Tier 3	7	0	1	14%
Tier 4	0	0	0	
Tier 5	1	0	1	100%
TOTALS	108	6	26	

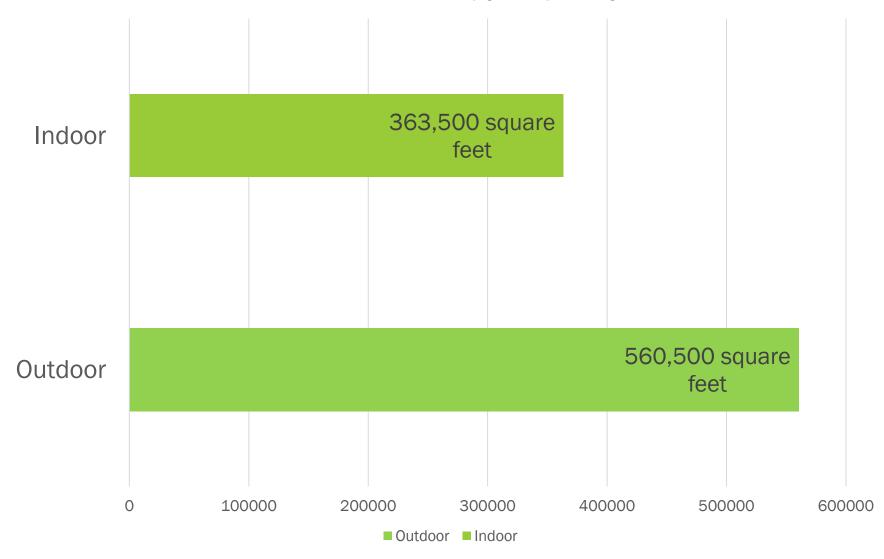
Mixed cultivation licenses as of 8/28/23

Mixed Cultivator	Initial	Renewal	Renewal in Process	% of total licensees renewed or in process of renewing so far
Tier 1	91	3	21	26%
Tier 2	16	1	6	44%
Tier 3	2	2	2	200%
Tier 4	0	1	0	growth
Tier 5	1	0	1	100%
TOTALS	110	7	30	

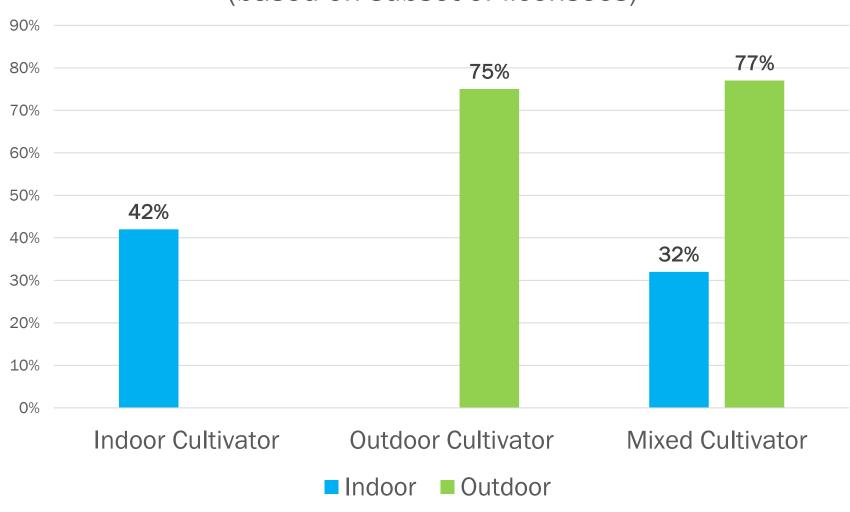
Licensees confirmed not renewing as of 8/28/23

