

## Vermont Cannabis Control Board

April 24, 2024 Board Meeting Executive Director Report Public Engagement & New Guidance

#### **PRIOR MONTH**

April 11 at 10 AM: Advertising Guidance review

VERMONT CANNABIS CONTROL BOARD 89 Main Street Montpelier, VT 05602 | cch.vermont.gov

> ADVERTISING GUIDANCE April 2024

> > JAMES PEPPER, CHAII JULIE HULBURD, COMMISSIONEI KYLE HARRIS, COMMISSIONEI

> > BRYNN HARE, EXECUTIVE DIRECTOR

#### UPCOMING

May 15 at 10 AM: Fire & General Workplace Safety

# Adult-Use Program Licensing Data

Data as of 4-15-24

Number of issued cultivation licenses by type and tier

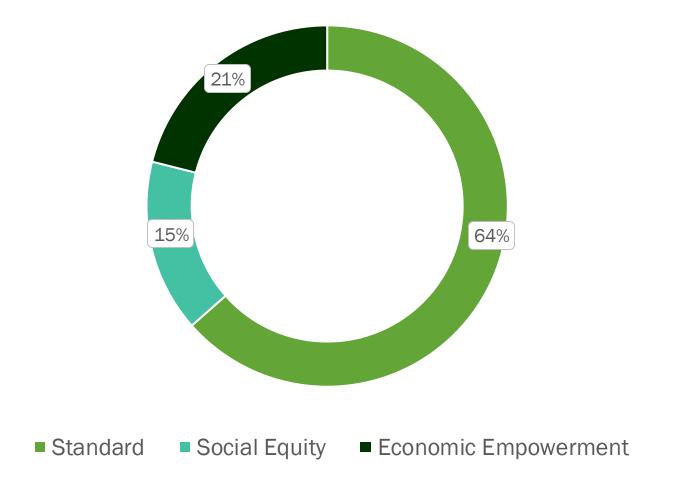
| License Type                      | Issued |                        |
|-----------------------------------|--------|------------------------|
| Indoor Cultivator Tier 1          | 102    |                        |
| Indoor Cultivator Tier 2          | 13     | 101 in de eu           |
| Indoor Cultivator Tier 3          | 8      | 124 indoor<br>licenses |
| Indoor Cultivation Tier 4         | 0      | 116611565              |
| Indoor Cultivator Tier 5          | 1      |                        |
| Mixed Cultivator Tier 1           | 89     |                        |
| Mixed Cultivator Tier 2           | 18     |                        |
| Mixed Cultivator Tier 3           | 9      | 120 mixed              |
| Mixed Cultivator Tier 4           | 1      | licenses               |
| Mixed Cultivator Tier 5           | 3      |                        |
| Outdoor Cultivator Tier 1         | 109    |                        |
| Outdoor Cultivator Tier 2         | 22     | 4-6                    |
| Outdoor Cultivator Tier 3         | 12     | 150 outdoor            |
| Outdoor Cultivator Tier 4         | 4      | licenses               |
| Outdoor Cultivator Tier 5         | 3      |                        |
| TOTAL ACTIVE CULTIVATION LICENSES | 394    |                        |

Number of issued licenses by type and tier

| License Type          | Number of Issued Licenses |
|-----------------------|---------------------------|
| Manufacturers Tier 1  | 10                        |
| Manufacturers Tier 2  | 55                        |
| Manufacturers Tier 3  | 9                         |
|                       |                           |
| Testing Labs          | 2                         |
| Wholesaler            | 8                         |
| Retailer              | 75                        |
| Integrated            | 3                         |
|                       |                           |
| TOTAL ACTIVE LICENSES | 556                       |

Licensees by priority status

#### **Total Licensees**



Licensees by priority status as of 4-16-23

| Standard | Social Equity       | Economic<br>Empowerment     |
|----------|---------------------|-----------------------------|
| 67       | 19                  | 16                          |
| 9        | 3                   | 1                           |
| 4        | 4                   | 0                           |
| N/A      | N/A                 | N/A                         |
| 1        | 0                   | 0                           |
|          |                     |                             |
|          |                     |                             |
|          | 67<br>9<br>4<br>N/A | 67 19   9 3   4 4   N/A N/A |

| License Type              | Standard | Social Equity | Economic<br>Empowerment |
|---------------------------|----------|---------------|-------------------------|
| Outdoor Cultivator Tier 1 | 70       | 7             | 32                      |
| Outdoor Cultivator Tier 2 | 13       | 1             | 8                       |
| Outdoor Cultivator Tier 3 | 4        | 5             | 3                       |
| Outdoor Cultivator Tier 4 | 1        | 1             | 2                       |
| Outdoor Cultivator Tier 5 | 3        | 0             | 0                       |

