

## Vermont Cannabis Control Board

September 27, 2023 Board Meeting Executive Director Report

# Public Engagement

#### UPCOMING

- TOMORROW, 9/28 at 9:00am
  - Medical Program Study Committee meeting #2
  - Agenda & Link to Join
- Tuesday, 11/7 at 5:00pm
  - Licensee Education & Enforcement Training
- Thursday, 11/9 at 10:00am
  - Licensee Education & Enforcement Training

# Adult-Use Program Licensing Data

Data as of 9-25-23

Number of issued cultivation licenses by type and tier

| License Type              | Issued |
|---------------------------|--------|
| Indoor Cultivator Tier 1  | 92     |
| Indoor Cultivator Tier 2  | 12     |
| Indoor Cultivator Tier 3  | 7      |
| Indoor Cultivation Tier 4 | 0      |
| Indoor Cultivator Tier 5  | 1      |
| Mixed Cultivator Tier 1   | 96     |
| Mixed Cultivator Tier 2   | 17     |
| Mixed Cultivator Tier 3   | 2      |
| Mixed Cultivator Tier 4   | 1      |
| Mixed Cultivator Tier 5   | 3      |
| Outdoor Cultivator Tier 1 | 112    |
| Outdoor Cultivator Tier 2 | 26     |
| Outdoor Cultivator Tier 3 | 9      |
| Outdoor Cultivator Tier 4 | 3      |
| Outdoor Cultivator Tier 5 | 4      |

Number of issued manufacturer licenses by tier

| License Type        | Issued |
|---------------------|--------|
| Manufacturer Tier 1 | 11     |
| Manufacturer Tier 2 | 48     |
| Manufacturer Tier 3 | 9      |

Number of issued other licenses by type

| License Type | Issued |
|--------------|--------|
| Retailers    | 65     |
| Testing Labs | 2      |
| Wholesalers  | 11     |
| Integrated   | 3      |

Number of cultivation renewals by type and tier

| License Type              | Renewals issued |
|---------------------------|-----------------|
| Indoor Cultivator Tier 1  | 10              |
| Indoor Cultivator Tier 2  | 2               |
| Indoor Cultivator Tier 3  | 1               |
| Mixed Cultivator Tier 1   | 12              |
| Mixed Cultivator Tier 2   | 2               |
| Mixed Cultivator Tier 3   | 3               |
| Mixed Cultivator Tier 4   | 1               |
| Outdoor Cultivator Tier 1 | 29              |
| Outdoor Cultivator Tier 2 | 4               |
| Outdoor Cultivator Tier 3 | 2               |
| Outdoor Cultivator Tier 4 | 2               |

Number of other renewals by type and tier

| License Type         | Renewals Issued |
|----------------------|-----------------|
| Retailers            | 1               |
| Testing Labs         | 0               |
| Wholesalers          | 1               |
| Integrated           | 1               |
| Manufacturers Tier 2 | 3               |

Retail locations: areas of density

|                                | Licensed<br>Retailers (and<br>Integrated) | Retail initial<br>applications in<br>the queue |
|--------------------------------|---|--|
| Burlington                     | 9   | 3  |
| Morrisville                    | 4   | 0  |
| Rutland                        | 3   | 1  |
| Waterbury/<br>Waterbury Center | 3   | 1  |
| Montpelier                     | 3   | 0  |
| Brandon                        | 3   | 0  |
| Derby                          | 3   | 0  |

Retail locations in Vermont

#### ≡ Retail Cannabis Establish... Q

 Town locations for retail cannabis establishments. PLEASE NOTE: For retail applicants, location is approximation for 137,555 views Published 1 minute ago
SHARE EDIT