License Tye	Priority Status
Outdoor Tier 1	Standard
Outdoor Tier 1	Economic Empowerment
Outdoor Tier 1	Economic Empowerment
Outdoor Tier 1	Standard
Outdoor Tier 1	Economic Empowerment
Outdoor Tier 1	Economic Empowerment
Outdoor Tier 1	Standard
Outdoor Tier 2	Standard
Outdoor Tier 3	Standard
Outdoor Tier 4	Standard
Indoor Tier 2	Social Equity
Indoor Tier 1	Social Equity
Mixed Tier 1	Economic Empowerment

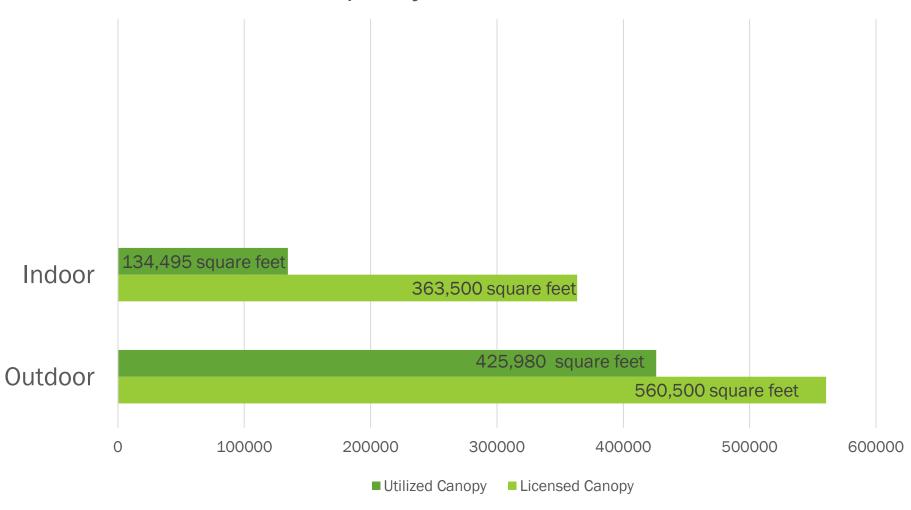
#### **Licensed Canopy Capacity**



## Utilized Licensed Canopy (based on subset of licensees)



#### Licensed Canopy Capacity vs Utilization



Total submissions received from July 12 – August 23

- 66 licensing application submissions
- 318 product registration submissions
- 206 employee ID card application submissions

Retail locations: areas of density

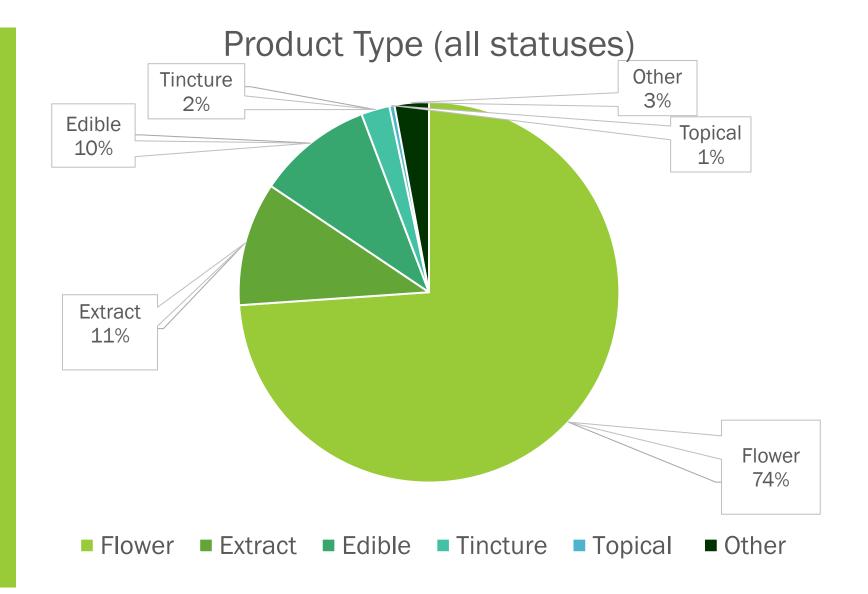
	Licensed Retailers (and Integrated)	Retail initial applications in the queue
Burlington	9	3
Rutland	3	2
Morrisville	3	1
Waterbury/ Waterbury Center	3	1
Derby	3	0
Brandon	3	O
Montpelier	3	0