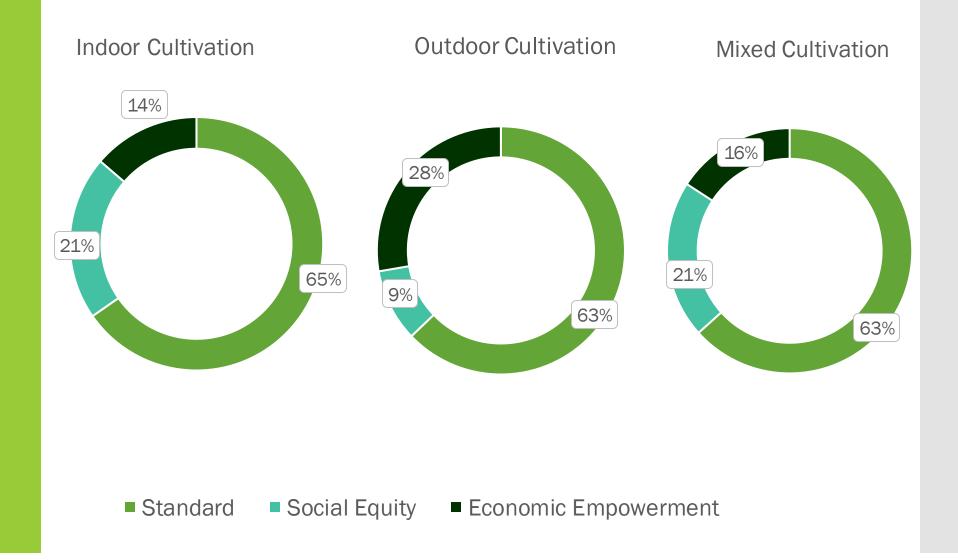
Licensees by priority status as of 4-16-23

| License Type            | Standard | Social Equity | Economic<br>Empowerment |
|-------------------------|----------|---------------|-------------------------|
| Mixed Cultivator Tier 1 | 54       | 19            | 16                      |
| Mixed Cultivator Tier 2 | 13       | 3             | 2                       |
| Mixed Cultivator Tier 3 | 6        | 2             | 1                       |
| Mixed Cultivator Tier 4 | 1        | 0             | 0                       |
| Mixed Cultivator Tier 5 | 2        | 1             | 0                       |

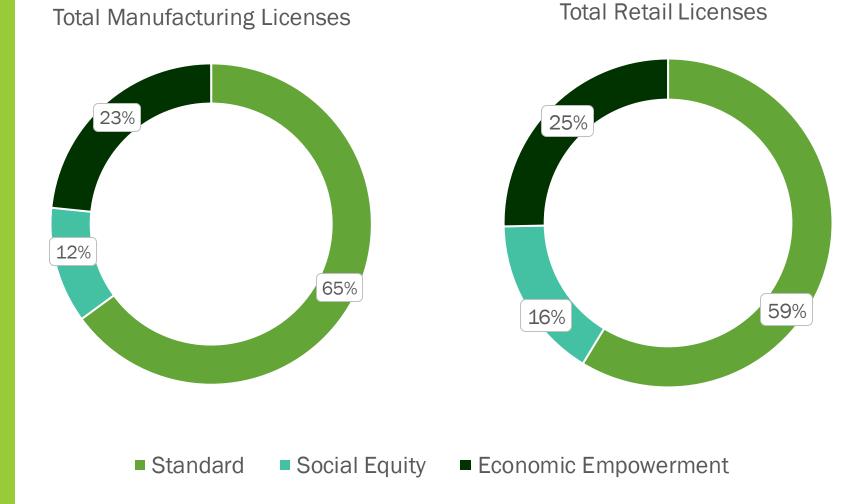
| License Type        | Standard | Social Equity | Economic<br>Empowerment |
|---------------------|----------|---------------|-------------------------|
| Manufacturer Tier 1 | 8        | 1             | 1                       |
| Manufacturer Tier 2 | 33       | 7             | 15                      |
| Manufacturer Tier 3 | 7        | 1             | 1                       |
|                     |          |               |                         |

| License Type    | Standard | Social Equity | Economic<br>Empowerment |
|-----------------|----------|---------------|-------------------------|
| Retail          | 44       | 12            | 19                      |
| Integrated      | 3        | 0             | 0                       |
| Wholesale       | 8        | 0             | 0                       |
| Testing Labs    | 2        | 0             | 0                       |
| TOTAL LICENSEES | 353      | 86            | 117                     |