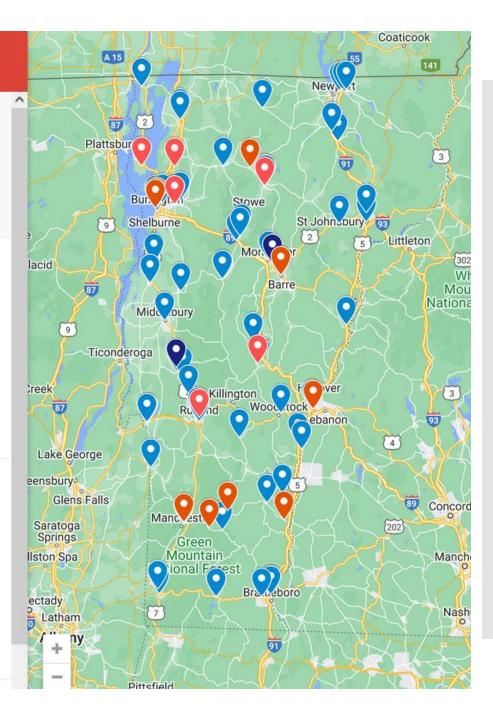
#### Licensed Retail Cannabis Establishments

- Vermont Alter-Native LLC
  - ForbinsFinest & Forbins Reserve Cannabis S...
  - 💡 Kingdom Kind

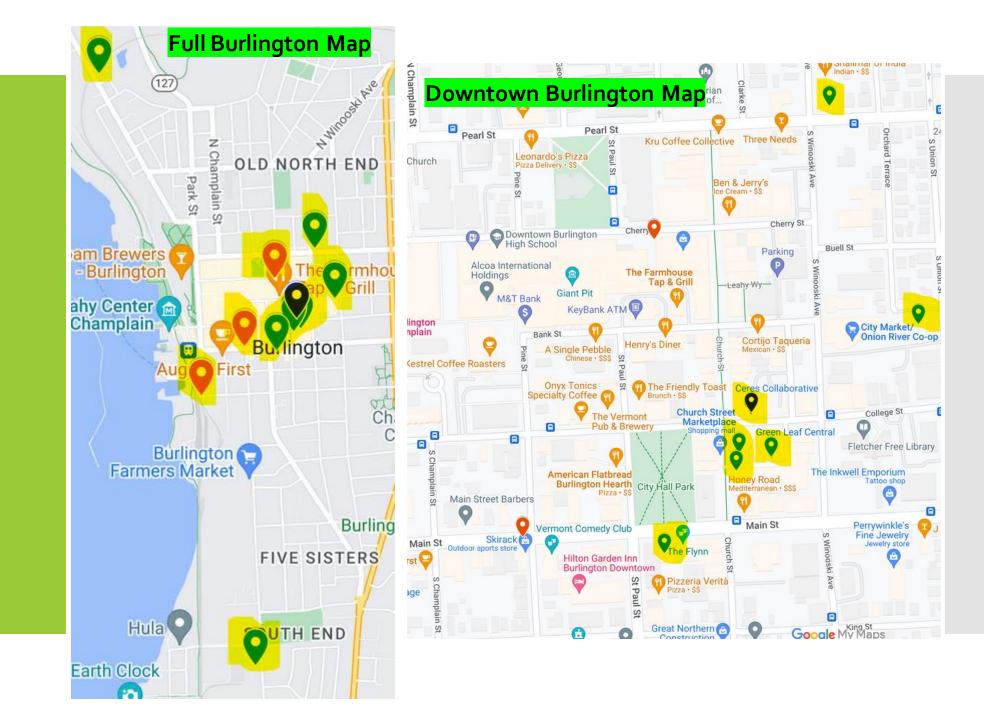
 $\sim$ 

- The Dank Closet Dispensary
  - ... 64 more
- Retail Cannabis Applicants
- Q Barre Retail Cannabis Establishment
  - 💡 Bethel Retail Cannabis Establishment
  - 💡 Burlington Retail Cannabis Applicant
  - 💡 Burlington Retail Cannabis Applicant