Product registration: status by numbers as of 8/28/23

### 3,502 total product registration applications submitted

- 66 = submitted
- 15 = under review
- 26 = resubmitted
- 373 = incomplete
- 25 = denied
- 1= expired
- 332 = withdrawn
- 13 = dismissed
- 2,651 registered products

Product registration: by product type



# Adult use program: compliance data

Data as of 8/25/23

#### Advertising Data since 11/21/22

#### 130 total advertising submissions received and reviewed

Approved: 59%

• Denied: **41**%

#### Reasons for Denial\*

- 55% insufficient data to meet 15% youth audience composition threshold:
- 35% missing health warning
- 11% insufficient info provided for review
- 9% ad offered cannabis prizes or giveaways
- 4% appealing to children
- 4% other

<sup>\*</sup> There may be multiple reasons for denial

Inspections from
July 15 –
August 25

- Total inspections: 126
  - Cultivation site: 77
  - Manufacturing site: 19
  - Retail site: 27
  - Wholesale site: 3

Summary of compliance work from July 20 – August 25

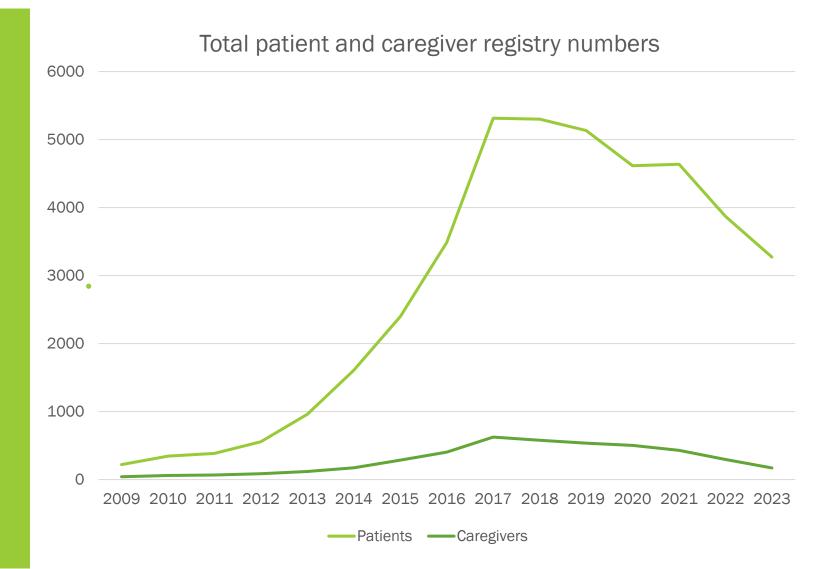
- New complaints received: 18
- Total new investigations: 4
  - Unauthorized pesticide use
  - Diversion
  - Public consumption
  - Product adulteration
- Letters of warning issued: 3
- Licensing compliance assistance: 4
- Flood-related guidance: 6