Cultivation licensees by priority status



Manufacturing and retail licensees by priority status



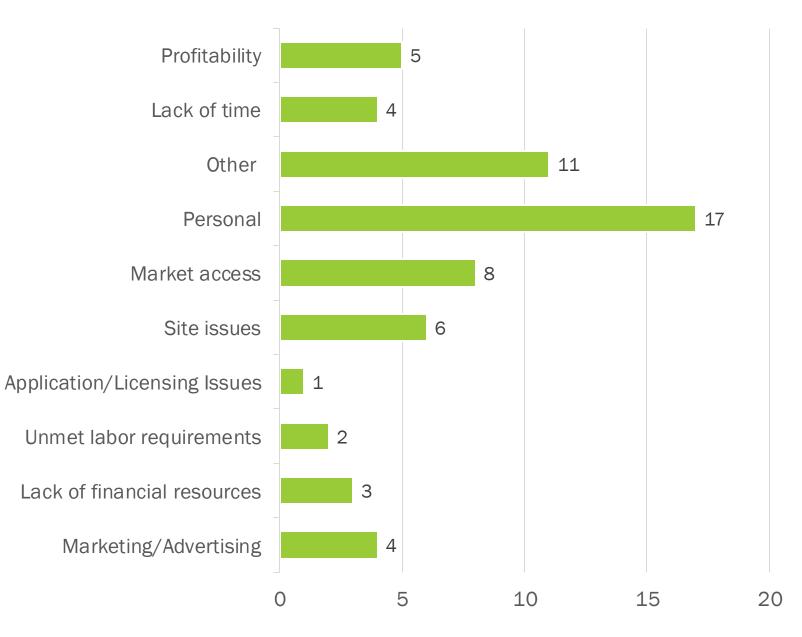
License relinquishments as of 04/22/2024

| <b>Priority Status</b>   | Total | Percentage relinquishing | Percentage<br>of licensees |
|--------------------------|-------|--------------------------|----------------------------|
| Standard                 | 42    | 66%                      | 64%                        |
| Economic<br>Empowerment  | 16    | 25%                      | 21%                        |
| Social Equity            | 6     | 9%                       | 15%                        |
| TOTAL<br>Relinquishments | 64    |                          |                            |

Reason(s) for relinquishing license

ADULT USE PROGRAM

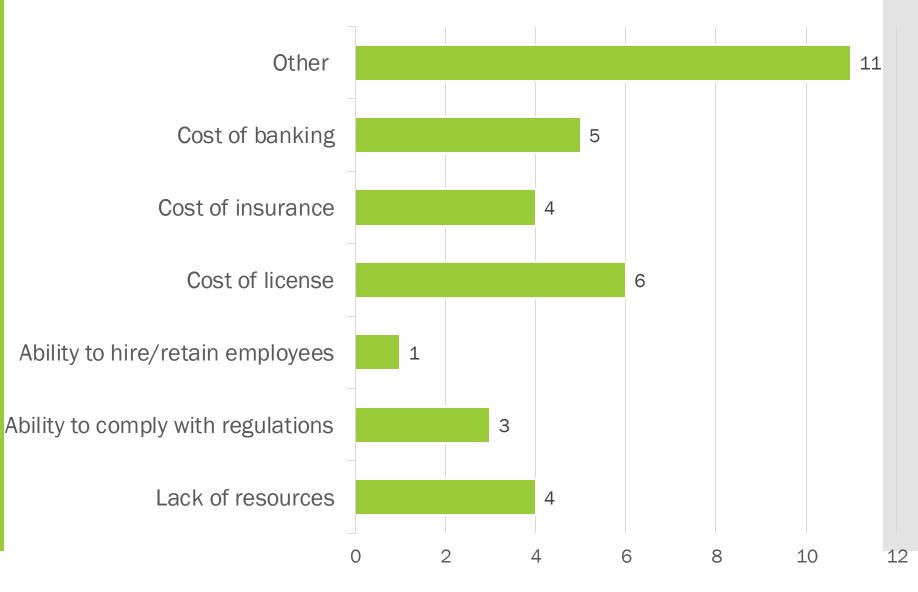
Licensees confirmed not renewing as of 4/22/2024