... 13 more



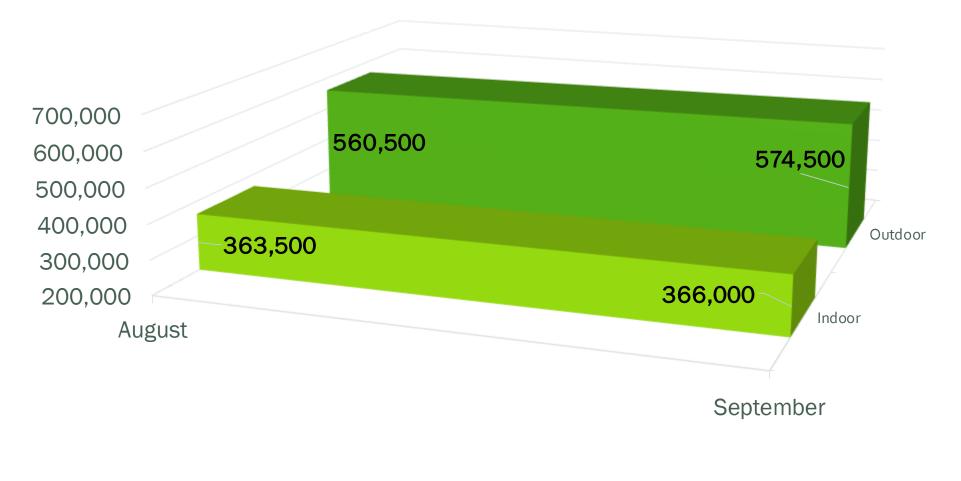
Retail locations in Burlington



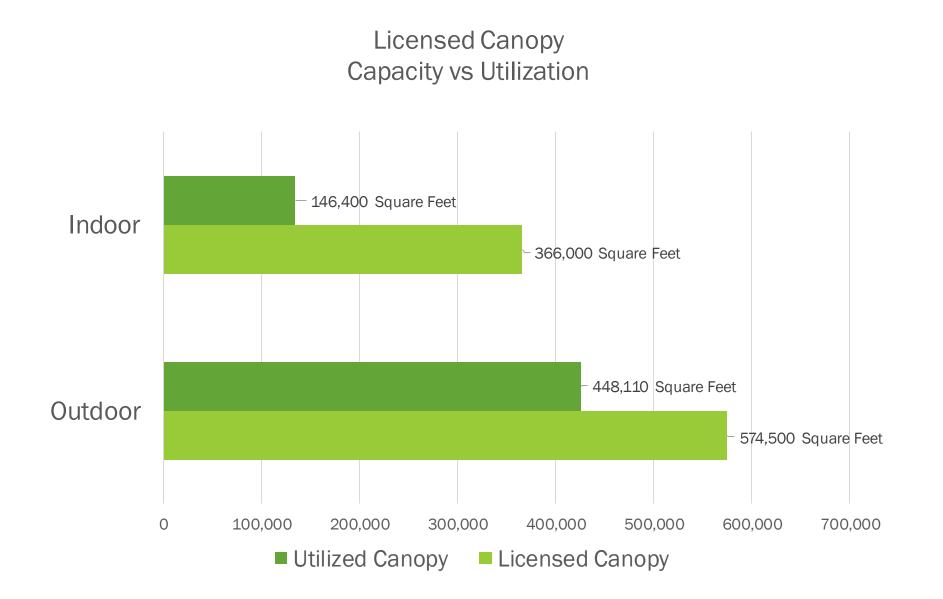
Licensees confirmed not renewing as of 9/26/23

| License Type   | Priority Status      |
|----------------|----------------------|
| Outdoor Tier 1 | Standard             |
| Outdoor Tier 1 | Economic Empowerment |
| Outdoor Tier 1 | Economic Empowerment |
| Outdoor Tier 1 | Economic Empowerment |
| Outdoor Tier 2 | Standard             |
| Outdoor Tier 3 | Standard             |
| Outdoor Tier 4 | Standard             |
| Indoor Tier 1  | Social Equity        |
| Indoor Tier 2  | Social Equity        |
| Mixed Tier 1   | Economic Empowerment |