# Medical program data

Data as of 8-23-23

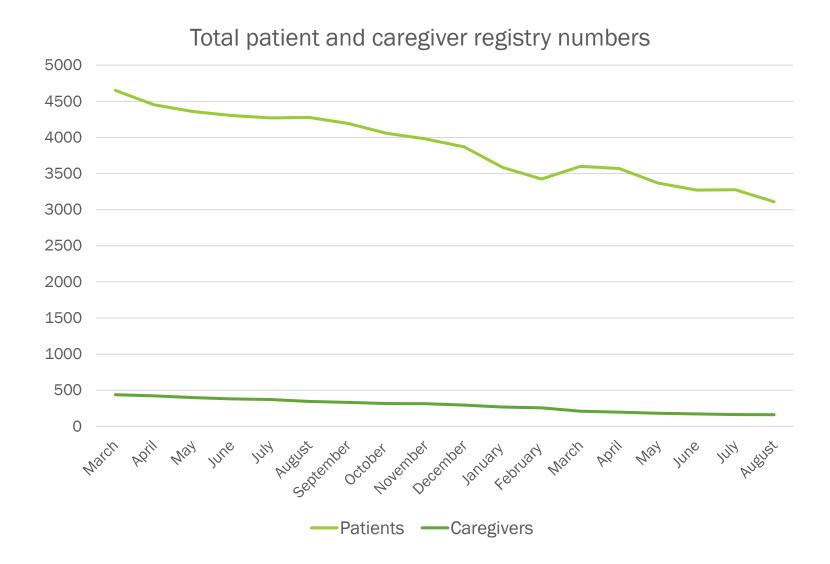
#### MEDICAL CANNABIS PROGRAM

Patient and caregiver numbers: 2009-2023



#### MEDICAL CANNABIS PROGRAM

Patient and caregiver numbers over last 16 months



# Adult use program: staff recommendations

Staff recommendations on social equity status

#### Staff Recommendations for Social Equity Status Approval

**Submission S-000004637** 

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (q)(i)

#### **Staff Recommendations for Social Equity Status Approval**

Submission S-000004452

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (q)(i)

#### Staff Recommendations for Social Equity Status Approval

**Submission S-000002918** 

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (o)(i)&(ii)

#### Staff Recommendations for Social Equity Status Approval

**Submission S-000003109** 

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3 (q)(i)

# Adult use program: staff recommendations for licensure

The following applicants have demonstrated compliance with all requirements for their license contained in CCB Rules 1.4 and 1.5 and 7 V.S.A. chapter 33.

Business Name	Applying For	City	Priority Status
	Indoor Cultivator Tier 1		
Easy Green Genetix LLC	Small Cultivator	White River Junction	Economic Empowerment
Florentine Farms Cannabis		Essex Junction	Standard
N V Us	Indoor Cultivator Tier 1 Small Cultivator	Stowe	Economic Empowerment
Two Dogs Grow LLC	Indoor Cultivator Tier 1 Small Cultivator	Cambridge	Standard
Birdman inc. Birdman Vermont	Indoor Cultivator Tier 1 Small Cultivator Renewal	Braintree	Standard
Craft Cannabis of Vermont, LLC	Indoor Cultivator Tier 1 Small Cultivator Renewal	Vernon	Standard
Duke's Diesel LLP	Indoor Cultivator Tier 1 Small Cultivator Renewal	Essex	Social Equity
Mad River Terps LLC	Indoor Cultivator Tier 1 Small Cultivator Renewal	Starksboro	Social Equity
Top 1 Co.	Indoor Cultivator Tier 1 Small Cultivator Renewal	Williston	Economic Empowerment
Forest City Cannabis LLC	Indoor Cultivator Tier 3 Renewal	Essex	Social Equity
7 B's Farm LLC	Manufacturers Tier 1	TUNBRIDGE	Standard
Simple VT, LLC	Manufacturers Tier 2	Milton	Standard
Sun Valley Herbcraft, LLC	Manufacturers Tier 2	Brandon	Standard