Factors contributing to decision to relinquish license

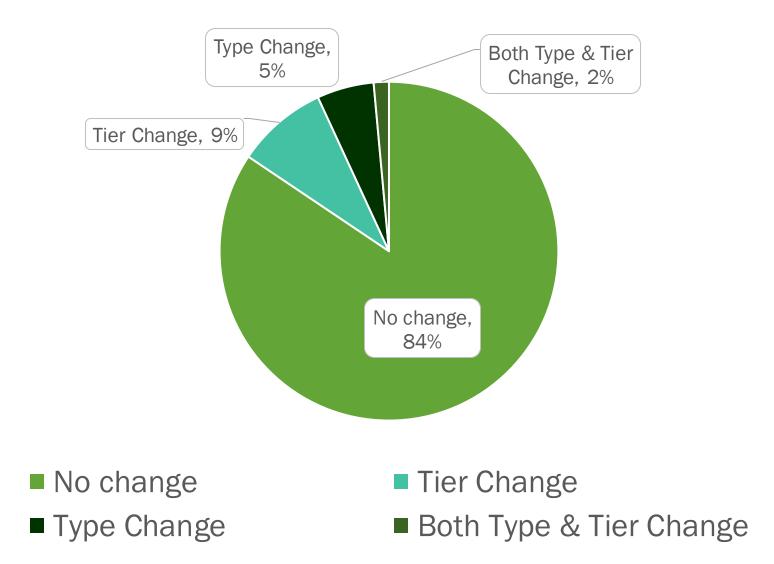
ADULT USE PROGRAM

Licensees confirmed not renewing as of 4/22/2024



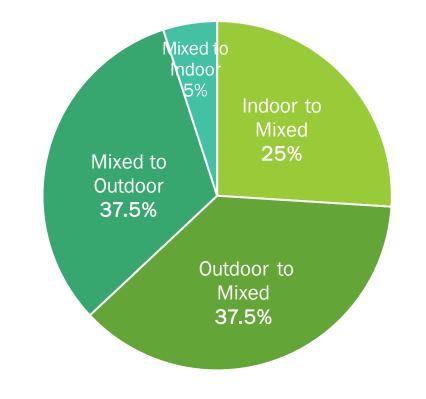
**Issued renewals:** cultivators and manufacturers