#### Licensed Canopy Capacity in Sq. Ft.



Indoor Outdoor



# Adult use program: compliance data

Data as of 9/22/23

Advertising Data since 11/21/22

- 146 Total advertising submissions received and reviewed
  - Approved: 57%
  - Denied: 41%
  - Partial Approval: 2%
- Reasons for Denial\*
  - 48% Insufficient data to meet 15% youth audience composition threshold
  - 33% Missing health warning
  - 12% Insufficient information provided for review
  - 12% Advertises cannabis prizes or giveaways
  - 3% Appealing to children
  - 7% Other

\*There may be multiple reasons for denial

Summary of compliance work from 8/26 – 9/22

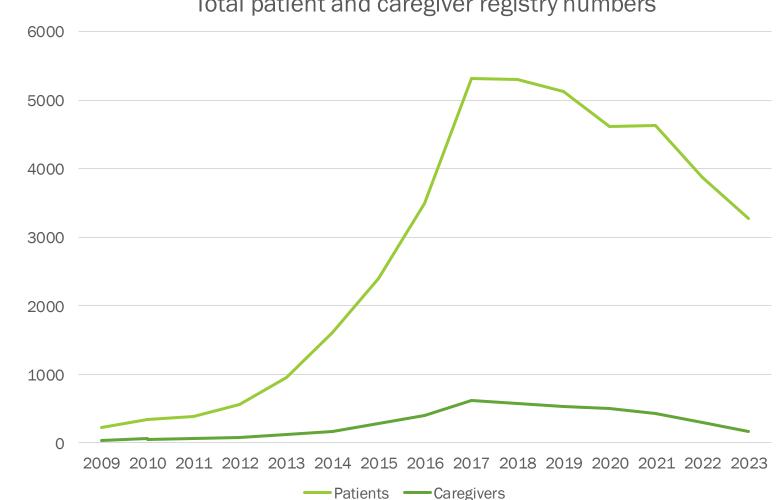
- New complaints received: 7
- Total new investigations: 10
  - Inversion
  - One location rule
  - Unlicensed cultivation operation\*
  - On-site consumption
  - Unlicensed retail operation\*
- Observed product destruction: 1
- Environmental Efficiency Corrective Action Plan: 1

\*Investigation is in partnership with the Department of Liquor & Lottery

# Medical Program Data

As of 9-25-23

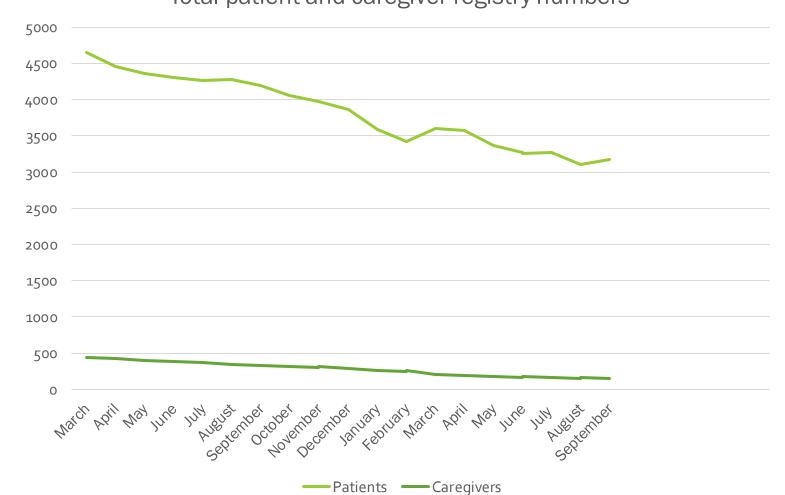
Patient and caregiver numbers: 2009-2023