Business Name	Applying For	City	Priority Status
Tumbleweed Sugar Co., LLC	Manufacturers Tier 2	Williston	Standard
Vermont Terps Cannabis, LLC	Manufacturers Tier 2	Pittsford	Standard
Stone Leaf Process, LLC	Manufacturers Tier 2 Renewal	Windsor	Standard
BACKCOUNTRY BOTANICALS LLC.	Mixed Cultivator Tier 1 Small Cultivator Renewal	MONTGOMERY CENTER	Standard
Flavorline Cannabis Company, LLC	Mixed Cultivator Tier 1 Small Cultivator Renewal	Jay	Standard
GEEBEES LLC	Mixed Cultivator Tier 1 Small Cultivator Renewal	Irasburg	Economic Empowerment
Green Mountain Gardens	Mixed Cultivator Tier 1 Small Cultivator Renewal	Bellows Falls	Standard
LagaMont Breeds LLC; LagaMont breeds	t Mixed Cultivator Tier 1 Small Cultivator Renewal	Grafton	Standard
Orleans Cannabis LLC	Mixed Cultivator Tier 1 Small Cultivator Renewal	Glover	Standard
Snowbird Botanicals LLC	Mixed Cultivator Tier 1 Small Cultivator Renewal	Barnet	Social Equity
The Mad Botanist	Mixed Cultivator Tier 1 Small Cultivator Renewal	South Royalton	Standard
Arden's Gardens	Mixed Cultivator Tier 2 Renewal	Elmore	Social Equity
Backwoods Farm, LLC	Outdoor Cultivator Tier 1 Small Cultivator Renewal	Bridgewater Corners	Standard

Business Name	Applying For	City	<b>Priority Status</b>
	Outdoor Cultivator Tier 1 Small		
Big Dipper Farm LLC	Cultivator Renewal	Plainfield	Economic Empowerment
	Outdoor Cultivator Tier 1 Small		
Cleary Farm Cannabis LLC	Cultivator Renewal	Plainfield	Standard
	Outdoor Cultivator Tier 1 Small		
Encore Herbals LLC	Cultivator Renewal	Guilford	Standard
	Outdoor Cultivator Tier 1 Small		
Great Brook Homestead	Cultivator Renewal	Middlesex	Economic Empowerment
	Outdoor Cultivator Tier 1 Small		
Green Mountain Integrity	Cultivator Renewal	Jay	Economic Empowerment
	Outdoor Cultivator Tier 1 Small		
Hella Gud, LLC	Cultivator Renewal	Richford	Economic Empowerment
	Outdoor Cultivator Tier 1 Small		
Hidden Leaf Homestead, LLC	Cultivator Renewal	South Londonderry	Economic Empowerment
	Outdoor Cultivator Tier 1 Small		
High Horse Weed Werks, LLC	Cultivator Renewal	Bristol	Economic Empowerment
	Outdoor Cultivator Tier 1 Small		
High Mountain Homegrown LLC		Townshend	Standard
UP-bl. Based	Outdoor Cultivator Tier 1 Small	West Classes	
Highly Rooted	Cultivator Renewal	West Glover	Economic Empowerment
Look Minuto Forms LLC	Outdoor Cultivator Tier 1 Small	Mouhaidae	Charadana
Last Minute Farm LLC	Cultivator Renewal	Weybridge	Standard
Life Arises Form LLC	Outdoor Cultivator Tier 1 Small	Malaatt	Charadana
Life Arises Farm LLC	Cultivator Renewal	Wolcott	Standard
Moon Waters Farm of Vermont, LLC		North Hero	Ctandard
LLC	Cultivator Renewal	ווטו נוו חפוט	Standard

Business Name	Applying For	City	Priority Status
GoldMill Group Ltd. Co DBA			
Down to the Roots	Retailers	Chester	Economic Empowerment
Green Mountain Cannabis			
Works LLC	Retailers	Manchester Center	Standard
Vermont Terps Cannabis LLC	Retailers	Pittsford	Standard
Stone Leaf Cannabis, LLC	Retailers Renewal	Windsor	Standard
	Outdoor Cultivator Tier 1 Small		
Banting Farm Buds LLC	Cultivator Renewal	Groton	Standard
	Outdoor Cultivator Tier 1 Small		
TrichomeVT	Cultivator Renewal	Essex Junction	Economic Empowerment
	Outdoor Cultivator Tier 3		
Green Mountain Scientific Corp.	Renewal	Saint Albans	Standard
DP Holdings LLC DBA The Bud			
Stop	Retailers	Danville	Social Equity