#### Renewal Changes by Type and Tier



Issued renewal changes: cultivators

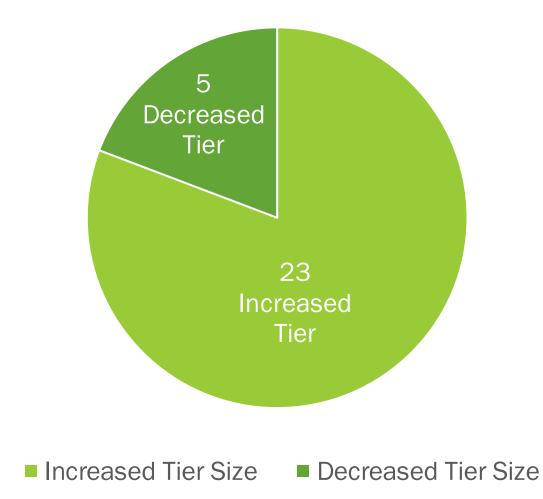
#### License Type Change Upon Renewal



Indoor to MixedOutdoor to MixedMixed to OutdoorMixed to Indoor

Issued renewal changes: cultivators and manufacturers

#### License Tier Change Upon Renewal

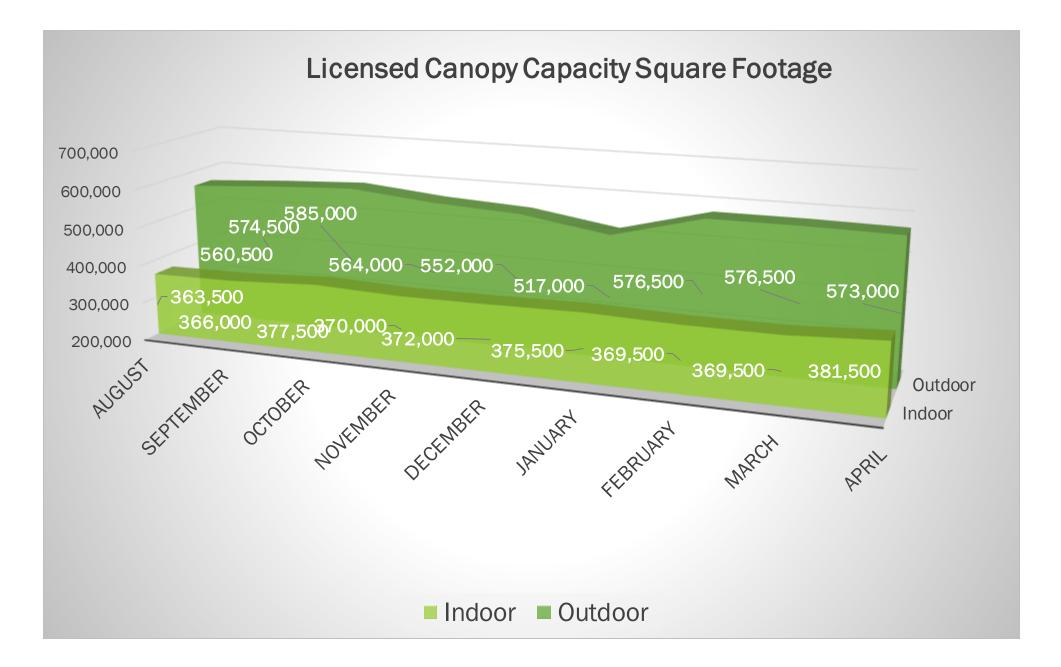


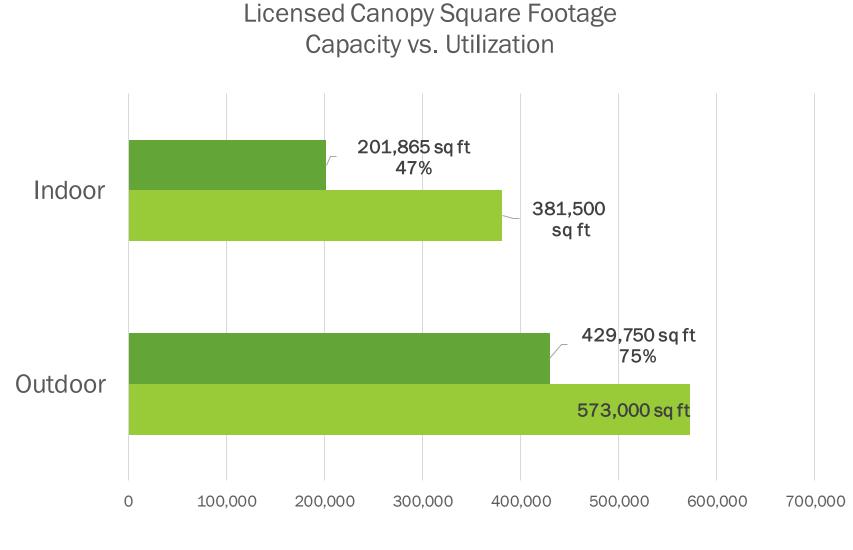
Cultivation Tier and Type Changes Upon Renewal

| Cultivation Type | e/Tie         | r Change:      | Number of Licensees: |
|------------------|---------------|----------------|----------------------|
| Indoor Tier 1    |               | Indoor Tier 2  | 2                    |
| Indoor Tier 1    | $\rightarrow$ | Mixed Tier 1   | 4                    |
|                  |               |                |                      |
| Outdoor Tier 1   |               | Outdoor Tier 2 | 4                    |
| Outdoor Tier 1   |               | Outdoor Tier 3 | 1                    |
| Outdoor Tier 1   | $\rightarrow$ | Mixed Tier 1   | 3                    |
|                  |               |                |                      |
| Mixed Tier 1     | $\rightarrow$ | Outdoor Tier 1 | 4                    |
| Mixed Tier 1     |               | Mixed Tier 2   |                      |
| Mixed Tier 1     |               | Mixed Tier 3   | 4                    |
|                  |               |                |                      |
| Indoor Tier 2    | $\rightarrow$ | Mixed Tier 2   | 1                    |
|                  |               |                |                      |
| Outdoor Tier 2   |               | Outdoor Tier 3 | 4                    |
| Outdoor Tier 2   | $\rightarrow$ | Mixed Tier 2   | 1                    |
| Outdoor Tier 2   |               | Mixed Tier 3   | 1                    |
| Outdoor Tier 2   |               | Outdoor Tier 1 | 1                    |