Total patient and caregiver registry numbers

As of 9-25-23

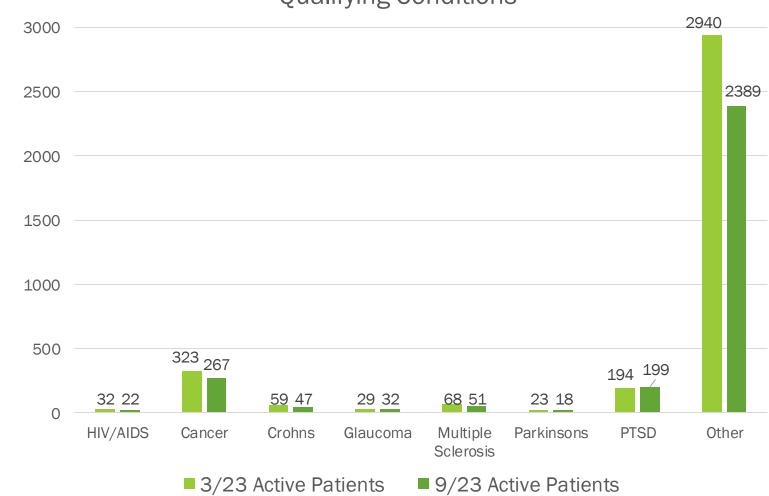
Patient and caregiver numbers



Total patient and caregiver registry numbers

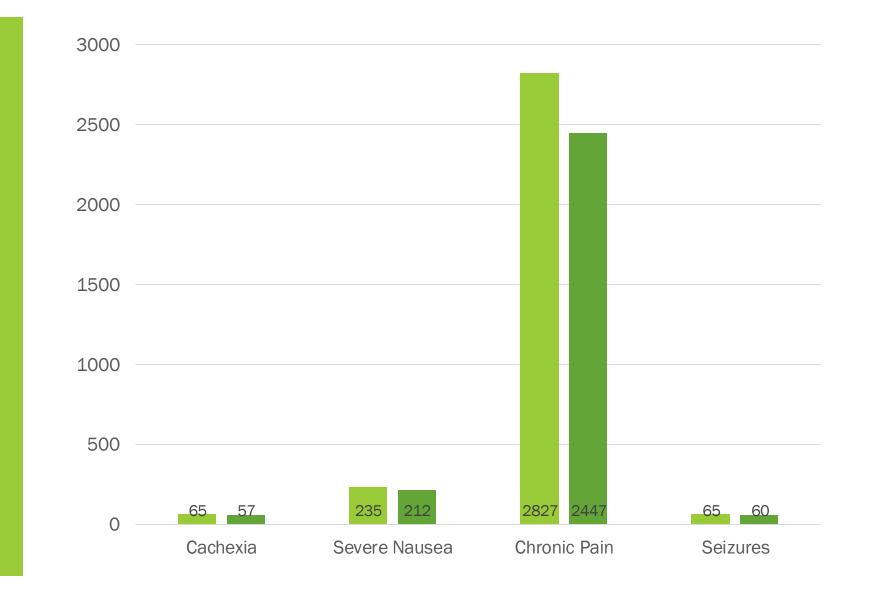
As of 9-25-23

Registered patient qualifying conditions over last 6 months



#### Qualifying Conditions

Symptom within "other" qualifying condition over last 6 months



Staff recommendations on social equity status

# Staff Recommendations for Social Equity Status Approval

#### Submission S-000003279

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3. (q)(i)

#### Submission S-000004796

Staff recommends approval of social equity status for this applicant, as the applicant meets the criteria for social equity business applicant as defined in Board Rule 1.1.3. (q)(i)

# Adult-Use Program: Staff Recommendations for licensure

The following applicants have demonstrated compliance with all requirements for their license contained in CCB Rules 1.4 and 1.5 and 7 V.S.A. chapter 33.