Cultivation Tier and Type Changes Upon Renewal

| Cultivation Type | e/Tier        | change:        | Number of licensees: |
|------------------|---------------|----------------|----------------------|
| Mixed Tier 2     | $\rightarrow$ | Outdoor Tier 2 | 1                    |
| Mixed Tier 2     | $\rightarrow$ | Indoor Tier 2  | 1                    |
|                  |               |                |                      |
| Outdoor Tier 3   |               | Outdoor Tier 4 | 1                    |
|                  |               |                |                      |
| Mixed Tier 3     |               | Mixed Tier 4   | 1                    |
|                  |               |                |                      |
| Outdoor Tier 4   |               | Outdoor Tier 1 | 1                    |
| Outdoor Tier 4   |               | Outdoor Tier 5 | 1                    |
| Outdoor Tier 4   |               | Mixed Tier 5   | 1                    |
|                  |               |                |                      |
| Mixed Tier 4     |               | Outdoor Tier 3 | 1                    |
|                  |               |                |                      |
| Outdoor Tier 5   |               | Outdoor Tier 4 | 1                    |
| Outdoor Tier 5   |               | Mixed Tier 2   | 1                    |





Utilized Canopy

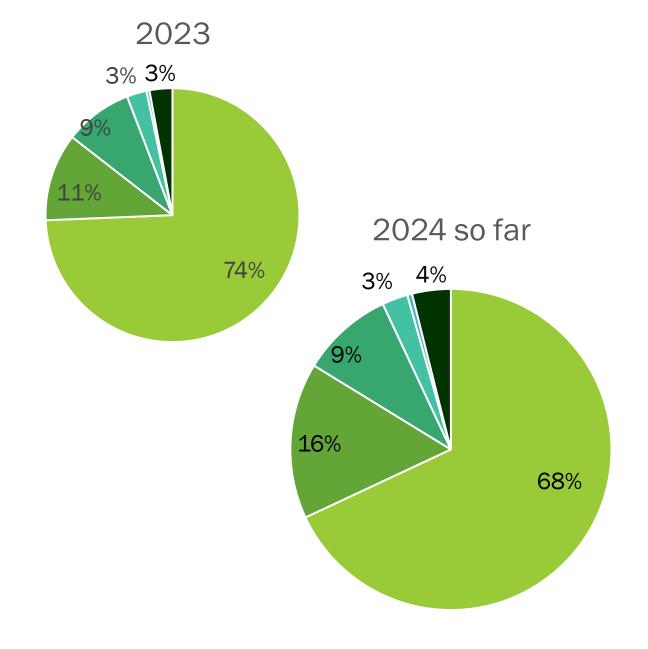
Retail locations: areas of density (2 or more locations)

|                                  | Licensed Retailers<br>(and Integrated) | Retail initial<br>applications in the<br>queue |
|----------------------------------|--|--|
| Barre                            | 1                                      | 1  |
| Barton                           | 2                                      |  |
| Bennington                       | 2                                      |  |
| Brandon                          | 3                                      |  |
| Brattleboro/<br>West Brattleboro | 3                                      |  |
| Burlington                       | 12                                     | 1  |
| Derby                            | 3                                      |  |
| Essex/Essex<br>Junction          | 2                                      | 1  |
| Fair Haven                       | 2                                      |  |

Retail locations: areas of density (**2 or more locations**)

|                                      | Licensed Retailers<br>(and Retail Portion<br>of Integrated) | Retail initial<br>applications in the<br>queue |
|--------------------------------------|---|--|
| Manchester Center                    | 1   | 1  |
| Montpelier                           | 2   |  |
| Morrisville                          | 4   |  |
| Rutland                              | 4   | 1  |
| St. Albans/<br>St. Albans City       | 2   |  |
| St. Johnsbury/<br>St. Johnsbury Ctr. | 2   |  |
| Waitsfield                           | 2   |  |
| Waterbury/<br>Waterbury Center       | 3   |  |
| White River/<br>White River Junction | 3   |  |
| Windsor                              | 2   |  |
| Wilmington                           | 2   |  |

Product Registration submissions comparison



Prequalification applications as of 4/22/2024

| Status       | Number of Applications |
|--------------|------------------------|
| Received     | 4                      |
| Under Review | 23                     |
| Incomplete   | 14                     |
| Resubmitted  | 5                      |
| Approved     | 50                     |
| Denied       | 3                      |
| Dismissed    | 21                     |
| Withdrawn    | 13                     |
| TOTAL        | 133                    |

# Adult use program: compliance data

Data as of 4/23/24

Summary of compliance work from 3/23/2024 -4/23/2024

|               | Inspections | Investigations |
|---------------|-------------|----------------|
| Cultivation   | 36          | 14             |
| Manufacturing | 18          | 3              |
| Retail        | 26          | 2              |
| Wholesale     | 1           | 0              |
| Integrated    | 0           | 0              |
| Testing lab   | 0           | 0              |
| Totals        | 81          | 19             |

Summary of compliance work from 3/23/2024 -4/23/2024

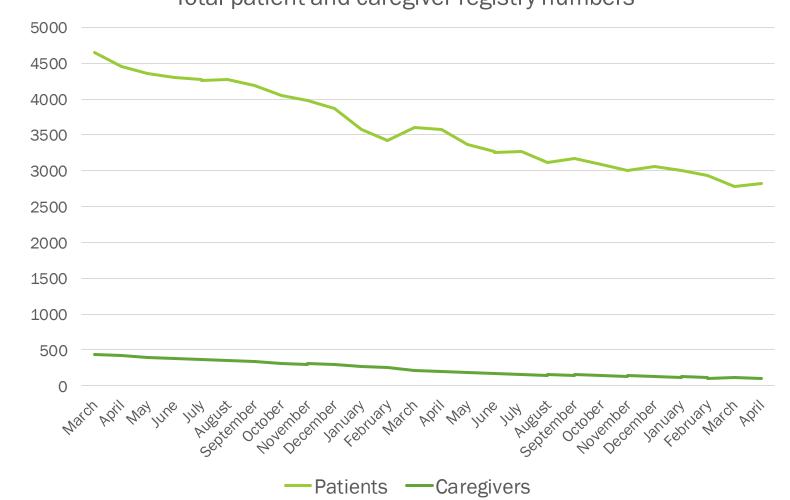
- New complaints received: 8
- New investigations:
  - Pesticide Misuse
  - Advertising
  - On-site consumption
  - Unlicensed establishment
  - Inventory Tracking
  - Record Keeping
  - General compliance
- Notices of Violation issued: 0
- Notices of Summary Suspension: 1
- Corrective Action Plans issued: 0
- Letters of Warning issued: 0
- Observed product destructions: 2
- Pre-hearing Conferences: 2

# Medical Program

As of 4/22/2024

#### MEDICAL PROGRAM

Patient and caregiver numbers



Total patient and caregiver registry numbers

As of 4/22/2024

# Adult-Use Program: Staff Recommendations for Licensure Denial

The following applicant has not demonstrated compliance with all requirements for their license contained in CCB Rules 1.4 and 1.5 and 7 V.S.A. chapter 33.

Staff recommendation for preliminary denial of initial license

| Business Name     | Applying For            | Priority Status      |
|-------------------|-------------------------|----------------------|
| Highland Cannabis | Mixed Cultivator Tier 1 | Economic Empowerment |

# Adult-Use Program: Staff Recommendations for Licensure

The following applicants have demonstrated compliance with all requirements for their license contained in CCB Rules 1.4 and 1.5 and 7 V.S.A. chapter 33.

Staff recommendations for initial license

| Business Name                                    | Applying For                               | Priority Status      |
|--|--|----------------------|
| Duke's Diesel                                    | Manufacturers Tier 2                       | Social Equity        |
| Owl Forest LLC - Dba - Owl Forest                | Outdoor Cultivator Tier 1 Small Cultivator | Social Equity        |
| Terrapin Gardens LLC dba Terrapin Gardens        | Indoor Cultivator Tier 1 Small Cultivator  | Social Equity        |
| Few True Seeds LLC DBA High Pines<br>Cultivation | Outdoor Cultivator Tier 1 Small Cultivator | Standard             |
| Ananda Distribution LLC                          | Wholesalers                                | Standard             |
| Dirigo Cannabis VT; DBA Dirigo Cannabis          | Manufacturers Tier 2                       | Standard             |
| Tumbleweed Sugar Co LLC                          | Indoor Cultivator Tier 1 Small Cultivator  | Standard             |
| Island Sun                                       | Outdoor Cultivator Tier 1 Small Cultivator | Standard             |
| Fire Flower LLC                                  | Indoor Cultivator Tier 1 Small Cultivator  | Economic Empowerment |
| Moon Girl Growers, LLC                           | Outdoor Cultivator Tier 1 Small Cultivator | Economic Empowerment |
| Apollo Cultivation LLC                           | Outdoor Cultivator Tier 2                  | Economic Empowerment |
| Blondie's Bud Company                            | Outdoor Cultivator Tier 3                  | Economic Empowerment |
| Field Roots Farm LLC                             | Outdoor Cultivator Tier 1 Small Cultivator | Economic Empowerment |
| Wolf Hill Homestead LLC                          | Outdoor Cultivator Tier 1 Small Cultivator | Standard             |