Staff recommendations for initial licensure

| Business Name           | Applying For             | City                 | Priority Status |
|-------------------------|--------------------------|----------------------|-----------------|
| VherBio Labs LLC        | Manufacturers Tier 2     | Randolph             | Standard        |
| Palatino Ronci LLC, DBA |                          |                      |                 |
| Garcia's Cannabis       |                          |                      |                 |
| Collective              | Retailers                | Burlington           | Standard        |
|                         | Indoor Cultivator Tier 1 |                      |                 |
| Budzone                 | Small Cultivator         | Saint Albans         | Social Equity   |
|                         | Indoor Cultivator Tier 1 |                      |                 |
| The Heady Reaper        | Small Cultivator         | Duxbury              | Expedited       |
|                         | Indoor Cultivator Tier 1 |                      |                 |
| Green Key Cannabis      | Small Cultivator         | Middletownsprings    | Social Equity   |
| Green Mountain Cure     |                          |                      |                 |
| LLC                     | Manufacturers Tier 2     | Halifax              | Standard        |
| Funk's Farming LLC      | Manufacturers Tier 1     | Brandon              | Standard        |
| Apple Soup, LLC         | Manufacturers Tier 2     | Barre                | Standard        |
| The Five Seasons        |                          |                      |                 |
| Cannabis Company LLC    | Retailers                | White River Junction | Social Equity   |
|                         |                          |                      |                 |
| Gaston Weed Company     | Retailers                | Essex Junction       | Standard        |
| Vermont Maple Edibles   |                          |                      |                 |
| LLC                     | Manufacturers Tier 2     | West Haven           | Standard        |
|                         | Indoor Cultivator Tier 1 |                      |                 |
| Royal Highness Farms    | Small Cultivator         | Alburgh              | Expedited       |

Staff recommendations for renewal licensure

| Business Name               | Applying For              | City             | Priority Status |
|-----------------------------|---------------------------|------------------|-----------------|
|                             | Outdoor Cultivator Tier 1 |                  |                 |
| Bud Bird Farm               | Small Cultivator Renewal  | Sutton           | Expedited       |
|                             | Mixed Cultivator Tier 1   |                  |                 |
| 1958, LLC                   | Small Cultivator Renewal  | Windsor          | Standard        |
|                             | Mixed Cultivator Tier 1   |                  |                 |
| Vermont Vital Cultivars     | Small Cultivator Renewal  | Corinth          | Standard        |
| Way High Up There, LLC db   | a                         |                  |                 |
| Way High Up There dba       | Mixed Cultivator Tier 1   |                  |                 |
| whut                        | Small Cultivator Renewal  | Holland          | Standard        |
|                             | Outdoor Cultivator Tier 1 |                  |                 |
| Split Acres Sungrown LLC    | Small Cultivator Renewal  | Sheffield        | Standard        |
| Vermont Cannabis            |                           |                  |                 |
| Distributors LLC            | Wholesalers Renewal       | Williston        | Standard        |
| Fern's Flowers, LLC; Fern's | Indoor Cultivator Tier 1  |                  |                 |
| Flowers                     | Small Cultivator Renewal  | Proctorsville    | Expedited       |
|                             |                           |                  |                 |
| Vermont Bud Barn, LLC       | Retailers Renewal         | West Brattleboro | Standard        |
|                             | Mixed Cultivator Tier 3   |                  |                 |
| Midnight Farm               | Renewal                   | St Johnsbury     | Social Equity   |
|                             | Indoor Cultivator Tier 1  |                  |                 |
| Grease Line Cannabis        | Small Cultivator Renewal  | Weathersfield    | Standard        |
|                             | Indoor Cultivator Tier 1  |                  |                 |
| Crescent Moon Farm LLC      | Small Cultivator Renewal  | Jeffersonville   | Standard        |
|                             | Mixed Cultivator Tier 1   |                  |                 |
| Florist VT LLC              | Small Cultivator Renewal  | S. Starksboro    | Standard        |