Staff recommendations for initial license

| Business Name                    | Applying For                               | Priority Status |
|----------------------------------|--|-----------------|
| Golden Farms LLC                 | Outdoor Cultivator Tier 1 Small Cultivator | Standard        |
| Up & Up Farm LLC                 | Outdoor Cultivator Tier 2 Cultivator       | Standard        |
| DP Holdings LLC DBA Garcia Grows | Manufacturers Tier 1                       | Social Equity   |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
|                                  |  |                 |
| -                                |  |                 |

Staff recommendations for license renewal

| Business Name  | Applying For  | Priority Status      |
|--|---|----------------------|
| Cannamentals, LLC dba Cannamentals                     | Outdoor Cultivator Tier 1 Small Cultivator<br>Renewal | Standard             |
| VherBio, LLC dba Polestar Cannabis                     | Retailers Renewal                                     | Standard             |
| Cannabis Caboose DBA De Pot Shop                       | Retailers Renewal                                     | Standard             |
| Boon Botanicals LLC.                                   | Mixed Cultivator Tier 1 Small Cultivator<br>Renewal   | Standard             |
| TCD Enterprises, LLC                                   | Indoor Cultivator Tier 1 Small Cultivator<br>Renewal  | Standard             |
| Flower First   | Manufacturers Tier 2 Renewal                          | Standard             |
| Formulation Station Vt LLC dba-<br>Formulation Station | Manufacturers Tier 2 Renewal                          | Standard             |
| The Higher Collective                                  | Indoor Cultivator Tier 1 Small Cultivator<br>Renewal  | Economic Empowerment |
| Canna Cultivators Collective                           | Mixed Cultivator Tier 1 Small Cultivator<br>Renewal   | Standard             |
| Drink Taunik LLC                                       | Manufacturers Tier 2 Renewal                          | Standard             |
| BB CANN Inc. DBA Float On                              | Retailers Renewal                                     | Economic Empowerment |

Staff recommendations for license renewal

| Business Name                   | Applying For  | Priority Status      |
|---------------------------------|---|----------------------|
| Cosmic Giggle Cannabis LLC      | Indoor Cultivator Tier 1 Small Cultivator<br>Renewal  | Economic Empowerment |
| Burrington Hill Co., LLC        | Mixed Cultivator Tier 2 Renewal                       | Standard             |
| Bear Mother Cannabis, LLC       | Manufacturers Tier 2 Renewal                          | Economic Empowerment |
| Great Hill Growers LLC          | Outdoor Cultivator Tier 3 Renewal                     | Economic Empowerment |
| Farmhouse Cannabis LLC          | Mixed Cultivator Tier 1 Small Cultivator<br>Renewal   | Standard             |
| Somewhere on The Mountain       | Manufacturers Tier 2 Renewal                          | Standard             |
| Cann Maxx, Inc.; Cann Maxx      | Retailers Renewal                                     | Standard             |
| GPC LLC                         | Outdoor Cultivator Tier 1 Small Cultivator<br>Renewal | Standard             |
| Pine Rock, LLC                  | Indoor Cultivator Tier 1 Small Cultivator<br>Renewal  | Standard             |
| In the Weeds, LLC; In the Weeds | Indoor Cultivator Tier 1 Small Cultivator<br>Renewal  | Standard             |

Staff recommendations for license renewal

| Business Name                             | Applying For  | Priority Status |
|---|---|-----------------|
| Urban Herbn, LLC d.b.a. The House Of Doja | Outdoor Cultivator Tier 3 Renewal                     | Standard        |
| Sweet Leaf Farm LLC                       | Outdoor Cultivator Tier 1 Small Cultivator<br>Renewal | Standard        |
| The Clean Cannabis Company DBA Nectar     | Manufacturers Tier 2 Renewal                          | Standard        |
| The Herb Closet LLC                       | Retailers Renewal                                     | Social Equity   |
| Higher Elevation, LLC                     | Retailers Renewal                                     | Standard        |
| GoodFire, LLP                             | Retailer Renewal                                      | Social Equity   |